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Sub: Business matching and Exporter mapping support by the Consulate General of India in Ho Chi Minh City, Vietnam

Dear Member,

We are pleased to inform you that the Council has received a communication from the Consulate General of India (CGI), Ho Chi Minh City, regarding the subject mentioned above.

The CGI has noted a substantial rise in visits by Indian companies to Vietnam to explore the market for cotton textiles.

This reflects the strengthening India-Vietnam trade relationship and the growing interest of Indian enterprises in exploring new avenues for trade, investment, and collaboration across various sectors.

To facilitate more effective and outcome-driven business engagements, the Consulate has shared a brief Proforma (link provided below) to collect product/company profiles of interested exporters. The information gathered will enable the Consulate to gain deeper insights into:

- the profiles of Indian companies planning to expand their presence in Vietnam; and
- the specific sectors, products, or services they are interested in.

Based on the responses received, the Consulate will undertake a mapping exercise to identify suitable Vietnamese business counterparts and recommend potential partners for collaboration. Subsequently, the Consulate may consider organizing a business delegation to Ho Chi Minh City at a suitable time, preferably coinciding with a major sector-specific trade fair or exhibition.

During such a visit, the Consulate will facilitate:

- interaction sessions with local business associations and chambers; and
- B2B meetings with Vietnamese enterprises seeking Indian partners or suppliers.

In view of the above, interested companies exploring business in Vietnam are requested to fill up the Proforma ([click here](#)) on or before 19th December 2025 and avail the opportunities of exploring business with Vietnamese buyers.

Regards,

Dr. Siddhartha Rajagopal  
Executive Director

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