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TEXPROCIL Enewsletter



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Cover Story : TEXPROCIL at COLOMBIATEX Fair, held from  
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H.E. Shri Sanjiv Ranjan, Ambassador of India to Colombia (extreme Left) visited the India Pavilion and was welcomed at TEXPROCIL Stall at COLOMBIATEX Fair, held from 21 - 23 January, 2020 at Medellin City, Colombia by Dr K V Srinivasan, Chairman, TEXPROCIL (2nd from Left) along with Dr. Siddhartha Rajagopal, Executive Director, TEXPROCIL (2nd from right) and other Indian participants.

CHAIRMAN'S MESSAGE



Dear Friends,  
Focusing on small and medium enterprises, the Union Budget for FY2021, presented by Hon'ble Finance Minister Smt.

Nirmala Sitharaman on 1st February 2020, has announced several well-intentioned schemes across diverse sectors such as agriculture, irrigation, infrastructure and solar power. In our view, "The Budget is positive, growth oriented and in the right direction".

In the long term, some of the proposals like invoice financing by non-banking financial companies through the Trade Receivable Discounting System (TreDS) platform, provision of subordinate debt fully guaranteed through Credit Guarantee Trust and allowing banks to restructure loans up to March 31, 2021, subject to concurrence by the Reserve Bank of India are expected to have a positive bearing on the business.

However, many economists feel that the proposals made in the Budget may not be able to trigger a substantive revival in demand in the immediate term which is the need of the hour.

Union Budget FY 2020 - 2021

The Budget has stated that the Scheme for Remission of Duties & Taxes on exported products will be launched this year which will refund the duties and taxes levied at the Central, State and Local levels, such as electricity duties and VAT on fuel used for transportation, which are currently not getting exempted or refunded under any other existing mechanism. The implementation of this scheme will certainly go a long way in improving the competitiveness of the textiles products in the export markets. We do hope that the entire textile value chain is covered under the Scheme.

The Budget has also abolished the anti-dumping duty on PTA. This is an important decision as PTA is a critical input for textile fibres and yarns and removal of anti-dumping duty which has been in

force for the last two decades will make it available to the industry at competitive prices and give a boost to downstream value added products. It will also enable the industry to diversify its product base in sportswear & athleisure segment.

The proposed National Technical Textiles Mission with a four-year implementation period from 2020-21 to 2023-24 at an estimated outlay of ₹1480 crore, is a timely initiative as it will give the much needed focus & encouragement to this emerging sector and provide the much needed breakthrough.

On imports, customs duty has been increased on several items to enhance the competitiveness of Indian manufacturers. However while doing so we should be mindful of its impact on raw materials needed to promote "assembling in India" as suggested in the Economic Survey 2020-2021. The decision to review the Rules of Origin under all FTAs and strengthen the safeguard measures to deal with surge in imports are also welcome moves.

## CHAIRMAN'S MESSAGE

CONTINUED FROM PAGE 1

### MEIS withdrawal

Government has removed the benefit of 4% MEIS on exports of Made ups and Garments with retrospective effect from 7.3.2019. Further, all the MEIS that has been granted to the exporters of Made ups and Garments on exports till 31.7.2019 will be recovered.

Withdrawal of 4% MEIS with retrospective effect has caused an extremely serious situation for the exporters of Made ups and has indeed come as a shock.

The main issue is the withdrawal of 4% MEIS with retrospective effect that has caused distress and uncertainty among the exporters.

Withdrawal of export benefits with retrospective effect put a huge question mark on the stability of the policies which is much needed to attract investments and for the development of trade & industry besides creating confidence among the exporters.

In our view, any changes or modification of existing policy and benefits should be with prospective effect.

The Council has therefore urged the Government to restore the benefit of 4% MEIS on exports of Made ups and Garments from 7.3.2019 and continue the same till 31.3.2020.

### COLOMBIATEX 2020

The Council organised a group participation of 27 exporters at COLOMBIATEX Fair, held from 21 - 23 January, 2020 at Medellin City, Colombia.

According to feedback from the Indian exhibitors, a large number of importers and agents in Colombia as well as other Latin American countries visited their stalls and were keen to source more cotton yarn, denim fabrics, shirting fabrics & fashion fabrics from India.

During the fair, H.E. Shri Sanjiv

Ranjan, Ambassador of India to Colombia visited India Pavilion and interacted with the Indian participants, giving his guidance to undertake suitable marketing strategy in increasing India's market share in Textile exports to Colombia.

The Indian participation at the fair has been growing over the years. Mr. Carlos Eduardo Botero, President of Inexmoda – the fair organisers, appreciated TEXPROCIL for leadership and trust in ColombiaTex de Las Américas, by presenting a memento to the Council.

### TRADE DELEGATION TO PERU

Coinciding with the participation at ColombiaTex, January 2020, the Council also organised the visit of a trade delegation to Lima, Peru from 24th to 28th January 2020. The exclusive B2B program between the Indian & Peruvian textile companies was organised at Lima, Peru on 24th January 2020 with the support of Embassy of India at Peru & Lima Chamber of Commerce.

The Ambassador of India to Peru and Bolivia H.E. Mr. M. Subbarayudu inaugurated the B2B event.

14 exporters representing nine Indian companies actively interacted with over 50 Peruvian importers of Yarn and Fabrics.

B2B meetings & factory visits were organised on Jan. 27th & Jan. 28th (forenoon) to the premises & offices of "Textile del Valle" & "SAMITEX" two of the large manufacturers of Textile & Clothing in Peru.

The delegation also met Mr. Ricardo Marquez Flores, President of National Industry Association and discussed recent developments in spinning sector in both the countries and way forward for mutually beneficial business opportunities.

While interacting with the importers & manufacturers of textiles in Peru during various meetings, it was observed that the spinning capacity in Peru is stagnant for the past ten years, whereas there is a marginal increase in knitting and stitching capacity in recent years, mainly due to FTA with USA. While domestic yarn is used for value addition and export of garments to the USA so as to comply with country of origin rules, imported yarn is mainly used for manufacturing apparel for domestic consumption owing to high price of domestic yarns.

### Way forward

Friends, given the current economic slowdown, more strategic thinking and hard reforms are required to propel India back into a high-growth path. It is expected that such strategic thinking will yield results only in the medium-to-long term. However, in the very short-run, the reforms — fiscal and monetary — are expected to play a critical role in reviving confidence in the marketplace.

Confidence in the marketplace should also be built by following progressive policies for making available cotton to end users at competitive prices, covering the entire textile value chain under the Scheme of refund of duties & taxes export products (RODTEP) and ensuring timely release of export benefits.

We need to work towards creating a situation where companies can invest idle funds, ensure full capacity utilisation, feel confident about making fresh investments in the near-to-mid-term and generate economic value for all around growth & development.

**Dr. K. V. Srinivasan**  
Chairman

:: TEXPROCIL ::



**JOIN US... NOW!**

& avail of our Membership Benefits

To know more, please write to us on email:

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## COVER STORY

## TEXPROCIL at COLOMBIATEX Fair held from 21 - 23 January, 2020 at Medellin City, Colombia



### Brief description of the event:

January 2020 edition of Colombiatex was spread over approximately 10,000 sq mtrs floor area & it is a B2B event for textile producers and distributors for textile, clothing, textile machinery, equipment and textile designs. This is the largest Textile Fair in the entire Latin American Region, mainly for promoting textile products from the Central and South American countries. India is the only Asian country allowed to participate with sizeable number of exhibitors. Importers of Textiles from all over the American continent visits this Fair to source their requirement.



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### Exhibitor Profile

In the 2020 edition, over 500 exhibitors from 18 countries in the following product categories participated:

- All types of yarns
- All types of fabrics
- Supplies for the textile industry
- Textile & apparel machinery and equipment

### Details of Indian participants:

- (i) *Number of participants:*  
Texprocil : 27 companies  
SRTEPC : 22 companies
- (ii) *Product profile of Indian exhibitors include:* cotton and synthetic yarns, suiting and shirting fabrics, denim fabrics, embroidered fabrics, grey fabrics, knits, prints etc.

This is one of the MAI events supported by the Ministry of Textiles, Ministry of Commerce and the Embassy of India in Colombia.

### Profile of Buyers/visitors at India Pavilion

Visitors to India pavilion include direct importers of textiles,

agents representing sourcing requirement of weaving, knitting and garmenting companies. Apart from Colombian companies, a large number of visitors from Ecuador, Brazil, Panama, Chile and Peru also met the Indian exhibitors.

### Business Platform on the event website

One of the value added services provided by the Organisers of the Fair was Business match making program on the 'Business Platform' at the event website, on which supplier as well as buyers can pre-fix meetings amongst themselves for business discussion at specified time slot at their stands.

Response from the importers for meeting requests from the Indian exhibitors was very good.

### Branding of India Pavilion:

Focused and targeted branding efforts were undertaken with tag line "Incredible Textile of India" at each of the stands of Indian exhibitors and banners at strategic points at the Venue.

# COVER STORY

## TEXPROCIL at COLOMBIATEX Fair held from 21 - 23 January, 2020 at Medellin City, Colombia



Mr. Carlos Eduardo Botero, President of Inexmoda, (right) appreciated TEXPROCIL for leadership and trust in ColombiaTex de Las Américas, by presenting a memento to the Council.

### Trend Forum at ColombiaTex

One of the fringe programs at ColombiaTex was Trend Forum, in which sample swatches of Indian exhibitors were accepted for display. Many designers and importers browsed through swatches at Trend Forum, noted down supplier details and met with exhibitors of the product of their interest, thereby increasing visibility for Indian products and exhibitors.

### Visit of Indian Ambassador

H.E. Shri. Sanjiv Ranjan, Ambassador of India to Colombia & Ecuador visited the Fair and interacted with each of the Indian exhibitors and discussed concerted strategy to be adopted by the Indian exhibitors in increasing their export to LAC region and in particular to Colombia.

### Market potential for T & C products in Colombia

In the year 2018-19, Colombia imported US\$ 2.32 billion worth of T & C, as indicated in Table below and import from India was valued at US\$ 218.87 million (9.41%). India is the second largest supplier of T & C to Colombia, next only to China.

### TEXTILES & CLOTHING import into Colombia

Data for the FY 2018-19			
Rank	Suppliers	Mn US \$	% share
	<b>Total import</b>	<b>2,326.86</b>	<b>100.00</b>
1	China	1,078.81	46.36
2	India	218.87	9.41
3	USA	164.83	7.08
4	Mexico	81.93	3.52
5	Vietnam	77.31	3.32

Colombian Peso has depreciated by 8% against US\$ over the past one year resulting in imports becoming expensive. It has been reported by the importers that the Duty paid price of cotton yarn, some varieties of fabrics & denim fabrics are slightly lower than domestic prices thereby prompting higher levels of consumption of imported fabrics for domestic consumption also.

### Feedback from Indian exhibitors:

- There was an increase in overall trade enquiries over the previous years.
- More number of small quantity buyers of denim fabrics & fashion fabrics have shown keen interest to source from India.
- Large volume importers were keen to visit India to source more fabrics from Indian suppliers.
- Some of the Indian exhibitors were able to book orders on the spot with major importers of denim fabrics & shirting fabrics in Colombia.
- There is an increasing demand for cotton yarn for knitting and weaving in Colombia and Peru.

### Conclusion:

- ❖ This is one of the Fairs in the world restricting participation of Asian exhibitors, in particular, China, fearing intense competition to the domestic manufacturers. Indian exhibitors need to be careful to avoid comparison with Chinese suppliers, as Chinese are perceived to be dumping at low cost thereby affecting domestic industry.
- ❖ There is an increasing demand for cotton yarns, synthetic yarns, shirting fabrics and denims.
- ❖ It is important to maintain continuity in showcasing presence of Indian companies at this Fair in coming years with a clear objective of complementing each other's strengths.
- ❖ In the present market condition, it will be beneficial to organize more number of export promotion programs in LAC region in addition to participation in ColombiaTex.

**:: TEXPROCIL::**



Avail of more detailed information on EXIM POLICY  
@ TEXPROCIL GREIVANCE REDRESSAL CELL  
email: [ravikumar@texprocil.org](mailto:ravikumar@texprocil.org)

## SPECIAL REPORT

## TEXPROCIL Trade Delegation visits Lima, Peru, 24-28 Jan. 2020



TEXPROCIL delegation visits "Textile del Valle" one of the large manufacturers of Textiles & Clothing in Peru.

To coincide the Council's participation at ColombiaTex, 21-23 January 2020, the Council has organised a visit of trade delegation to Lima, Peru from 24th to 28th January 2020, under the leadership of Dr. K. V. Srinivasan, Chairman, Texprocil. Nine Indian companies participated in the program.

**Purpose of the visit** of the trade delegation to Peru was to:

- Meet with a large number of importers of textiles in Peru and explore opportunities for increasing export of yarn and fabrics from India to Peru
- Meet with major manufacturers of textile and clothing in Peru and understand demand supply gap in raw material requirement, their strengths in domestic & export trade and formulate suitable strategy for increasing export of textile from India to Peru
- To visit a few major textile factories in Peru to understand technology level adopted by them
- To visit textile wholesale market and meet with wholesalers and agents to get a feel of the market demand
- To meet with members of trade associations and exchange details on present status of trade and industry in textile & clothing sector in both the countries

Indian Embassy in Lima, Peru and Lima Chamber of Commerce (LCC) helped the Council in organising B2B meetings and factory visits.

On 24th January 2020, B2B meetings were arranged at a meeting Hall at Hotel Delphines, Lima. Based on the product profile of each of the Indian participants, LCC has arranged appointments between Indian participants and Peruvian importers by giving time slots for each one to one meetings.

H. E. Shri. M. Subbarayudu, Ambassador of India to Peru & Bolivia, in his inaugural speech explained the present level of bilateral trade and importance of textiles imported from India to complement the Peruvian clothing sector.

Dr. K. V. Srinivasan, Chairman, Texprocil, in his welcome address, mentioned that traditionally India and Peru are cotton and cotton textile producing countries and considering the level of modernisation and advantages in Indian textile manufacturing ecosystem, there is a vast scope to import a large volume of cotton, yarn and fabrics from India for value addition and export of finished products from Peru to other countries.

Ms Monica Chavez, Manager, Foreign Trade, LCC in her key note address welcomed the Indian delegates & the Peruvian participants and mentioned that the Lima Chamber of Commerce is keen to extend all necessary support in organising such meetings for bilateral trade development.

Over 50 Peruvian companies attended the B2B program and interacted with each of the Indian participants exploring possibilities of doing business in products of their interest. Some of the leading Peruvian textile companies such as Corporacion Jeruth, Topi Top, Textile del Valle etc attended the event looking for high quality yarns and sustainable products, including recycled yarns and fabrics for further value addition in Peru.

On 25th January 2020, the delegation visited GAMARA, the wholesale textile market to meet with wholesalers and textile agents to get a feel of the products in demand and present market condition in import of textiles into Peru.



For more information on **Global Textile Markets**,  
Please contact us on Email : [info@texprocil.org](mailto:info@texprocil.org)



## SPECIAL REPORT

## TEXPROCIL Trade Delegation visits Lima, Peru, 24-28 Jan. 2020



Dr K. V. Srinivasan, Chairman TEXPROCIL welcomes all the participants at the B2B Meeting at Lima, Peru



Exclusive B2B program between the Indian & Peruvian textile companies at Lima, Peru on 24th January 2020

While discussing with one of the textile Agents, Mr Hari, he explained that there is an intense competition amongst the suppliers and there is an increasing pressure on competitive prices for supply of yarns. While prices of landed, duty paid imported cotton yarn is cheaper than the similar yarns from domestic suppliers, owing to rules of origin conditions as per Peru – USA FTA, the local garment manufacturers need to use domestic yarn to enjoy duty free access for export to USA.

On 27th January 2020, the delegation visited the factory of 'Textile del Valle SA' located about 150 miles south of Lima. It is a state of the art modern knitting, dyeing, printing and garment making factory employing over 2000 workers and supplying value added knitwear to leading brands in USA and EU. 65% of their production is exported to USA and the rest to European countries. The company focusses heavily on sustainability initiatives and compliance requirements. They are expanding garmenting installed capacity in another location closer to Lima. They use imported yarns for conversion and export to EU thereby offering a greater scope for increasing supply of yarns from India.



TEXPROCIL delegation discusses mutual business opportunities during factory visit.

On 28th January 2020, the delegation visited SAMITEX, a unit of Corporacion Jeruth, Lima. They are manufacturers of branded woven garments and supplying to domestic market as well as export to other countries in LAC region. They are already importing cotton yarn, suiting and shirting fabrics from India and are looking for expanding their sourcing from India.

On 28th Jan afternoon, the delegation met with Mr Ricardo Marquez Flores, President & Mr Martin Reano Vera, General Manager of National Industries Association (SNI) and discussed about recent developments in textile sector in both the countries.

### Observations

- Spinning capacity in Peru is gradually shrinking over the years and at the same time knitting and garmenting capacity is gradually increasing in the past few years there by increase in demand for imported yarn.
- It is reported that price difference between imported yarn (landed and duty paid) & domestically manufactured yarn is approx. US 1 per kg thereby availability of imported yarn at a very competitive price.
- Imported yarn is mainly used for domestic consumption & manufacturing garments for export to EU, whereas, yarn supplied by local spinners are consumed for value addition and export finished garments to USA.
- Domestic consumers of imported yarn are looking for longer credit facilities which is being provided by some of the textile agents cum financiers and in turn putting pressure on yarn suppliers for competitive prices.
- Considering increasing investments in knitting and garmenting sector in Peru, demand for imported yarn and fabrics will continue to grow in coming years.

**:: TEXPROCIL::**



Avail of more detailed information on **EXIM POLICY** at **TEXPROCIL GREIVANCE REDRESSAL CELL**  
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# TRADE NOTIFICATION

# MEMBERSHIP SATISFACTION SURVEY

**Dear Member,**  
 Kindly fill in your complete information below and respond to the questions below by tick (✓) marking appropriate response in the space provided or with suggestions in brief wherever necessary. We value your association with us and prompt feedback.

COMPANY INFORMATION									
Name of the Company		:							
Contact Person & Designation		:							
TEXPROCIL Membership (RCMC) No.		:							
Email Address & Website		:							
1) Kindly rate the following services offered by Texprocil on rating of 1 to 5. in order to serve you still better.* 1= Excellent, 2=Good, 3 = Satisfactory, 4 = Needs Improvement, 5 = Not Availed (N.A.)									
Membership	Rate Here	Trade Development	Rate Here	Trade Promotion	Rate Here	Trade Services	Rate Here	Trade Intelligence	Rate Here
Procedure for New Membership	<input type="checkbox"/>	Publication: E-Newsletter	<input type="checkbox"/>	Intl. Fairs & Events	<input type="checkbox"/>	Certificate of Origin	<input type="checkbox"/>	Interactive Website	<input type="checkbox"/>
Membership Renewal	<input type="checkbox"/>	E-serve	<input type="checkbox"/>	Seminars & Workshops	<input type="checkbox"/>	Grievance Redressal Services	<input type="checkbox"/>	E-News Clippings	<input type="checkbox"/>
RCMC Amendment	<input type="checkbox"/>	Circulation Trade Enquiries/ Award	<input type="checkbox"/>	MDA/MAI Schemes	<input type="checkbox"/>	Information on Exim policy/ Amendment DBK	<input type="checkbox"/>	Information Disseminated	<input type="checkbox"/>
2) a. Are you generally satisfied with the services actively availed by your company and marked above? <b>Tick (✓)</b>						<b>YES</b>	<input type="checkbox"/>	<b>NO</b>	<input type="checkbox"/>
b. If you have replied 'no' above, please suggest how the Council can improve the services (use additional sheet if required)						<b>Suggestions:</b>			
3) How is your company benefitting from the Exhibitions / BSMs being organized by the Council? <b>Tick (✓)</b>						Accessing new Markets	<input type="checkbox"/>	Generating additional business	<input type="checkbox"/>
<i>Others (Pls. Specify):</i>						Making new Contacts (Trade Enquiries)	<input type="checkbox"/>	Any Others	<input type="checkbox"/>
4) How is your company benefitting from the Export Facilitation services being provided by the Council?						Information on Export Policy / Procedures	<input type="checkbox"/>	Responses to various EXIM queries	<input type="checkbox"/>
<i>Others (Pls. Specify):</i>						Redressal of Trade related grievances	<input type="checkbox"/>	Any Others	<input type="checkbox"/>
5) Have you recommended TEXPROCIL Membership to other companies? <b>Tick (✓)</b>						<b>YES</b>	<input type="checkbox"/>	<b>NO</b>	<input type="checkbox"/>
6) Do you have any other suggestions to offer regarding TEXPROCIL Member Services? (use additional sheet if required)						<b>Suggestions:</b>			

\*Kindly ignore this feedback form, if you have already responded.

## TRADE NOTIFICATION

## TEXPROCIL MEMBERSHIP ANNUAL RENEWAL SUBSCRIPTION

The Annual Renewal Subscription for the financial year 2019-2020 for existing members has become due for payment from 1st April, 2019, as follows:

Type of Membership	Amount (Rs.)	GST @ 18%	Total Amount (Rs.)
Member (with Voting Right)	11000/-	1980/-	12980/-
Registered Textile Exporter	6000/-	1080/-	7080/-

**Note: GST Invoice will be issued on receipt of payment.**

### Note for Members:

- Members are also requested to submit the CA Certificate as per the format given below certifying the Export Turnover for the financial years 2017-2018 & 2018-2019 i.e. the amount of actual FOB value of exports of Cotton Textiles excluding Readymade Garments and Handloom Textiles.
- Members may note that the eligibility criterion of annual export turnover is minimum Rs. 2 Crore. Those not fulfilling the criteria will automatically be renewed as RTE i.e. Registered Textile Exporter.
- RTEs are not required to submit the CA certificate.

### Format of Chartered Accountant Certificate to be submitted by Members only:

#### CHARTERED ACCOUNTANT CERTIFICATE (on C.A.'s Letter Head)

TO WHOMSOEVER IT MAY CONCERN

This is to certify that M/s. \_\_\_\_\_ (Name and full address of the Member) having IE code No. \_\_\_\_\_ have exported Cotton / Cotton Yarn / Cotton Fabrics / Cotton Madeups (Excluding Handloom Items / Readymade Garments and Silks, etc.) during the financial year 2017-2018 & 2018-2019 as follows:

Sr. No.	Description	2018-2019 (Rs. FOB Value)	2017-2018 (Rs. FOB Value)
1	Cotton		
2	Cotton Yarn		
3	Cotton Fabrics		
4	Cotton Made-ups		
	TOTAL		

(Stamp & Signature of Chartered Accountant)

(Membership No. of Chartered Accountant)

(Firm Registration No. of Chartered Accountant)

PLACE:

DATE:

### Note to Members & RTEs whose RCMC has expired on or before 31.03.2019:

Please apply immediately for renewal of RCMC with the following documents (self-attested copies) on mail or upload them online through member login from TEXPROCIL's website:

- [1] Copy of Importer-Exporter Code (IEC) of the company
- [2] In case of Manufacturer Exporter, a copy of Manufacturing Licence
- [3] In case of changes in Partners, a copy of revised deed of partnership
- [4] In case of changes in Directors, a copy of DIR-12 or Board Resolution for those who have resigned and newly appointed.

Members may obtain RCMC & Renewal documents online through member login on TEXPROCIL's website. The procedure is as follows:

- Go to the Membership Login Menu and click on 'Enter Now' at Membership Management Program
- Since you are already registered member of the Council, you need to choose Registered Member at Member login page between New Member and Registered Member.
- Once you click on Registered Member, you should type your email id registered with the Council for the login purpose as User Name and type company's Importer Exporter Code (IEC) code as password.
- You can view all the details of your company and can get RCMC, renewal documents etc. by clicking on 'Company Details'.
- You can also upload your export returns online.

(For any further queries please write to Mrs. Smita Dalvi on email : [smita@texprocil.org](mailto:smita@texprocil.org))