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Indian Cottons, Global Reach!

TEXPROCIL Enewsletter



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A fortnightly publication of THE COTTON TEXTILES EXPORT PROMOTION COUNCIL OF INDIA

Volume IV. Issue No. 17 August 29, 2019

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As part of the Council's efforts to diversify exports, TEXPROCIL welcomed an 18 member delegation from the Malaysia Wholesalers Association (Persatuan Pemborong Malaysia, PPM) at the Council's H.O. in Mumbai on 22.08.2019.

CHAIRMAN'S MESSAGE



Dear Friends,

The first half of present month ended with the world congratulating India on the occasion of its 73rd Independence Day being celebrated on

15th August.

As we are all aware, the day holds a lot of significance as a memorial of the country's freedom struggle and celebration of its hard earned independence from the century old British Raj in India.

It is worth a mention that through all these years of earning worldwide recognition and appreciation for making rapid progress in economic development, India has now embarked on an ambitious path with plans to expend a massive Rs. 100 lakh crore on developing its infrastructure that will help in achieving the target of nearly doubling the size of country's economy to USD 5 trillion in next five years. However the task is beset with challenges posed by the present slowdown in global trade.

Response to External Shocks

As we are all aware, global trade is facing

a volatile situation for some time due to which the various indices of economic growth like production, consumption and investments are experiencing downward trend in not only the emerging markets but also in advanced countries. The current projected global GDP growth is of about 3.2 per cent and is likely to be even revised downwards.

The Government of India has expressed the hope that despite these weak global trends, the economy is expected to perform better notwithstanding important concerns relating to demand and consumption.

By all accounts the structural and cyclical issues underlying the slowdown will take their time to settle down. However, in the meantime, we need to remain focussed on the immediate issues affecting our sector i.e. cotton textiles. For instance, the provisional data compiled by DGCIS for export/import trends during the period 1-22 August, 2019 indicate that the value of merchandise export is around USD 17.46 billion, showing a negative growth of about (-) 9.27 per cent over the same period of previous year (USD 19.25 billion).

Similarly, the commodity wise trends for the first 21 days of August show

that the situation is only worsening for cotton textiles (yarn, fabric, madeups) under the Council's purview with exports declining by (-) 24.52 per cent.

Amidst all this, the steep decline in the exports of cotton yarn continues to be a matter of deep concern. Exports during the month of July 2019 were only 60 million kgs. (in quantity terms) which accounts for a decline of (-) 41.5% over July 2018 and have continued to record a decline in the month of August 2019.

It is important to note that the decline in cotton yarn consumption will eventually affect cotton fibre consumption as well and will lead to price fluctuations across the value chain. Considering the gravity of the situation the matter requires urgent attention. We earnestly appeal to the Government of India to extend the benefits of RoSCTL scheme to the yarn and fabric segments on an urgent basis to help the textile industry to boost up its export competitiveness and achieve higher growth trajectory.

Representations to the Govt.

We are glad that the Government has announced that all pending GST refunds of MSMEs will be cleared in the next 30 days and no dues will be pending for more than 60 days. This has come as

CHAIRMAN'S MESSAGE

CONTINUED FROM PAGE 1

a huge relief for the exporters from the MSME sector. The Government has also extended the last date to file the Annual Return under GST from August 31, 2019 to November 30, 2019. This extension will give more time to the exporters to understand the requirements and to file the Annual Return correctly. Members have pointed out some issues they are facing while operating under GST. The Council will take up all these issues with the Government so that they get resolved.

The Made ups sector is also keenly awaiting notification of the modalities to avail RoSCTL benefits. They can apply online for duty credit scrips under the scheme once the application form for RoSCTL is activated. Also a large number of claims under the erstwhile ROSL scheme remain pending which will be paid to the exporters through the scrip route. The Council is following up with the Government to put in place the application forms and we hope the forms will be activated very soon.

Exporters are also concerned with reports regarding withdrawal of MEIS for Made ups w.e.f August 1, 2019. However, till date there is no such Notification issued by the Government to withdraw MEIS for made ups. The Council has represented to the Government to continue with the MEIS for Made ups at least till March 31, 2020 or till an alternate scheme is put in place. The Council has pointed out that exporters of Made ups have already factored in the availability of MEIS along with RoSCTL and have quoted export prices to the buyers accordingly for shipments to be effected over a period of 6 to 10 months. Any abrupt removal of MEIS will make exports unviable and many exporters will be forced to stop shipments against export orders already accepted which may result in layoffs of workers and unemployment. We hope the Government will consider all these aspects sympathetically and continue with the MEIS for the Madeups sector.

The Council has also proposed to the Government to cover exports of Cotton Yarn and Fabrics under the RoSCTL scheme. Detailed calculations along with all other relevant information have been submitted to the Government in this regard and the matter is being pursued at various levels. We once again urge the

Government to include Cotton Yarn and fabrics under the RoSCTL scheme at the earliest which will give a big boost to the spinning and weaving sectors.

Malaysian Trade Delegation

As part of our efforts to diversify our exports, the Council welcomed an 18 member delegation from the Malaysia Wholesalers Association (Persatuan Pemborong Malaysia, PPM) at the Council's H.O. in Mumbai on 22.08.2019.

The visiting delegation was led by Dato' Lim Seng Kok, the President of PPM, who is also the Managing Director of GM Klang Wholesale City--The Largest Wholesale Mall in Malaysia, which accommodates up to 2,500 wholesale shops. The delegates comprised a mix of wholesalers trading in fabrics, garments and fashion accessories interested to source their requirements from India.

Around 15 Indian companies attended the one-on-one interaction with the Malaysian delegates who were dealing in textiles. Fruitful meetings were held and relevant contacts were established, which are being followed up for business development.

Branding Initiatives

A meeting on 'Strategic Branding of Indian Textiles' was convened by Ministry of Textiles on 21st August 2019 in New Delhi under the chairmanship of Shri Ravi Capoor, Secretary, MoT. During the meeting emphasis on the need to create a brand for Indian Textiles through the India Brand Equity Fund (IBEF) covering all areas (National Branding) including standards, compliances etc. It was also felt that the effort should be supported by appropriate campaigns for creating awareness of the Indian Brand in emerging markets. In this regard the campaigns led by countries like Turkey, Sri Lanka and Bangladesh were also highlighted.

The Ministry of Textiles is soon expected to convene a meeting in the near future with IBEF and all sectors of Textiles to discuss more about the product coverage, funding strategy etc., for creation of National Branding for Textiles sector and sector specific Branding and has invited suggestions from the trade. I appeal to all our members to send in their suggestions in this matter to the Council.

Rewarding Excellence in Exports

Friends, as you are aware, TEXPROCIL distributes Awards for outstanding export performance every year. This year also, in keeping with the Government's emphasis on creating new jobs, the Council has decided to distribute an award for the "Highest Employment Generation" with a view to recognize efforts made by the members to increase employment in the sector.

In this regard, the Council has sent a detailed circular on 14th & 16th August, 2019 inviting applications for TEXPROCIL Export Awards 2018-2019, with intimation of 30th September, 2019 as the last date for receiving the applications. Members are requested to ensure that their application reaches the Council on time as there will not be any further extension beyond the deadline. I appeal all our Members to respond in large numbers taking note of the revision in the criteria & guidelines while applying for the awards.

Way forward

Friends, the signs of recessionary conditions are manifesting themselves across the globe. Germany, the trade powerhouse of Europe, has seen its growth rate fall below zero. Britain is making its case for an exit from the European Union. Trade hostilities have engrossed the top global suppliers including China, Japan and South Korea. The U.S. growth too has slowed — partly because of the damaging trade conflicts. The uncertainty created by the trade challenges like protectionism, trade tensions and tightening of financial conditions are weighing on investment, hiring and consumption. Considering the vital role of the textile sector in creating employment, export growth and promoting consumption, the Government needs to appreciate the current difficulties with timely intervention by refunding state/central taxes through RoSCTL for the entire value chain, reducing interest costs and speeding up the refund of GST amounts. A well-coordinated action is the need of the hour even as the trade and industry are constantly striving to seek newer opportunities for export growth.

Dr. K. V. Srinivasan
Chairman

:: TEXPROCIL ::

COVER STORY

TEXPROCIL Welcomes
Trade Delegation from Malaysia

The Council welcomed an 18 member delegation from the Malaysia Wholesalers Association Association (Persatuan Pemborong Malaysia, PPM) and 15 member exporters from Council's side at the Council's HO on 22nd August 2019.

The Vice Chairman of Texprocil, Shri Manoj Patodia welcomed the delegation leader, Mr. D'ato Lim Seng Kok, President of the Malaysia Wholesaler Association and his team of delegates from the Association. He thanked them for their visit with the aim of looking at sourcing opportunities in cotton textiles from India.

Shri Patodia also spoke about the potential that Malaysia holds in terms of an export destination for fabrics and home textiles.

Shri Patodia also mentioned about the India Malaysia Comprehensive Economic Cooperation Agreement (CECA) wherein imports of Indian cotton yarn into Malaysia have a reduced tariff schedule, while most of the fabrics and madeups tariff lines are still in Sensitive List or Exclusion List.

Our current exports of cotton fabrics are just US\$ 8 million and there is scope for increasing exports provided the duties are accordingly reduced to make our products competitive compared to other textile suppliers to Malaysia, he said.

Shri Patodia also informed the delegation about the exclusive B2B exhibition of cotton textiles called Ind-Texpo being organised by Texprocil from 17-19 March 2020 in Coimbatore, Tamil Nadu State India. The delegation was impressed that the buyers and importers from Malaysia who visit Ind-Texpo will be eligible for air fare and hotel stay sponsored by the Council.

The President of the Malaysia Wholesaler Association (PPM), Mr D'ato Lim then thanked the Vice Chairman and Texprocil for inviting them to visit the Council. They were visiting Mumbai to attend the Big 7 Exhibition in Mumbai but wanted to also link with their visit to sourcing textiles from India as a few delegates were interested in fabrics and home textiles.

He also gave a brief about the Association saying that the Malaysia Wholesalers Association (Persatuan Pemborong Malaysia or known as PPM) was founded in 2012 as a non-profit business association with over 300 members from various regional wholesale and wholesale-related industries.



TEXPROCIL E-NEWSLETTER

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(For private circulation only)

COVER STORY**TEXPROCIL Welcomes
Trade Delegation from Malaysia**

The organisation unites the member companies under one roof, safeguard their legitimate interests and the common welfare of the members. They also facilitate members to tap into the global markets and often act as a bridge between government and wholesale related industry. They are committed to promoting multilateral trade cooperation with local and international entrepreneurs, as they believe that Malaysia can become an important regional trading hub.



List of Malaysian Delegates		
1	Dato' Lim Seng Kok	President
2	Mr. Soh Kim Hai (Eddie)	First Vice President
3	Dato' Ng Chee Hin (Raymond)	Vice President
4	Madam Hapisah Binti Salim	Executive Committee Member
5	Ms. Chloe Tan	Executive Secretary
6	Ms. Chiok Yin Peng	Asst. Secretary
7	Mr. Ahmad Zul- Qarnain Bin Ibrahim	Member
8	Dato' Thinagaranabhan Padmanabhan	Member
9	Datin Subasheni Govindan	Member
10	Datin Chin Kam Khoon	Member
11	Ms. Pan Chong Peng (Shereen)	Member
12	Ms. Wong Yim Cham (Alice)	Member
13	Ms. Nur Azni Asyrina Binti Abdul Rahman	Member
14	Mr. Lee Voon Kong	Member
15	Ms. Soh Ching Yee (Keem)	Member
16	Mr. Borhan Bin Mohamed	Member
17	Mdm. Rashidah Lee Binti Binti Abdullah	Member
18	Ms. Sofia Dayana Binti Borhan	Member

After a brief round of introductions of both sides, the Executive Director of Texprocil Dr. Siddhartha Rajagopal then made a presentation highlighting the salient features of the Indian Textile and Clothing industry. He also gave details on Malaysian imports of Textiles and Clothing and India's position and share as a supplier of textiles. Top items of import by Malaysia in fabrics and home textiles were also highlighted to the delegation. Dr Rajagopal also briefly gave details on the Ind Texpo show to be held in Coimbatore from 17-19 March 2020.

The Council had circulated the list of delegates along with contact details and products of interest. The meeting ended with a one-on-one interaction between the Indian member exporters present as well as the textile wholesalers from the Malaysian delegation.

Around 15 Indian companies attended the one-on-one interaction with the Malaysian delegates who were dealing in textiles. Fruitful meetings were held and relevant contacts were established, which are being followed up for business development.

:: TEXPROCIL::

**For more information on Global Textile Markets,
Please contact us on Email : info@texprocil.org**

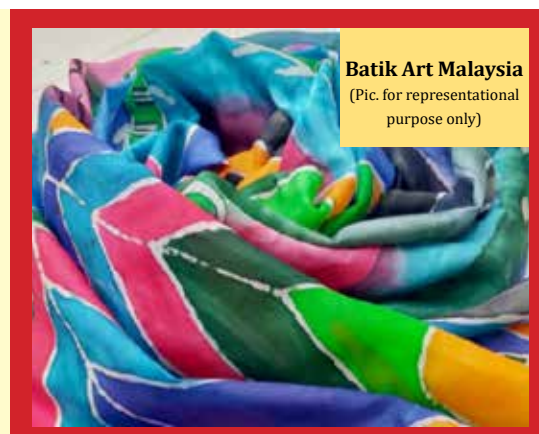


**Avail of more detailed information on
EXIM POLICY
at TEXPROCIL GREIVANCE REDRESSAL CELL
email: ravikumar@texprocil.org**

TRADE DATA

India - Malaysia: Prospects for Trade in Textiles

The Malaysian textiles and textile products industry is a mature one, featuring low barriers to entry and a highly competitive environment. It includes companies active across a broad range of upstream (production of natural and synthetic fibre and yarn, woven, knitted, and non-woven fabrics, as well as bleaching, dyeing, finishing, and printing) and downstream activities (manufacture of ready-to-wear garments, home and industrial textile products, and textile accessories). Also, the textile and clothing industry in Malaysia is dependent on the importing of raw materials—particularly for the manufacture of fabric. However, as the industry shifts towards the manufacture of higher added value products, Malaysia has the potential to develop industrial and home textiles, functional fabrics and high value fabrics and clothing.



Batik Art Malaysia
(Pic. for representational purpose only)

Malaysia's imported USD 4108.60 million worth of Textiles and Clothing in 2018 which included USD 2377.00 million worth of Textiles and USD 1731.61 million worth of Clothing. Table below shows that China, India, Vietnam, Bangladesh were the top five T&C suppliers to this market in 2018.

Malaysia Imports of Textiles & Clothing in 2018 - Top Five Suppliers and India			
Rank	Suppliers	Mn US \$	% share
Tex. & Clo.	World	4,108.60	100.00
1	China	1,724.12	41.96
2	India	287.01	6.99
3	Vietnam	247.90	6.03
4	Bangladesh	202.04	4.92
5	Indonesia	199.28	4.85
Textiles	World	2,377.00	100.00
1	China	975.58	41.04
2	India	201.47	8.48
3	United States	175.15	7.37
4	Japan	167.92	7.06
5	Vietnam	131.87	5.55
Clothing	World	1731.61	100.00
1	China	748.53	43.23
2	Bangladesh	198.61	11.47
3	Vietnam	116.03	6.70
4	Indonesia	97.85	5.65
5	India	85.53	4.94

An analysis of the market for supply of Cotton Textiles (Yarn, Fabric, Madeups) shows that Malaysia imported USD 819.68 million worth of Cotton Textiles in 2018 which included USD 116.70 million worth of Cotton Yarn, USD 275.71 million worth of Cotton Fabrics, and USD 427.27 million worth of Cotton Madeups. Table below shows that China, Japan, India, Vietnam, Thailand were the top five Cotton Textile suppliers to this market in 2018.

Malaysia Imports of Cotton Textiles in 2018 - Top Five Suppliers and India			
Rank	Suppliers	Mn US \$	% share
Cotton tex	World	819.68	100.00
1	China	339.89	41.47
2	Japan	119.61	14.59
3	India	71.31	8.70
4	Vietnam	49.55	6.04
5	Thailand	31.77	3.88
Cott. Yarn	World	116.70	100.00
1	Vietnam	39.00	33.42
2	India	30.39	26.04
3	China	17.71	15.17
4	Thailand	8.61	7.38
5	Pakistan	6.23	5.34
Cott. Fab	World	275.71	100.00
1	China	178.35	64.69
2	Taiwan	12.21	4.43
3	Thailand	10.39	3.77
4	India	8.73	3.17
5	Australia	7.21	2.62
Cot. M/up	World	427.27	100.00
1	China	143.84	33.66
2	Japan	113.71	26.61
3	India	32.19	7.53
4	Korea, South	24.81	5.81
5	Australia	20.46	4.79

China is the bulk supplier of T&C into Malaysian market with a share of 41.96%, 41.04% in Textiles, 43.23% in Clothing and 41.47% in cotton textiles. India is the 2nd supplier of T&C with a share of 6.99%, 2nd in Textiles with 8.48%, 5th in Clothing with 4.94% and 3rd in Cotton Textiles with 8.70% share. An Analysis of productwise imports shows that Cotton Madeups dominate the cotton textiles import market with a share of 52.13% followed by Cotton Fabrics and Cotton Yarn.

:: **TEXPROCIL::**

TRADE PROMOTION

Texprocil Export Awards for the fiscal year 2018-2019

**E-Serve No.: 100 of 2019 | Date: August 14, 2019
Resend: August 16, 2019**

Sub.: Texprocil Export Awards for the fiscal year 2018-2019

Dear Member,

As you are aware, TEXPROCIL distributes Awards for outstanding export performance every year.

This year also, in keeping with the Government's emphasis on creating new jobs, the Council has decided to distribute an award for the "Highest Employment Generation" with a view to recognize efforts made by the members to increase employment in the sector.

Revised Criteria and Guidelines:

Members are requested to kindly note the revision in the criteria and guidelines while applying for the awards.

In this regard, you are requested to kindly go through the circular carefully before submitting your application for the Awards.

Filled in applications may be sent addressed to the

Executive Director, The Cotton Textiles Export Promotion Council, 'Engineering Centre', 5th Floor, 9, Mathew Road, Mumbai-400 004.

The last date for receiving the applications is 30th September, 2019. Please ensure that your application reach us on time as **there will not be any further extension** beyond the deadline of 30th September, 2019 for receiving application forms.

The detailed circular for TEXPROCIL Export Awards 2018-2019 can be downloaded from the Council's Website in the 'Circulars' section available in 'Textiles Intelligence Centre' menu (or) can also be requested on email to the Council.

In case of any clarifications/queries, please contact Mrs. Smita Dalvi on email at smita@texprocil.org

We look forward to receiving an early response to our circular.

Regards

Dr. Siddhartha Rajagopal
Executive Director

:: TEXPROCIL ::

NEWS IN PICTURES

One-on-One Interaction with Malaysia Wholesalers Association



Around 15 member companies of TEXPROCIL attended the one-on-one interaction with the Malaysian delegates who were dealing in textiles.



Executive Director of Texprocil Dr. Siddhartha Rajagopal made a presentation highlighting the salient features of the Indian Textiles industry.

Join Us... Now! Avail info. on Membership Benefits on email : info@texprocil.org

TRADE NOTIFICATION

MEMBERSHIP SATISFACTION SURVEY

Dear Member,
 Kindly fill in your complete information below and respond to the questions below by tick (✓) marking appropriate response in the space provided or with suggestions in brief wherever necessary. We value your association with us and prompt feedback.

COMPANY INFORMATION									
Name of the Company		:							
Contact Person & Designation		:							
TEXPROCIL Membership (RCMC) No.		:							
Email Address & Website		:							
1) Kindly rate the following services offered by Texprocil on rating of 1 to 5. in order to serve you still better.* 1= Excellent, 2=Good, 3 = Satisfactory, 4 = Needs Improvement, 5 = Not Availed (N.A.)									
Membership	Rate Here	Trade Development	Rate Here	Trade Promotion	Rate Here	Trade Services	Rate Here	Trade Intelligence	Rate Here
Procedure for New Membership	<input type="checkbox"/>	Publication: E-Newsletter	<input type="checkbox"/>	Intl. Fairs & Events	<input type="checkbox"/>	Certificate of Origin	<input type="checkbox"/>	Interactive Website	<input type="checkbox"/>
Membership Renewal	<input type="checkbox"/>	E-serve	<input type="checkbox"/>	Seminars & Workshops	<input type="checkbox"/>	Grievance Redressal Services	<input type="checkbox"/>	E-News Clippings	<input type="checkbox"/>
RCMC Amendment	<input type="checkbox"/>	Circulation Trade Enquiries/ Award	<input type="checkbox"/>	MDA/MAI Schemes	<input type="checkbox"/>	Information on Exim policy/ Amendment DBK	<input type="checkbox"/>	Information Disseminated	<input type="checkbox"/>
2) a. Are you generally satisfied with the services actively availed by your company and marked above? Tick (✓)						YES	<input type="checkbox"/>	NO	<input type="checkbox"/>
b. If you have replied 'no' above, please suggest how the Council can improve the services (use additional sheet if required)						Suggestions:			
3) How is your company benefitting from the Exhibitions / BSMs being organized by the Council? Tick (✓)						Accessing new Markets	<input type="checkbox"/>	Generating additional business	<input type="checkbox"/>
<i>Others (Pls. Specify):</i>						Making new Contacts (Trade Enquiries)	<input type="checkbox"/>	Any Others	<input type="checkbox"/>
4) How is your company benefitting from the Export Facilitation services being provided by the Council?						Information on Export Policy / Procedures	<input type="checkbox"/>	Responses to various EXIM queries	<input type="checkbox"/>
<i>Others (Pls. Specify):</i>						Redressal of Trade related grievances	<input type="checkbox"/>	Any Others	<input type="checkbox"/>
5) Have you recommended TEXPROCIL Membership to other companies? Tick (✓)						YES	<input type="checkbox"/>	NO	<input type="checkbox"/>
6) Do you have any other suggestions to offer regarding TEXPROCIL Member Services? (use additional sheet if required)						Suggestions:			

*Kindly ignore this feedback form, if you have already responded.

TRADE NOTIFICATION

TEXPROCIL MEMBERSHIP ANNUAL RENEWAL SUBSCRIPTION

The Annual Renewal Subscription for the financial year 2019-2020 for existing members has become due for payment from 1st April, 2019, as follows:

Type of Membership	Amount (Rs.)	GST @ 18%	Total Amount (Rs.)
Member (with Voting Right)	11000/-	1980/-	12980/-
Registered Textile Exporter	6000/-	1080/-	7080/-

Note: GST Invoice will be issued on receipt of payment.

Note for Members:

- Members are also requested to submit the CA Certificate as per the format given below certifying the Export Turnover for the financial years 2017-2018 & 2018-2019 i.e. the amount of actual FOB value of exports of Cotton Textiles excluding Readymade Garments and Handloom Textiles.
- Members may note that the eligibility criterion of annual export turnover is minimum Rs. 2 Crore. Those not fulfilling the criteria will automatically be renewed as RTE i.e. Registered Textile Exporter.
- RTEs are not required to submit the CA certificate.

Format of Chartered Accountant Certificate to be submitted by Members only:

CHARTERED ACCOUNTANT CERTIFICATE (on C.A.'s Letter Head)

TO WHOMSOEVER IT MAY CONCERN

This is to certify that M/s. _____ (Name and full address of the Member) having IE code No. _____ have exported Cotton / Cotton Yarn / Cotton Fabrics / Cotton Madeups (Excluding Handloom Items / Readymade Garments and Silks, etc.) during the financial year 2017-2018 & 2018-2019 as follows:

Sr. No.	Description	2018-2019 (Rs. FOB Value)	2017-2018 (Rs. FOB Value)
1	Cotton		
2	Cotton Yarn		
3	Cotton Fabrics		
4	Cotton Made-ups		
	TOTAL		

(Stamp & Signature of Chartered Accountant)
(Membership No. of Chartered Accountant)
(Firm Registration No. of Chartered Accountant)

PLACE:

DATE:

Note to Members & RTEs whose RCMC has expired on or before 31.03.2019:

Please apply immediately for renewal of RCMC with the following documents (self-attested copies) on mail or upload them online through member login from TEXPROCIL's website:

- [1] Copy of Importer-Exporter Code (IEC) of the company
- [2] In case of Manufacturer Exporter, a copy of Manufacturing Licence
- [3] In case of changes in Partners, a copy of revised deed of partnership
- [4] In case of changes in Directors, a copy of DIR-12 or Board Resolution for those who have resigned and newly appointed.

Members may obtain RCMC & Renewal documents online through member login on TEXPROCIL's website. The procedure is as follows:

- Go to the Membership Login Menu and click on 'Enter Now' at Membership Management Program
- Since you are already registered member of the Council, you need to choose Registered Member at Member login page between New Member and Registered Member.
- Once you click on Registered Member, you should type your email id registered with the Council for the login purpose as User Name and type company's Importer Exporter Code (IEC) code as password.
- You can view all the details of your company and can get RCMC, renewal documents etc. by clicking on 'Company Details'.
- You can also upload your export returns online.

(For any further queries please write to Mrs. Smita Dalvi on email : smita@texprocil.org)