

A fortnightly publication of THE COTTON TEXTILES EXPORT PROMOTION COUNCIL OF INDIA

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INSIDE THIS ISSUE

Page 1 - 2 : CHAIRMAN'S MESSAGE

COVER STORY

Page 3 - 6 : US hikes tariff on China – An Opportunity for Indian T&C Sector

TRADE FACILITATION

Page 4: Fashion Forecast Seminar for Japanese Market on 3rd June 2019

TRADE PROMOTION

Page 5: Intex South Asia (Advertisement)

TRADE NOTIFICATION

Page 7: Member Satisfaction Survey

Page 8: Membership Subscription Renewal

Cover Story : US hikes tariff on China



CHAIRMAN'S MESSAGE



Dear Friends,

The World Trade Organization, in its latest quarterly World Trade Outlook Indicator (WTOI)

has expressed concern regarding the global trade weakness in view of the heightened trade tensions between USA and China.

Nearer home, the export data for the month of April 2019 released by the Ministry of Commerce shows that Cotton Textiles (Yarn, Madeups) recorded Fabrics. a decline of around 6 percent during the month reaching a level of US \$ 844.22 million as against exports of US \$ 896.50 million during April 2018. While the decline recorded for a single month is too early to predict a trend, we need to nevertheless be watchful and increase our efforts in the coming months.

US-China trade war

As has been well documented, the United States and China have been engaged in several rounds of negotiation on various trade issues, including meetings in March, April, and May of 2019. However these talks have not made much headway resulting in the US imposing an additional 25 percent duty on products from China imported into the United States on a trade value of US \$ 200 billion. These products also include 1811 tariff lines covering HS Chapters 50-60 for textile and textile articles.

TEXPROCIL has undertaken a quick analysis of the items in HS Chapter 52 (under the purview of the Council). The analysis reveals that India can benefit, if steps are taken to increase our share of cotton textile exports to the USA. For instance, the Council's analysis of the import data of top 25 HS lines of Cotton Fabrics (under HS chapter 52) shows that imports of these items into USA from all

sources in the year 2018-19 was valued at US\$ 737.85 million; out of which imports from China was US\$ 225.8 million and from India was US\$ 72.94 million.

Within the basket of cotton textiles being imported in to USA, top 5 types of fabric viz. Printed fabrics, Denim fabrics of cotton / mmf blend, Grey fabrics, Dyed / yarn dyed fabrics and Twill bottom weight fabrics offer a huge scope to increase exports. We appeal to all our members to take advantage of the present market condition in USA and explore opportunities in increasing export of cotton fabrics by participating in the India pavilion being organised by the Council at Texworld Apparel Fabrics Fair, scheduled to be held at New York, USA from 25 to 27 July 2019.

New Hopes

With the government headed by Hon'ble Prime Minister Shri Narendra Modi getting re-elected in a spectacular manner,

CHAIRMAN'S MESSAGE

CONTINUED FROM PAGE 1

we can all hope for not only continuity in the ongoing reforms but also expect that some of the unfinished tasks will get completed, especially in relation to the export sector.

Some of the issues which need urgent consideration of the Government include – availability and cost of credit, devising WTO compliant schemes to incentivise exports, conducive regulatory framework for attracting investments, and strengthening the ongoing drive for "ease of doing business". Other major issues are – to cover cotton yarn and fabrics under ROSCTL Scheme and to extend 3% interest equalization scheme to cotton yarn.

Export Facilitation

The Government has constituted a Committee under the Chairmanship of Shri O.P. Dadhich, Chief Commissioner of Customs, IGI, New Delhi to recommend steps to be taken for "Export Promotion & Facilitation". The Council has submitted various points to this Committee with regard to Exports, Customs procedures, Shipping, Banking and GST.

Some of the important issues that have been highlighted are the high charges being recovered from the exporters by the Shipping lines; problems faced by the exporters in getting bonds under Advance Authorization and EPCG schemes

cancelled at the Customs despite EODCs issued by the Regional offices of DGFT; Caution lists; etc.

The Council has also suggested that the DGFT should issue MEIS in those cases where exporters have ticked "N" while filing shipping bills instead of "Y". On GST, the Council has taken up issues relating to refund of differential duty drawback under "Transitional Drawback Scheme" from July 1, 2017 to September 30, 2017; refund of ITC on Capital goods on exports under LUT; and inclusion of input services as part of Net ITC for the purpose of computation of refund on account of inverted duty structure. Subsequently, the Council also followed up the matter with the Chairman of the Committee and also with officials in the Department of Revenue in Delhi on May 21, 2019.

An important suggestion, among others, which was also made in these meetings was to exempt domestic purchases made by 100% EOUs from the payment of GST. The Council has submitted a Dossier in which all its proposals have been incorporated along with supporting documents. The Committee has assured the Council that all its suggestions will be covered in the Report being submitted to the Government.

I also take this opportunity to compliment DGFT for organizing EODC camps at many of its Regional offices to help the exporters to close

all the pending cases under the Advance Authorization and EPCG schemes. I am sure many of our members have benefited from these camps. We are also grateful to DGFT for dispensing with the physical issue of the MEIS scrips and making it completely online. I would urge DGFT to issue the EODCs also online at the earliest. We hope that our suggestions are included in the 100 day plan of the new Government.

Way forward

Friends, as the new Government assumes office, the Reform Agenda 2.0 should focus on turning India into an export and investment driven high growth economy. At present, as pointed out by the experts, the three key engines of the economy which are witnessing a slowdown are viz. private investment, consumption and exports. These issues need to be resolved by addressing problems relating to tight real interest rates and liquidity concerns. Apart from this we should also quickly move in to exploit the opportunities brought by trade war to boost India's competitiveness. Being the third largest exporter of Textiles and with the largest exporter vacating space. we need to go all out to position ourselves strategically to benefit from the arising opportunities.

Dr. K. V. Srinivasan Chairman

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COVER STORY

US hikes tariff on China - An Opportunity for Indian T&C Sector



USA has imposed an additional 25% duty on products of China imported into the United States on a trade value of US \$ 200 billion. These products also include 1811 tariff lines covering HS Chapters 50-60 for textile and textile articles.

TEXPROCIL has undertaken a quick analysis of the items in HS Chapter 52 (under the purview of the Council). The analysis reveals that India can benefit if steps are taken to increase our share of cotton textiles exports to the USA.

Advantage to India

An analysis of Chapters 50-60 which are part of the list of notified US\$ 200 billion imports from China and on which additional tariff has been increased to 25% (See Table 1) reveals that India is at an advantageous position due to tariff hike on China's Textile Products and presents an opportunity to increase our share of Textiles exports to the USA.



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(For private circulation only)

Table. 1. Import of T & C in to USA and share of China & India Value in Mn US\$ (April 2018 - March 2019)										
HS Chap- ter	Descrip- tion	No. of HS lines covered	Total Import Into USA	Import From China	% share of China	Import From India	% share of India			
	Total import of T & C									
	Tex & Clo		1,16,398	40,382	34.69	8,303	7.13			
Tota	al import ui		1		25% ta		hina)			
	Textiles	1811	15,668	4,030		1,790				
57	Textile Floor Coverings	74	3,069	692	22.56	930	30.32			
59	Impreg- nated Text Fabrics	75	2,807	590	21.04	117	4.17			
56	Wadding, Felt, Twine	77	2,447	685	27.99	107	4.35			
54	Manmade Filaments	269	2,256	589	26.11	204	9.05			
55	Manmade Staple Fibers	388	1,823	458	25.15	129	7.10			
60	Knit, Crocheted Fabrics	97	1,017	409	40.22	84	8.27			
52	Cotton and Yarn, Fabric	520	912	234	25.62	102	11.23			
58	Special Woven Fabrics	107	752	296	39.38	46	6.13			
51	Animal Hair and Yarn, Wool	109	283	21	7.55	3	1.20			
53	Other Vegetable Textiles	61	220	35	15.72	56	25.59			
50	Silk; Silk Yarns	34	82	21	25.25	12	14.19			
Source	Source : GTIS / MOC									

TRADE FACILITATION

Fashion Forecast Seminar for Japanese Market on 3rd June 2019 @ TEXPROCIL H.O. (By RSVP.)

E Serve No. 75 of 2019

May 23, 2019

Subject: Fashion Forecast Seminar for Japanese Market on 3rd June 2019

Dear Member,

With a view to exploring the opportunities for various cotton textile products in the Japanese market, the Council along with the Japan India Industry Promotion Association (JIIPA) is organizing a Fashion Forecast Seminar for Japanese Market at 2 pm on 3rd June 2019 at the Council's Head Office – 5th Floor Engineering Centre, 9 Mathew Road, Opera House, Mumbai 400004.

The Seminar is being conducted by **Mr. Munetoshi Baba** who currently does brand consultancy for the fashion industry & **Ms. Mayumi Amimura**, Fashion Designer as well as a Colour Design & Consultant.

The Seminar aims to provide aspiring local exporters to Japan with detailed information on demand and fashion trends in Japanese market and business practices. The Japanese experts will offer colour and fabric forecasts to help Indian exporters understand Japan's changing styles, provide detailed information on demand and fashion trends in Japan and also advice on market entry strategies.

For a highly quality conscious market like Japan, this Seminar will also highlight methods to display in an exhibition of Japan and to succeed. Basics of display in the exhibition / preparations before the exhibition / Tips for successful product sale in Japan etc. will also be discussed.

In addition to the above, there will also be a talk by a representative from **Nissenken on quality & compliance** to Japanese standards.

We hope that this program will add substantial value to your business and enable you to achieve significant success in your entry and subsequent operations in Japan.

Please contact the Council for the Invitation & detailed programme of the Seminar. Limited seats are available and they will be allotted on first-cum-first-serve basis. Hence you are requested to kindly register and send us your confirmation latest by 1st June 2019 by sending the reply form (available at the Council) to mrunal@texprocil.org / pradeep@npo-jiipa.org

Regards,

Dr. Siddhartha Rajagopal Executive Director

::TEXPROCIL::

COVER STORY contd. from Pg. 3

Textile's Share in US\$ 200 bn business

Of the US\$ 200 billion import, Textile account for about US\$ 4 billion or 2% of the trade. Total import of Textiles into USA, in the year 2018-19, from all sources account for US\$ 15.668 billion, i.e., about 25% of import of textile into USA will become expensive by 25%.

India's export of textiles (HS 50 to 60) to USA in the year 2018-19 was valued at US\$ 1.79 billion, thereby offering a vast scope for increasing India's market share at the cost of anticipated decline in market share of China.

Total import into USA (from all sources) under each of the HS Chapters from 50 to 60 and import from China & Damping India is given at Table 1. It may be observed that, of the total 1,811 HS lines of Textiles at 8 digit level, HS chapter 52 (cotton, yarn and fabrics) alone cover the largest number of HS lines with 520 lines, accounting for an import of US\$ 912 billion from all sources, US\$ 234 million from China and US\$ 102 million from India.

US hikes tariff on China - An Opportunity for Indian T&C Sector

Import under HS Chapter 52 (Cotton, Yarn & Fabrics):

520 HS lines under HS chapter 52 that attracts 25% additional tariff include, cotton & cotton waste, cotton yarn, sewing thread and fabrics (See Table 2).

It may be observed that, China's share is more in fabrics and less in yarn and cotton waste to USA, whereas, share of India is the other way with less share in fabrics and higher share in yarn and cotton/cotton waste. This is the right time to undertake quick marketing initiatives to increase export of cotton fabrics to USA to take advantage of possible decline in market share of China.

Table 2: Import of Cotton, Cotton Yarn & Fabrics (HS 52) for the year 2018-19 in to USA and share of China & India

Description	Total import into USA	Import from China	Share of China	Import from India	Share of India	
	Mn US\$	Mn US\$	%	Mn US\$	%	
	Tota	l import und	er HS 52			
Cotton, Yarn & Fabrics	911.54	233.52	25.62	102.33	11.23	
Cotton & Cott.waste	20.13	0.05	0.25	3.98	19.79	
Cott.Sewing Thread	11.94	1.49	12.49	1.53	12.77	
Cotton Yarn	141.62	6.18	4.37	23.88	16.86	
Cott.Fabrics	737.85	225.80	30.60	72.94	9.89	
Source : GTIS / MOC						

Avail of more detailed information on EXIM POLICY @ TEXPROCIL GREIVANCE REDRESSAL CELL | email: ravikumar@texprocil.org

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COVER STORY contd. from Pg. 4

US hikes tariff on China - An Opportunity for Indian T&C Sector

Import of Cotton Fabrics

The Council has analysed import data of top 25 HS lines of Cotton Fabrics (under HS chapter 52) as given at Table 2 & 3. Import of Cotton fabrics under HS 52 into USA from all sources in the year 2018-19 was valued at US\$ 737.85 million; from China US\$ 225.8 million and from India US\$ 72.94 million.

United States Import Statistics From World Vs China & India

Table 3: Cotton Fabric (HS 52) import into USA: Value in Mn US\$ during Year Ending: March (2018 - 19)							
HS	Description	Total import from all sources	Import from China	% Share of China	Import from India	% Share of India	Type of fabrics
HS 52	Total under HS Chapter 52 (including cotton, yarn & fabrics)	911.54	233.52	25.62	102.33	11.23	-
	Import of Fabrics under HS 52	737.85	225.8	30.60	72.94	9.89	-
520852	Wov Cot Fab, Pr Pl Wv Nun 85% Cot Ov100Nov200G/M2	268.94	89.01	33.10	4.55	1.69	Printed fabrics
520942	Woven Cotton Fabrics, Denim, 85% Cot Over 200 G/M2	58.66	7.05	12.02	1.59	2.71	Denim fabrics
521011	Wov Cot Fab, Unbl Pl Wv Un85%Cot Mmf Nov200G/M2	37.15	17.55	47.24	2.05	5.52	Grey fabrics
520832	Wov Cot Fab, Dye Pl W Nun 85% Cot Ov100Nov200G/M2	30.88	9.6	31.09	1.18	3.82	Dyed fabrics
521142	Wov Cot Fab, Denim, Un 85% Cot Mmf Over 200 G/M2	24.35	8.88	36.47	0.17	0.70	Denim fabrics
520812	Wov Cot Fab, Unbl Pl Wv Nun 85%Cot 0v100Nov200G/M2	21.21	4.73	22.30	6.79	32.01	Grey Fabrics
520821	Wov Cot Fab, Bl Pl Wov Nun 85% Cot Nov 100 G/M2	17.09	14.05	82.21	1.46	8.54	Bleached fabrics
521019	Wov Cot Fab, Unbl Wea Nesoi Un85%Cot Mmf No200G/M2	16.21	14.91	91.98	0	-	Grey fabrics
520839	Wov Cot Fab, Dye Wea Nesoi Nu 85% Cot Nov 200 G/M2	16.1	6.6	40.99	4.31	26.77	Dyed Fabrics
520822	Wov Cot Fab, Bl Pl Nu 85% Cot Ov100G/ M2 Nov200G/M2	15.38	6.51	42.33	1.35	8.78	Bleached fabrics
(A)	Total of Top 10 items	505.97	178.89	-	23.45	-	-
	% of top 10 items	68.57	79.22	-	32.15	-	-
(B) Total of next top	520939, 520919, 520959, 520911, 520811, 520829, 521149, 521139, 521021, 520859, 520951, 520922,	143.07	28.84	-	32.30	-	-
	520932, 520849, 520949						
(C)	Total of Top 25 items (A+B)	649.04	207.73	-	55.75	-	-
	% of top 25 items	87.96	92.00	-	76.43	-	-

Top 25 HS lines of Cotton fabrics (under HS 52) imported from China into USA account for 97% of cotton fabrics import, which will attract 25% additional tariff. Clearly, there is a scope for increasing export of cotton fabrics from India to USA.

While looking at type of cotton fabrics being imported in to USA, top 5 types of fabrics are:

- Woven cotton printed plain weave fabrics > 100 gsm < 200 gsm</p>
- ➤ Denim fabrics of Cotton > 200 gsm
- ➤ Woven cotton unbleached plain weave fabrics < 200 gsm

- ➤ Woven cotton plain weave dyed fabrics > 100 < 200 gsm
- ➤ Denim fabrics of cotton / mmf blend, > 200 gsm

Members are requested to take advantage of the present market condition in USA and explore opportunities in increasing export of cotton fabrics by participating in the India pavilion being organised by the Council at **Texworld Apparel Fabrics Fair**, scheduled to be held at New York, USA from 25 to 27 July 2019.

For further details, please contact: Mr N. Ravindranathan, Director, Texprocil at ravi@texprocil.org

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TRADE NOTIFICATION

MEMBERSHIP SATISFACTION SURVEY

Dear Member, Kindly fill in your complete information below and respond to the questions below by tick (✓) marking appropriate response in the space provided or with suggestions in brief wherever necessary. We value your association with us and prompt feedback.									
COMPANY INFORMATION									
Name of the C	ompan	у	:						
Contact Perso	n & Des	ignation	:						
TEXPROCIL Me	embersl	hip (RCMC) No.	:						
Email Address	& Web	site	:						
· ·		_	-	-	_	of 1 to 5. in order to se 5 = Not Availed (N.A.)	rve you	still better.*	
Membership	Rate	Trade	Rate	Trade	Rate	Trade Services	Rate	Trade	Rate
	Here	Development	Here	Promotion	Here		Here	Intelligence	Here
Procedure for New Membership		Publication: E-Newsletter		Intl. Fairs & Events		Certificate of Origin		Interactive Website	
								•	
Membership Renewal		E-serve		Seminars & Workshops		Grievance Redressal Services		E-News Clippings	
RCMC		Circulation		MDA/MAI		Information on		Information	
Amendment		Trade Enquiries/ Award		Schemes		Exim policy/ Amendment DBK		Disseminated	
	_	ally satisfied with than and marked abo			ailed	YES		NO	
	-	olied 'no' above, plea ne services <i>(use addit</i>			uncil	Suggestions:			
3) How is yo	ur comp	pany benefitting fro	m the E	xhibitions / BS	Ms	Accessing new		Generating	
being orga	anized b	y the Council? Tick	(✓)			Markets		additional business	
Others (Pls. Specify):				Making new Contacts (Trade Enquiries)		Any Others			
4) How is your company benefitting from the Export Facilitation services being provided by the Council? Others (Pls. Specify):			Information on Export Policy / Procedures Redressal of Trade		Responses to various EXIM queries Any Others				
related grievances									
5) Have you recommended TEXPROCIL Membership to other companies? Tick (✓)				YES		NO			
6) Do you have any other suggestions to offer regarding TEXPROCIL Member Services? (use additional sheet if required)			Suggestions:						

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^{*}Kindly ignore this feedback form, if you have already responded.

TRADE NOTIFICATION

TEXPROCIL MEMBERSHIP ANNUAL RENEWAL SUBSCRIPTION

The Annual Renewal Subscription for the financial year 2019-2020 for existing members has become due for payment from 1st April, 2019, as follows:

Type of Membership	Amount (Rs.)	GST @ 18%	Total Amount (Rs.) 12980/-	
Member (with Voting Right)	11000/-	1980/-		
Registered Textile Exporter	6000/-	1080/-	7080/-	

Note: GST Invoice will be issued on receipt of payment.

Note for Members:

- Members are also requested to submit the CA Certificate as per the format given below certifying the Export Turnover for the financial years 2017-2018 & 2018-2019 i.e. the amount of actual FOB value of exports of Cotton Textiles excluding Readymade Garments and Handloom Textiles.
- Members may note that the eligibility criterion of annual export turnover is minimum Rs. 2 Crore. Those not fulfilling the criteria will automatically be renewed as RTE i.e. Registered Textile Exporter.
- RTEs are not required to submit the CA certificate.

Format of Chartered Accountant Certificate to be submitted by Members only:

CHARTERED ACCOUNTANT CERTIFICATE (on C.A.'s Letter Head)

TO WHOMSOEVER IT MAY CONCERN

This is to certify that M/s.	(Name and full address of the Member) having
IE code No.	have exported Cotton / Cotton Yarn / Cotton Fabrics / Cotton Madeups (Excluding
Handloom Items / Readym	de Garments and Silks, etc.) during the financial year 2017-2018 & 2018-2019 as follows:

Sr. No.	Description	2018-2019 (Rs. FOB Value)	2017-2018 (Rs. FOB Value)
1	Cotton		
2	Cotton Yarn		
3	Cotton Fabrics		
4	Cotton Made-ups		
	TOTAL		

(Stamp & Signature of Chartered Accountant)

(Membership No. of Chartered Accountant)

(Firm Registration No. of Chartered Accountant)

PLACE: DATE:

Note to Members & RTEs whose RCMC has expired on or before 31.03.2019:

Please apply immediately for renewal of RCMC with the following documents (self-attested copies) on mail or upload them online through member login from TEXPROCIL's website:

- [1] Copy of Importer-Exporter Code (IEC) of the company
- [2] In case of Manufacturer Exporter, a copy of Manufacturing Licence
- [3] In case of changes in Partners, a copy of revised deed of partnership
- [4] In case of changes in Directors, a copy of DIR-12 or Board Resolution for those who have resigned and newly appointed.

Members may obtain RCMC & Renewal documents online through member login on TEXPROCIL's website. The procedure is as follows:

- Go to the Membership Login Menu and click on 'Enter Now' at Membership Management Program
- Since you are already registered member of the Council, you need to choose Registered Member at Member login page between New Member and Registered Member.
- Once you click on Registered Member, you should type your email id registered with the Council for the login purpose as User Name and type company's Importer Exporter Code (IEC) code as password.
- You can view all the details of your company and can get RCMC, renewal documents etc. by clicking on 'Company Details'.
- · You can also upload your export returns online.

(For any further queries please write to Mrs. Smita Dalvi on email: smita@texprocil.org)