



Volume III. Issue No. 44 & 45 October 03, 2018

INSIDE THIS ISSUE

Page 1 - 2 : CHAIRMAN'S MESSAGE

COVER STORY

Page 3 - 4: Texprocil participation in PREMIERE VISION, PARIS

SPECIAL FEATURE

Page 5 : Texprocil participation in PREVIEW IN SEOUL 2018

TRADE PROMOTION

Page 6 : Inviting participation at Vietnam Int'l Textile & Garment Industry Exhibition

TRADE NOTIFICATION

Page 7 : Member Satisfaction Survey

Page 8 : Membership Subscription Renewal

TEXPROCIL Welcomes the new Secretary, Textiles



The new Secretary, Ministry of Textiles, Shri Raghvendra Singh, (centre) being greeted by Shri Ujwal Lahoti, Chairman (extreme right) and Dr. Siddhartha Rajagopal, Executive Director, (extreme left) in New Delhi.

CHAIRMAN'S MESSAGE



Dear Friends,

As the month of September passes us, we embark on our journey into the last quarter of 2018 and a review of events suggests that global trade as we have understood it so far is in for some trying times. In this connection various theories are being put out that will shape business strategies in the upcoming year.

The biggest risk facing the global economy right now—and rapidly moving from risk to reality—is that the trade war between the US and China may widen and lead to depressions in the global trade growth prospects. Year 2019, the economists believe, will be the year that the trade war becomes real and one sector that will be strongly affected are the low wage industries like textiles.

To date, most of the threatened tariffs have not yet been introduced,

but that is likely to change over the next few months. For business, this will be one of the major operational challenges of 2019. Bangladesh and Vietnam, on the one side, are in a strong position to take market share from China. The other side has the US fixated on bilateral goods trade balances, and Vietnam already has the fifth-largest such surplus with the US (after China, Mexico, Japan and Germany). Regardless of the trade regime that evolves over the next few years, it is the more efficient economies that will corner opportunities.

Given this situation an emerging market such as India can only wait it out, while being quick and flexible enough to spot opportunities in this transformation. India needs to gear up for this phase and must also use this phase to enhance the efficacy of its domestic economic architecture.

Current Trend – Quick Estimates August 2018

Reports of exporters facing challenges both internal and

external continue to be received by the Council. However, despite a difficult situation, exports of Cotton textiles (Yarn, Fabrics & Made-ups) have increased in the month of August 2018 by 39% in Rupee term and 28% in US Dollar terms as compared to exports in August 2017. Further, exports of Cotton textiles have grown by 28% in Rupee term and 22% by US\$ term during April – August 2018 as compared to exports during April – August 2017. The dynamism and efforts of our exporters has made this possible and they deserve our wholehearted compliments.

During this period (April – August 2018), Textile & Clothing sector reached US \$ 14.99 Billion as compared to US \$ 14.90 Billion over the last year period (April – August 2017), maintaining the last year's level to record a slight growth of 1%.

While Textiles recorded a growth of 14% during the period April – August 2018 exports of Clothing continue to be in the negative territory.

CHAIRMAN'S MESSAGE

CONTINUED FROM PAGE 1

Meetings & Representations

During the month of September the Council representatives attended several meetings with the Government at various levels in which all the issues affecting exports of Cotton textiles were raised. This includes a meeting on Sectoral Export Strategy chaired by the Hon'ble Minister for Commerce & Industry, Shri Suresh Prabhu. In these meetings, the Council once again discussed its proposals to cover Cotton Yarn under the MEIS and to increase the MEIS entitlement for fabrics from 2% to 4%. The Council emphasized on the fact that these products from India face the disadvantage of differential duties in major export markets as compared to similar products from competing countries. We hope the Government will consider and accept the Council's proposals in this regard.

We also had a meeting with Smt Smriti Zubin Irani Hon'ble Union Textiles Minister and requested her to issue the Notification for the revised ROSL rates for Made ups. The Minister has assured of all support in this regard.

GST Update

The Council is glad that the Government has extended the IGST exemption under the Advance Authorization, EPCG and 100% EOU schemes from October 1, 2018 to March 31, 2019. This will enable the exporters to take a long term perspective while negotiating export orders. The Council has received many representations from its members pointing out the difficulty faced by them due to the Government decision to make those exports on which benefits of deemed exports have been taken, ineligible for the refund of IGST.

We have taken up this matter with the Government and we hope it will get resolved soon. With regard to

the Government's decision to lapse the balance of accumulated Input Tax Credit on account of inverted duty structure as on July 31, 2018, the Council has represented to the Government that such credits should not be lapsed but should be allowed to offset GST liabilities on the outward supplies.

Meeting with Sri Lankan textile delegation

The Council participated in a meeting with a textiles delegation from Sri Lanka organized by the Ministry of Textiles in New Delhi on September 26, 2018. Various issues of common interest were discussed. As a follow up measure, the Council is proposing the visit of a trade delegation to Sri Lanka some time during mid-November this year. The details of the delegation visit are being worked out which will be communicated to the members shortly. We urge our members to participate in the delegation to Sri Lanka.

Preview in Seoul, South Korea

The Council participated in "PREVIEW IN SEOUL-2018" held in South Korea from September 5-7, 2018. "Preview In Seoul" is an established trade fair which takes place every year. The industry sectors covered in this fair are textiles (including yarn), home textiles and fabrics. The fair has over the years gained a reputation and attracts a large number of buyers from South Korea as well as from other Countries. The event is widely publicized and this year also it accommodated a large number of exhibitors.

The Council had a booth in the fair which served as an information centre. Also samples of some of the members were displayed in the Council's booth. The Council's booth received enquiries from buyers both from South Korea and other Countries

for various products like cotton yarn, fabrics, home textiles, synthetic yarns and fabrics. The Council will continue to make all efforts in the future also to enhance exports of cotton textiles to South Korea as part of its strategy to diversify exports into new markets.

Heimtextil Russia, Moscow

Heimtextil Russia is the main trade fair for home and interior textiles in Russia. This year, the fair was held in IEC Crocus Expo in Moscow from September 18-20, 2018. The Council's officials visited Moscow during the fair for making a comprehensive assessment of the opportunities available for Indian exporters for increasing the market access in the textile sector.

Apart from meeting importers/traders in and around Moscow, the Council's Executive Director, made a presentation on 19th September 2018 at the fair on "Advantages of sourcing Indian fabrics and home textiles for the Hospitality Segment" at a session dedicated to the 'Hospitality sector and textile equipment of the Hotels'. The idea was to disseminate information amongst the Russian importers regarding the capabilities of Indian exporters to meet their sourcing requirements in the hospitality, contract and institutional segments. The presentation was well received by the trade visitors attending the fair and many of them enquired at the Council's booth for sourcing from India.

Along with the Council 4 other Indian companies participated at the Heimtextil Russia Fair. These companies exhibited products like Furniture fabrics, Fabrics for interior decoration, Bathroom textiles, Bedroom textiles, Kitchen textiles, Carpets and textile flooring etc. The organizers offered the Council, an information booth of 9 sqm mt at

**For more information on Global Textile Markets,
Please contact us on Email : info@texprocil.org**

CHAIRMAN'S MESSAGE

CONTINUED FROM PAGE 2

the exhibition. The effort was to understand the home textile market in Russia and get inputs for scaling up the level of participation at the fair to be held next year.

Première Vision, Paris

The Première Vision is a unique opportunity for business meetings and exchanges between buyers and fashion makers. It is a platform for exhibitors and designers to showcase the trends of the fashion world in the coming season. The Council participated at Première Vision Fair held at Paris, France (PV Paris) from 19 to 21 September 2018. Visitor profile at the Council's information stand was very good with enquiries to source Indian cotton yarn and processed fabrics.

42 Indian companies exhibited at this edition of PV Paris displaying value added Yarns, Fabrics, Accessories and Designs. Feedback from the Indian

exhibitors indicate that the overall quality of the visitors / importers were better than the previous year edition held in September 2017.

Conclusion

Friends as the Monsoon fades away and the global cotton market ventures into a new season 2018-19, the textile world is keenly watching the likely developments. The crop is expected to generate surplus for exports and the farmers are also likely to get remunerative prices on the back of revised MSP rates.

With the raw material prices remaining positive so far, all of us should report better results in the remaining quarters of the current fiscal year. However, we must keep a vigil on any future volatility that we may anticipate given the external factors playing a vital role in the trade dynamics.

The last couple of years have been tough on India's merchandise exporters, who have suffered an erosion in their competitiveness. The only durable solution to their problems is an acceleration of and more integrated approach to domestic reforms. Moreover, the fallout of the trade war between US and China provides a country like India opportunities which didn't exist a few months ago. The recent news suggest that the US and EU companies with a large manufacturing base in China are seeking to de-risk their operations by shifting some of it out. So far, it's the more agile Vietnam and other Southeast Asian nations which have cornered the benefits. However, India too must put its act together in a strategic manner to be in the game.

Ujwal R Lahoti
Chairman

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TEXPROCIL E-NEWSLETTER

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IMPORTANT TRADE NOTICE

E Serve No. 113 of 2018 | Sept. 18, 2018

Circular No.EPS/39/2018-19

To: Members of the Council

Subject : E-Way Bill - Modification of the procedure for interception of conveyances for inspection of goods in movement, and detention, release and confiscation of such goods and conveyances

Dear Member,

The CBIC (Central Board of Indirect Taxes & Customs) has vide Circular No. 64/2018 issued clarifications on the procedure for interception of conveyances for inspection of goods in movement, and detention, release and confiscation of such goods and conveyances.

As per the above Circular, a penalty of only Rs.1000 would be imposed, in the case of the following minor discrepancies:-

- Spelling mistakes in the name of the consignor or the consignee but the GSTIN, wherever applicable, is correct;
- Error in the pin-code but the address of the consignor and the consignee mentioned is correct, subject to the condition that the error in the PIN code

should not have the effect of increasing the validity period of the e-way bill;

- Error in the address of the consignee to the extent that the locality and other details of the consignee are correct;
- Error in one or two digits of the document number mentioned in the e-way bill;
- Error in 4 or 6 digit level of HSN where the first 2 digits of HSN are correct and the rate of tax mentioned is correct;
- Error in one or two digits/characters of the vehicle number.

A copy of the above circular can be obtained from the Council for your information.

We would request you to please go through the above circular and do the needful.

For any further clarification in this regard, please get in touch with us or please send us your queries, if any, on the email IDs ravikumar@texprocil.org / vimal@texprocil.org.

Regards,

A. Ravi Kumar
Joint Director

::TEXPROCIL::

COVER STORY

TEXPROCIL's participation in PREMIERE VISION, PARIS



The Council participated at Premiere Vision Fair held at Paris, France (PV Paris) from 19th to 21st September 2018.

The Première Vision is a unique opportunity for business meetings and exchanges between buyers and fashion makers. It is a platform for exhibitors and shows the trend of the fashion world in the coming season.

The can't-miss event offers an avenue to display one's collections. For 3 days, 2 times a year, at Paris-Nord Villepinte, the six major industries supplying materials and services to the global fashion industry come together in Paris, the capital of fashion.

At Premiere Vision Fair, no fewer than 740 weavers from 30 countries present collections in synergy with both the fashion calendar and the industry demands.

Visitor profile

Visitor profile at the Council's info stand was very good with enquiries to source Indian cotton yarn and processed fabrics.

Product profile

The whole Fair was divided in to product categories, such as, Yarns, Fabrics, Knitwear, Leather, Designs, Accessories, Upper Jeanswear, Manufacturing & the Sourcing Connection.

PV Paris 2018

Main Focus of this edition of PV Paris was the autumn winter 2019-20 collections marked by new developments to guide professionals. Exhibitors were emphasising on digitalization, eco-responsibility, technical and high-performance developments.

A record number of 2,005 exhibitors were at the whole Fair and it is reported that 55,497 visitors from 124 countries attended the Fair. The visitors were mostly from Europe (72% of visitorship).

Top ten visiting countries at this edition of PV Paris was: France, Italy, United Kingdom, Spain, Germany, Belgium, Netherlands, Portugal, Sweden and Denmark.

42 Indian companies exhibited at this edition of PV Paris showcasing value added Yarns, Fabrics, Accessories and Designs.

Participant's Feedback

Feedback from the Indian exhibitors indicate that overall number of visitors / trade enquiries were less than the February 2018 edition of the Fair, however, quality of the visitors / importers were better than the previous year September edition.

Way Forward

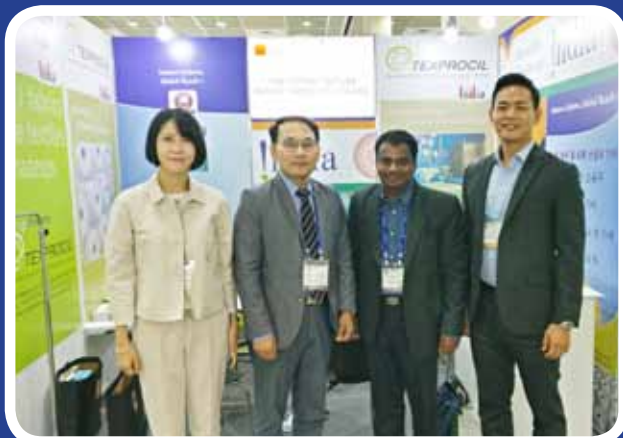
While discussion with the organisers, it was noted that they are willing to take more number of Indian exhibitors in the forthcoming editions, in particular, at Sourcing Connections section. We hope to double the number of Indian exhibitors at this Fair in the next three years by systematically preparing to meet with the stringent criteria stipulated by the screening committee to accept new exhibitors.

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SPECIAL FEATURE

TEXPROCIL's participation in PREVIEW IN SEOUL 2018



The Council participated in “PREVIEW IN SEOUL-2018” held in South Korea from September 5-7, 2018. “Preview In Seoul” is an established trade fair which takes place every year. The industry sectors covered in this fair are textiles (including yarn), home textiles and fabrics.

The fair has over the years gained a reputation and attracts a large number of buyers from South Korea as well as from other Countries.

The event is widely publicized and this year also it witnessed participation from a large number of exhibitors.

The Council had a booth in the fair which served as an information centre. Also samples of some of its members were displayed in the Council's booth.

The Council's booth received enquiries from buyers both from South Korea and other Countries for various products like Cotton Yarn, fabrics, home textiles, synthetic yarns and fabrics.

Some of the observations of the South Korean market for textiles are:

- South Korea has got tremendous presence in apparels thereby providing good scope for the export of fabrics including Denim fabrics
- The purchasing power of the people in the country is very high thereby providing good scope for export of home textiles.
- There is good potential to export Cotton Yarn, Fabrics, Made-ups and Raw Cotton to South Korea from India.
- Since recent times, the awareness of the South Korean buyers about Indian Textiles & Clothing sector is increasing.
- The South Korean are looking forward to shift their focus from China to India as a sourcing destination.

The Council will continue to make all efforts in the future also to enhance exports of Cotton textiles to South Korea as part of its strategy to diversify exports into new markets.

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**TRADE
PROMOTION**

**Inviting participation at
Vietnam Int'l Textile & Garment Industry exhibition**



E Serve No. 116 of 2018 | Sept.25, 2018

Subject : Inviting participation at 18th Vietnam Int'l Textile & Garment Industry exhibition from 21st -24th November 2018, Ho Chi Minh, Vietnam

Dear Member,

The Cotton Textiles Export Promotion Council (TEXPROCIL) is organizing an India Pavilion in the 18th Vietnam Int'l Textile & Garment Industry (VTG) exhibition from 21st - 24th November 2018 at the Saigon Exhibition & Convention Center (SECC), Ho Chi Minh City, Vietnam.

VTG is organized by Ministry of Industry & Trade Vietnam National Trade Fair & Advertising Joint Stock Company (VINEXAD) and sponsored by VITAS-Vietnam Textile & Apparel Association, AGTEK – Association of Garment – Textile and VCOSA – Vietnam Cotton & Spinning Association.

Vietnam Textile & Clothing Industry

Vietnam is among top 5 nations in the world in exporting garments and hence offers very good opportunity for increasing exports of yarn & fabrics.

In 2017, Vietnam imported about USD 24.13 bn worth of textile and clothing of which approximately USD 20.69 bn was in textiles. India's share in the textiles imports was just USD 510.22 mn.

In cotton textiles, Vietnam imported almost USD 5.87 bn of which India's share was just 1.80 % amounting to USD 105.53 mn. Import of cotton fabrics from the World contributed the highest share within the cotton textiles import basket with USD 5.08 bn and India ranked 10th with USD 25.09 mn.

There is good potential for yarn as well as fabrics in this market.

About 18th Vietnam Int'l Textile & Garment Industry Exhibition

Date : 21 – 24 November 2018
Venue : Saigon Exhibition & Convention Center (SECC), Ho Chi Minh City, Vietnam
Opening Hours : 9.00 am to 5.00 pm
Open to : Trade Visitors & Professionals only

Product Profile: Fibers, Filaments, Yarns & Fabrics

Visitors Profile: Textile manufacturers, knitting manufacturers, Garment manufacturers, Dealers of textile & garment accessories.

Participation Fees

Participation fees for 9 sq meters booth is Rs.1,90,000 + GST (18%) = Rs. 2,24,200/-

Kindly note that Corner booths will be charged extra at 10% of the participation charges. Limited Corner booths will be available in the India pavilion & will be allotted on First cum first serve basis of payment received.

Each 9 sq m of exhibit space includes:

- * Fascia * 1 power point socket * Carpet
- * 1 table * 3 folding chairs * 1 reception desk * 1 waste basket * 3 spotlights 100W
- * 2 shelves (yarn exhibitors) OR 2 hanging rails (fabric exhibitors).

No MDA/ MAI benefit available:

As this event is under self- finance there will be no MDA/MAI benefit available for this event.

Cancellation / withdrawal policy:

In case of cancellation / withdrawal of participation by Members, participation fees will be forfeited as follows:

- Less than 30 days prior to start of the event: 100%
- 30 - 45 days prior to start of the event: 75%
- 46 days or earlier to the start of the event: 50%

Interested members are requested to send their confirmation to the Council along with the filled application form and the full participation fee by multicity Cheque / DD to be drawn in favour of **“The Cotton Textiles Export Promotion Council”** to the Texprocil Head Office located at 5th Floor, Engineering Centre, 9, Mathew Road, Mumbai – 400004 **not later than 10th October 2018.**

Participation in the exhibition will be confirmed only on receipt of completed application form and full payment towards the booth charges.

For further details, please contact:

Mr. Shailesh Martis / Mrs. Mrunal

The Cotton Textiles Export Promotion Council (TEXPROCIL)
Engineering Centre, 5th Floor,
9, Mathew Road, Mumbai - 400 004,
Tel: 022-23632910/11/12
Fax: 022-23632914
E-mail: shailesh@texprocil.org;
mrunal@texprocil.org

Being an esteemed member of the Council & a leading exporter of cotton textiles, we solicit your participation thereby supporting initiatives by the Council.

Regards

**Dr. Siddhartha Rajagopal
Executive Director**

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JOIN US... NOW!

& avail of our
Membership Benefits

To know more, please write to us on
email: info@texprocil.org

TRADE NOTIFICATION

MEMBERSHIP SATISFACTION SURVEY

Dear Member,

Kindly fill in your complete information below and respond to the questions below by tick (✓) marking appropriate response in the space provided or with suggestions in brief wherever necessary. We value your association with us and prompt feedback.

COMPANY INFORMATION

Name of the Company	:	
Contact Person & Designation	:	
TEXPROCIL Membership (RCMC) No.	:	
Email Address & Website	:	

1) Kindly rate the following services offered by Texprocil on rating of 1 to 5. in order to serve you still better.*
 1= Excellent, 2=Good, 3 = Satisfactory, 4 = Needs Improvement, 5 = Not Availed (N.A.)

Membership	Rate Here	Trade Development	Rate Here	Trade Promotion	Rate Here	Trade Services	Rate Here	Trade Intelligence	Rate Here
Procedure for New Membership	<input type="text"/>	Publication: E-Newsletter	<input type="text"/>	Intl. Fairs & Events	<input type="text"/>	Certificate of Origin	<input type="text"/>	Interactive Website	<input type="text"/>
Membership Renewal	<input type="text"/>	E-serve	<input type="text"/>	Seminars & Workshops	<input type="text"/>	Grievance Redressal Services	<input type="text"/>	E-News Clippings	<input type="text"/>
RCMC Amendment	<input type="text"/>	Circulation Trade Enquiries/ Award	<input type="text"/>	MDA/MAI Schemes	<input type="text"/>	Information on Exim policy/ Amendment DBK	<input type="text"/>	Information Disseminated	<input type="text"/>

2) a. Are you generally satisfied with the services actively availed by your company and marked above? Tick (✓)	YES	<input type="text"/>	NO	<input type="text"/>
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b. If you have replied 'no' above, please suggest how the Council can improve the services (use additional sheet if required)	Suggestions:
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3) How is your company benefitting from the Exhibitions / BSMS being organized by the Council? Tick (✓)	Accessing new Markets	<input type="text"/>	Generating additional business	<input type="text"/>
<i>Others (Pls. Specify):</i>	Making new Contacts (Trade Enquiries)	<input type="text"/>	Any Others	<input type="text"/>

4) How is your company benefitting from the Export Facilitation services being provided by the Council?	Information on Export Policy / Procedures	<input type="text"/>	Responses to various EXIM queries	<input type="text"/>
<i>Others (Pls. Specify):</i>	Redressal of Trade related grievances	<input type="text"/>	Any Others	<input type="text"/>

5) Have you recommended TEXPROCIL Membership to other companies? Tick (✓)	YES	<input type="text"/>	NO	<input type="text"/>
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6) Do you have any other suggestions to offer regarding TEXPROCIL Member Services? (use additional sheet if required)	Suggestions:
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*Kindly ignore this feedback form, if you have already responded.

Join Us... Now! Avail info. on Membership Benefits on email : info@texprocil.org

TRADE NOTIFICATION

TEXPROCIL MEMBERSHIP ANNUAL RENEWAL SUBSCRIPTION

The Annual Renewal Subscription for the financial year 2018-2019 for existing members has become due for payment from 1st April, 2018, as follows:

Type of Membership	Amount (Rs.)	GST @ 18%	Total Amount (Rs.)
Member (with Voting Right)	11000/-	1980/-	12980/-
Registered Textile Exporter	6000/-	1080/-	7080/-

Note: GST Invoice will be issued on receipt of payment.

For New Registration Fee Structure is as follows:-

Type of Membership	Amount (Rs.)	GST @ 18%	Total Amount (Rs.)
Member (with Voting Right) (including Rs.6000/- as Entrance Fee)	17000/-	3060/-	20060/-
Registered Textile Exporter (including Rs.3000/- as Entrance Fee)	9000/-	1620/-	10620/-

Note for Members:

Members are also requested to submit the CA Certificate as per the format given below certifying the Export Turnover for the financial years 2016-2017 & 2017-2018 i.e. the amount of actual FOB value of exports of Cotton Textiles excluding Readymade Garments and Handloom Textiles.

Members may note that the eligibility criterion of annual export turnover is minimum Rs. 2 Crore. Those not fulfilling the criteria will automatically be renewed as RTE i.e. Registered Textile Exporter.

RTEs are not required to submit the CA certificate.

Format of Chartered Accountant Certificate to be submitted by Members only:

CHARTERED ACCOUNTANT CERTIFICATE (on C.A.'s Letter Head)

TO WHOMSOEVER IT MAY CONCERN

This is to certify that M/s. _____ (Name and full address of the Member) having IE code No. _____ have exported Cotton / Cotton Yarn / Cotton Fabrics / Cotton Madeups (Excluding Handloom Items / Readymade Garments and Silks, etc.) during the financial year 2016-2017 & 2017-2018 as follows:

Sr. No.	Description	2017-2018 (Rs. FOB Value)	2016-2017 (Rs. FOB Value)
1	Cotton		
2	Cotton Yarn		
3	Cotton Fabrics		
4	Cotton Made-ups		
	TOTAL		

(Stamp & Signature of Chartered Accountant)

(Membership No. of Chartered Accountant)

(Firm Registration No. of Chartered Accountant)

PLACE:

DATE:

Note to Members & RTEs whose RCMC has expired on or before 31.03.2018:

Please apply immediately for renewal of RCMC with the following documents:

- [1] Copy of your Import-Exporter Code (IEC)
- [2] In case of Manufacturer Exporter, a copy of Manufacturing Licence
- [3] In case of changes in Partners, a copy of revised deed of partnership
- [4] In case of changes in Directors, a copy of Form 32 or DIR-12 or Board Resolution for those who have resigned and newly appointed.

(For any further queries please write to Mrs. Smita Dalvi on email : smita@texprocil.org)