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## TEXPROCIL @ Heimtextil 2018, Germany



Smt Smriti Zubin Irani, Hon'ble Minister of Textiles and Information & Broadcasting being greeted by Shri Ujwal Lahoti, Chairman, TEXPROCIL at the 'Brand India Pavilion' setup by TEXPROCIL at Heimtextil 2018 Fair, Germany.

## CHAIRMAN'S MESSAGE



Dear Friends,

As the New Year set in, the Council participated at Heimtextil 2018 Fair – the season opener for new trends and textile innovations, making it a perfect platform for creative ideas for home and household textiles. Top-level buyers and exhibitors from across the world visit Heimtextil Fair each year to catch up with inspirations and conclude their first business deals of the year. The Get-Together also provides a great opportunity to forge new contacts and hold in-depth discussions with designated customers around the world.

Highlight of the event this year, was the visit of a high level textile delegation from India led by Smt Smriti Zubin Irani, Hon'ble Minister of Textiles and Information & Broadcasting. The Hon'ble Minister inaugurated the India Pavilion setup by TEXPROCIL and met with the Indian companies participating at the fair. With HEPC in the lead,

TEXPROCIL along with EPCH undertook the joint promotional efforts for popularising the 'Made in India' brand in the world.

Another highlight of the fortnight was the release of trade data by the Ministry of Commerce for the period April – December 2017 which showed positive signs of recovery for Textile & Clothing and within that especially the cotton textiles segment. However, exports of RMG Clothing recorded a decline during the period. The Council on its part also continued to step up its efforts in mitigating the exporters' concerns related to GST by holding knowledge seminars and training programmes for its member exporters and interacting with the senior ministry officials in Delhi.

### Heimtextil 2018

The New Year saw Smt Smriti Zubin Irani, Hon'ble Minister of Textiles and Information & Broadcasting reach out to the Indian participants at the Heimtextil 2018 - the biggest international trade fair for home and contract textiles held during 9-12 January 2018 at the Messe grounds in Frankfurt, Germany. During her two-

day visit, the Hon'ble Minister was able to grasp the first-hand experience of India's vast potential in value added Home Textiles segment, and was also apprised by TEXPROCIL and other participating Council's on the developments in competing countries.

In the course of first two days of the fair, the delegates had an extensive schedule of meetings including those with the Fair Authorities, International importers, and interactions with international Press & Media and the participating Indian companies.

India ranked second amongst the participating countries after China with around 396 companies participating at the fair. Out of these around 75 member companies of TEXPROCIL showcased their selective madeup products to the global visitors. The response at the Fair was reasonably good and exporters of Made-ups came back with a positive feeling about the future growth in business.

### Trade Data

Friends, according to the trade data released by the Ministry of Commerce, India's trade deficit in December

## CHAIRMAN'S MESSAGE

## CONTINUED FROM PAGE 1

widened to \$14.88 billion, up 41 per cent year-on-year. Exports during December 2017 valued at US \$ 27030.28 million as compared to US \$ 24056.48 million during December, 2016.

As per provisional data, exports of Cotton textiles (Yarn, Fabrics & Made-ups) during the period from April to December 2017 reached US\$ 7512.68 Million as compared to US\$ 7176.67 Million during April to December 2016 registering a growth rate of 4.68%.

It is heartening to note that green shoots of positive growth are being seen during the (April – December 2017) period with the Textile & Clothing sector registering a growth of 1.61%. However, Exports of RMG Clothing during the period April to December 2017 stagnated at US\$ 12384.58 Million as compared to US\$ 12425.79 Million during April to December 2016 registering a decline of (-) 0.33%.

While we need to build on the momentum of cotton textile exports, there is also a need to redouble our efforts to promote RMG exports.

### Meeting with Directorate General of Anti-Dumping & Allied Duties (DGAD)

The DGAD convened an important meeting on 17th January to discuss the need for greater participation of the “user industry” in anti-dumping proceedings initiated by the Authority on various products imported into India. It is for the first time that the concerns of those likely to be affected by Anti-Dumping duties are being understood in a proper perspective. The Executive Director of the Council participated in the meeting and stressed on the need to take a structured approach to evaluating and addressing the concerns of the “end users” of the products on which anti-dumping

duties are imposed as the costs go up for them. With greater emphasis on adding value, increase in costs of procuring raw material can many a time discourage manufacturing in the downstream.

The Council has suggested that a suitable questionnaire should be designed to obtain the views of the “user industry” before announcing any anti-dumping measures. The Authorities appreciated the suggestion and agreed to examine it for implementation.

### GST related issues

Various issues being faced by the exporters related to GST were brought to the notice of the Department of Revenue, Ministry of Finance, DGFT and MOT. Some of these included: the delay in refund of IGST on exports at all the Customs; system of communicating errors and mismatches in the Returns and Shipping Bills to the concerned exporters; difficulty faced by the exporters in applying of Refund of Input Tax Credit on exports under LUT; linkage of Duty Drawback with refund of Input Tax Credit; mismatches in value in GST Invoice and Shipping Bills on account of rounding off the value to the nearest Rupee and the change in Customs Exchange rates, factory stuffing permission under Self-sealing to Merchant exporters; and delay in transmission of export details on the basis of Return to the Customs by GSTN.

While the authorities showed great sensitivity in addressing these issues, we also need to draw attention to the fact that certain common errors are being committed by exporters in furnishing information in GST returns and Shipping Bill, leading to incorrect entries while filing the returns. These errors are the sole reason for delay in grant of refunds, or rejection thereof. As the Customs System is designed to

automatically grant refunds without involvement of any officer by matching information that is furnished on GSTN portal and Customs System, the onus is on all of us, exporters to fill in all the details accurately. On our part therefore it is necessary to acclimatise ourselves with the systems and procedures in a thorough manner so that no errors are committed while filing GSTR.

The Council on its part continues to resolve queries of the exporters including organising workshops at different centres. This process will continue till a comfort level is reached by all concerned.

### Summing Up

Friends, the signals from the just concluded Heimtextile Fair have been very positive. We are also looking forward to receiving good responses at the ColombiaTex Fair being held in Medellin, Colombia from 23-25 January where around 40 exhibitors are participating.

We are also looking forward to the Budget to be tabled for FY 2018-19 with expectations that adequate budgetary allocation for schemes such as refund of state levies and interest subvention benefits are made and timely disbursement of refunds take place in order to help improve competitiveness of Indian textile exporters in the international markets and improve India's textile exports growth.

The New Year has brought renewed hopes and we are looking forward to a better Jan - March quarter. We need to accelerate our pace of exports in the remaining three months of the current fiscal year i.e. upto March, 2018. Despite all the odds, let us make it happen!

**Ujwal R Lahoti**  
Chairman

:: TEXPROCIL ::



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## COVER STORY

TEXPROCIL@ Heimtextil 2018:  
High - End Home Textiles

Smt Smriti Zubin Irani, Hon'ble Minister of Textiles and Information & Broadcasting inaugurating the 'Brand India Pavilion' setup by TEXPROCIL at Heimtextil 2018 Fair in Frankfurt, Germany

India is the 5th largest supplier of T&C to European Union after China, Bangladesh, Turkey, and Italy with exports of all textiles and clothing to the European Union (EU) from India amounting to approximately US \$ 1.8 billion during Jan-Oct 2017. Germany's imports of Cotton Textiles (including

Madeups) from India during this period amounted to US \$ 258.62 million out of which cotton madeups consists of US \$ 180.25 million making India the fourth largest supplier to the country after China, Turkey and Pakistan.

qualities and product groups helps analyze the changes in demand behaviour.

### Renewed growth in visitors and exhibitors

Heimtextil trade fair in 2018 presented itself with renewed growth in visitors and exhibitors. Around 70,000 trade visitors (2017: 68,503) from across the world attended the leading trade fair for home and contract textiles and were won over by quality and variety of the exhibited products as well as the trends of the new season. Growth was driven primarily by Brazil, China, the United Kingdom, Italy, Japan, Russia, the USA and United Arab Emirates.

A total of 2975 exhibitors from 65 countries (2017: 2949) presented their new textile products and designs across 20 halls and appeared to be highly satisfied by the orders they received and business contacts they made.

The internationality of the fair was maintained with 89 % Exhibitors participating from outside Germany (same like last year). Also with growth been recorded on both the visitor and exhibitor side, Heimtextil successfully convinced and underpinned its unique position as a world-leading trade fair.

Realizing the tremendous potential in T&C trade offered by Germany which is also a leading market for Indian Home Textiles in the EU, the Council had organized the 'Brand India' Pavilion at the Heimtextil Fair 2018 held in Frankfurt, Germany from January 9 - 12, 2018 in Hall no. 10.2, Booth no. B05 of the Messe Frankfurt Exhibition Grounds.

### About Heimtextil Fair

Heimtextil is the biggest international trade fair for home and contract textiles. At this leading event for interior textiles, design and trends, international manufacturers, dealers and designers present their products and innovations to a large audience of trade visitors. Trade visitors from all continents attend Heimtextil to experience the pioneering innovations and the latest trends.

The first trade fair of the year for its sector, it is a climate and trend barometer for the new business year. Meeting new suppliers for all



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## COVER STORY contd. from Pg. 3

## TEXPROCIL@ Heimtextil 2018: High - End Home Textiles

### Support from Consulate General of India

Smt Pratibha Parkar, Consul General of India in Frankfurt along with her colleagues from the Indian consulate extended all possible support and guidance to the participating Indian contingent. The Consul General, despite tenacious engagements at the Consulate, actively participated at key events in the fair including the inaugural event and interactive meeting. The Consulate team also took a round of the fair and met with the key Indian companies to understand their problems for importing in the EU region and offered to facilitate them with necessary guidance to overcome hurdles to access trade in the region.

### Visit of High Level Delegation from India

A high level delegation under the leadership of Smt Smriti Zubin Irani, Hon'ble Minister of Textiles, Government of India visited the fair, to gain a first-hand experience of the international event and led focussed promotions of 'Incredible Textiles of India' at the fair.



Indian Delegation on a tour of the Fair to meet Indian participants

On the first day of the fair, the heads of the Indian textile Councils held a joint Inauguration of 'India Pavilion' at Hall 10.2, Stand B05 set up by TEXPROCIL at the hands of Smt Smriti Zubin Irani, Hon'ble Minister of Textiles and Information & Broadcasting in the presence of Smt Pratibha Parkar, Consul General of India in Frankfurt along with Mr. Ujwal Lahoti, Chairman, TEXPROCIL (Supporting Council) and the Executive heads of other Councils viz. HEPC and EPCH participating at the fair.

In the course of next two days of the fair, the delegates had an extensive schedule of meetings including those with the Fair Authorities, International importers, and interactions with international Press & Media and the participating Indian companies.



Indian Delegation in a meeting with Messe Fair Authorities

### Focussed Promotions

At various fora, the Ministry of Textiles had asked the participant Councils to offer suggestions in relation to promotion of Indian textiles in unison to the world under the marketing plan for the year published by the Ministry. This included approved pavilion designs, booth designs and designs for the common fascia to be adopted for contiguous display of Indian participating companies.

### Common Promotional material

HEPC was designated as the Lead Council for the Heimtextil Fair along with other supporting councils including TEXPROCIL and EPCH participating at the fair. The Councils extended the promotional program to their respective participating member companies through various featured items like stickers, lapel-pins, exclusively designed bags, common fascia design, standees and other media to popularise 'Incredible Textiles of India'. The promotions were well received by the international audience apart from the drawing attention of Asian competitors who felt the campaign did help to draw attention to Indian stalls at a greater extent.

### Roadshow / Interactive Meet

A networking meet on 'Incredible Textiles of India' was organised by HEPC the lead Council along with the participating textile Councils TEXPROCIL and EPCH on 9 Jan, 2018 during 6.30-8.30 pm at Meeting Room 'Jewel of India' at Hall 10.2, in Messe Frankfurt fair premises.

Apart from creating a buzz for Indian textiles and promoting "Incredible Textiles of India" amongst the focussed international target audience and media, the Interactive Meet provided a platform for networking with international associations.

The meeting saw participation of around 60 attendees that included an encouraging representation of foreign buyers, leaders of international textile associations, media representatives and some of the leading Indian companies. Some of the participants even thanked the organising Councils for providing a platform for networking which in near future should lead to fruitful business opportunities.

## COVER STORY contd. from Pg. 4

## TEXPROCIL@ Heimtextil 2018: High - End Home Textiles



### TEXPROCIL - Brand India Pavilion

The Council's booth measuring 36 SQM was strategically located in Hall 10.2 Booth no.B05, exclusively meant for the select few Asian participants.

The exclusively designed information booth set-up by the Council showcased an impressive presentation of Made-in-India products, been themed on 'Inspiring Luxury' campaign and presented through the TEXPROCIL Film and various promotional media like leaflets & brochures, along with freely distributed lapel pins and promotional bags.

The fair saw around 396 Indian participants both through Messe Frankfurt India and directly through Messe Frankfurt Germany. These included more than over 75 TEXPROCIL member participants. The Council's booth saw a steady stream of trade visitors.

### Feedback

Feedback forms from all the member exporters were collected on the final day of the show.

Overall, the participants expressed satisfaction regarding the Venue and a large number of them found the Event to be beneficial to their company. They expressed satisfaction over the quality of visitors but suggested that more marketing is required and better match making to increase buyer footfalls. Many of them appreciated the joint effort of the Indian Council's in promoting 'Incredible Textiles of India' with activities guided by the marketing plan of Ministry of Textiles, Govt. of India.

Some important suggestions from the Member participants to the Council included relocation of product displays

with separate halls for bed, bath, kitchen, etc. apart from economizing participation fee is the need of the day, they felt.

An analysis of the feedback forms showed that most of the exporters were generally satisfied with the services provided by the Organizers (Messe Frankfurt). However few of the suggestions were received with request to change in location; reduce/increase size of booth; offer better facilities with respect to Wi-Fi and transportation facilities of samples during the set-up and dismantling days; improve stand construction; increase security and make more options available for Indian food at the Venue.

While a few of the participants responded (25%) regarding the orders booked both in quantity & value terms, they reported enquiries on an average of 11 nos. on 1st day, 14 nos. on 2nd day, 13 nos. on 3rd day and 6 nos. on the last day of the fair. Around USD 50 million worth of orders were booked during the 4 days of the fair. While the participants held a good number of meetings, some of them felt that the fair duration can be reduced to 3 days instead of prevalent 4 days.

In addition the Indian participants expressed their desire to remain as one contiguous pavilion and also wished that the Fair delivered a better Cost-Return ratio in its future editions.

### New concept 2019

Based on discussions with exhibitors and visitor surveys, Messe Frankfurt has developed a new Heimtextil concept for 2019. From the perspective of buyers in particular, the organisers are repositioning Heimtextil 2019 and grouping themes and product groups according to target groups. Messe Frankfurt believes that in this way synergies can be better recognised and exploited. In addition, the demand for stand space on the exhibitor side has grown sharply in some product groups in recent years. The opportunity to optimise the concept is not least due to major construction measures currently being implemented at the Messe Frankfurt exhibition site: the new hall 12 will be erected on the western side of the site and will be available to Heimtextil for the first time in 2019. Further structural measures are to follow around halls 5 and 6.

The next Heimtextil, international trade fair for home and contract textiles, will be held in Frankfurt from 8 to 11 January 2019.

**:: TEXPROCIL ::**



Avail of more detailed information on  
**EXIM POLICY**  
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**Introduction:**

The EU is considered as the largest T&C market of the world followed by US with an import of about \$ 269.99 Bn during 2016. The import consists of trade among the member countries (Intra trade) and from Rest of World (RoW). It is important to note that the EU import of T&C has been growing by 1.38% CAGR during 2012-2016 and by 2.34% in 2016 as compared to previous year.

As such, the EU has contributed additional \$ 17.87 Bn to T&C market during last five years including \$6.18 Bn in 2016 alone. In view of its important import share in the global T&C trade, the EU market plays a crucial role in the overall export performance of the most of the textiles producing & exporting countries like India.

Being the largest market, the major T&C exporting countries like India, need to study month-wise trend and composition of the export both at aggregate and product levels so as to facilitate proper decision making/business strategy at the level of government and the trade & industry. The major highlights of the Market Report are as follows:

**EU as an export destination (Apr-Jul' 2017):**

The EU T&C market is mainly driven by imports from (a) Rest of the World (RoW) and (b) Intra EU trade among the member countries. The inclusion of the members like Bulgaria, Poland, Czech Rep., Croatia etc. has enhanced the strength of EU as a major textile producing and exporting union. Even if, the extra EU trade determines the trend and composition of the trade within the union, the intra EU trade among the member countries has been growing during last few years.

- i. The key trends of trade in T&C during April to July, 2017 indicates that the EU T&C import including both intra trade among the members and import from the rest of the Rest of World (RoW) was \$ 81.96 Bn during the period in Apr-Jul' 2017 as compared to \$ 80.29 Bn during the same period in 2016 and have registered a positive growth of 2.09%.
- ii. Intra EU trade of textiles has grown from \$128.50 Bn in 2012 to \$133.45 Bn in 2016 with a CAGR of 0.76%.
- iii. Extra EU on the other hand has also grown from \$123.62 Bn in 2012 to \$136.54 Bn in 2016 with a

CAGR of 2.01% during the same period. The month wise growth trajectory of the intra-EU and extra EU trade during the period is also provides a similar trend.

The detailed intra & extra trade in T&C during April-July' 2017 is as follows:

**Extra-EU:**

- EU T&C import from the extra EU was \$ 41.89 Bn in Apr-Jul' 2017. The major chapters contributing to this import basket are Chapter-61 (Knitted apparel) with a share of 35.47%, Chapter-62 (Woven apparel) with 35.52% and Chapter-63 (Other made-ups) with 9.59% during the period. These three chapters alone have contributed \$ 33.76 Bn (80.59%) during Apr-Jul' 2017. The imports of these three chapters have experienced 2.31% growth during the period as compared to previous year.
- The imports of textiles (Chapter 50 to 60) have contributed \$ 8.13 Bn (19.41%) and experienced 0.73% growth during the period as compared to previous year. Among the textile chapters, the chapter-54 (Manmade filaments) has contributed significantly.
- The growing import of value added products like apparel & made-ups provide a positive and favorable condition to the countries having export interest to this destination.
- China was leading exporter to EU with \$ 13.21 Bn of export with 31.53 percent share followed by Bangladesh \$ 5.91 Bn (14.10%), Turkey \$ 5.48 Bn (13.08%), India \$ 3.18 Bn (7.60%) and Pakistan \$ 2.01 Bn (4.79%) during Apr-Jul' 2017. While Chinese export has grown by 2.70% during the period as compared to previous year, export growth of other countries was -0.29%, -0.69%, -0.43% and 8.13% respectively during the period as compared to previous year. Pakistan's export of T&C to EU has experienced highest growth during the period.
- India's export of T&C on the other hand increased to \$9.26 bn in 2016 from \$8.39 bn in 2012 with a growth of 1.99% during 2012-16. When the EU market has grown by 2.34% as compared to previous years, India's growth of -0.43%, indicates that India is losing its market share to competitors particularly to Pakistan, Bangladesh, and Vietnam etc.

## TRADE DATA

## EU Market Watch (Apr-Jul' 2017)

Pakistan has performed extremely well in the EU, perhaps due to GSP Plus scheme offering zero tariff export to EU market.

### Product level Performance:

- The rest of the world has exported 1152 products at 8 digit HS level during the period, out of which 22 products have contributed significantly with a share of 40.26% during the period to the basket.
- The major products are T-shirts, singlets and other vests of cotton (61091000), T-shirts, singlets and other vests of artificial fibres (61099020), Women's jerseys, pullovers, cardigans, waistcoats of man-made fibres (61103099), Men's or boys' trousers and breeches of cotton denim (62034231) and Women's blouses, shirts and shirt-blouses of man-made fibres (62064000).
- Among the top 22 performing products, China has a presence in almost all products; whereas India's export is less than China in 20 products. While 2 products T-shirts, singlets and other vests, knitted or crocheted – Of cotton (61091000) and Toilet linen and kitchen linen, of terry toweling of cotton (63026000) are out performing China in EU market.
- Out 22 products, the export growth of 6 products i.e. T-shirts, singlets and other vests of artificial fibres (61099020), Women's jerseys, pullovers, cardigans, waistcoats of man-made fibres (61103099), Brassieres, girdles, corsets, braces, suspenders, garters: Other (62121090), Men's or boys' jerseys, pullovers, cardigans, waistcoats and similar articles, of cotton, (61102091), Women's anoraks, windcheaters, wind jackets of man-made fibres (62029300) and Men's anoraks, windcheaters, wind jackets and similar articles, of man-made fibres (62019300) is positive.
- At the same time the negative growth in the top products like T-shirts, singlets and other vests of cotton (61091000), Men's or boys' trousers and

breeches of cotton denim (62034231) and Women's blouses, shirts and shirt-blouses of man-made fibres (62064000) etc, may have dragged the overall performance of India's T&C export to EU.

### Intra-EU:

- The 28 EU members are not only trading with Rest of World (RoW) but also trading with each other for T&C products.
- The intra EU trade of T&C was \$ 40.07 Bn in Apr-Jul' 2017. The major contributions to the import basket are Chapter-61 (Knitted apparel), Chapter-62 (Woven apparel) and Chapter-63 (Other made-ups) during the period. The trade in these chapters has experienced a growth of 2.51% during the period as compared to previous year.
- These three chapters have contributed \$ 26.97 Bn (67.31%) and textiles (Chapter 50 to 60) contributed \$ 13.10 Bn (32.69%) during April-July 2017.
- Germany was the leading exporter in intra EU market with \$ 7.98 billion and contributed 19.92 percent among the member countries followed by Italy \$ 5.79 Bn (14.45%), Netherlands \$ 3.62 Bn (9.04%), France \$ 2.97 Bn (7.41%) and Spain \$ 2.86 Bn (7.15%) during Apr-Jul' 2017. The major T&C products exported by the member countries are T-shirts, singlets and other vests of cotton (61091000), T-shirts, singlets and other vests of artificial fibres (61099020), Men's or boys' trousers and breeches of cotton denim (62034231), Women's shirts and shirt-blouses of man-made fibres (62064000) and Brassieres of all types of textile materials, whether or not elasticated, (62121090) etc.

### India's T&C Export to EU Market (Apr-Jul' 2017):

- India exported \$ 12.30 Bn of T&C to the World during Apr-Jul' 2017 out of which the export to EU is about \$ 3.18 Bn. The EU contributed about 25.86% to the aggregate export basket of T&C of India and hence played a crucial role for the country.



For more information on  
Global Textile Markets,  
Please contact us on  
Email : [info@texprocil.org](mailto:info@texprocil.org)



## TRADE DATA

## EU Market Watch (Apr-Jul' 2017)

- It may be noted here that India's export has declined to \$3.18 Bn from \$ 3.20 Bn during the same period of the previous year. Even if, our T&C export to the rest of world has increased slightly, the decline in export to EU indicates that India may be losing its presence in this important destination to competitors like China, Bangladesh, Vietnam and Pakistan etc.
- India's aggregate export of Textiles to EU (HS Chapter 50 to 60) was \$ 0.65 billion during Apr-Jul' 2017, which is 13.97 percent of India's total textiles exports to the world. The export of textiles has experienced a growth of 3.97% during the period as compared to previous period.
- India's aggregate export of Clothing to EU (HS Chapter 61 to 63) was \$ 2.53 billion during Apr-Jul' 2017 which is 33.07 percent of India's total clothing exports to the world. The export of clothing has experienced a negative growth of 1.49% during the period as compared to previous period.
- Top 20 Products (whose share is more than 1%) has contributed 50.02 percent to the export basket in EU market during Apr-Jul' 2017.
- The share of these top 20 products was 50.20 percent in the same period of 2016.
- India's export to EU has experienced highest negative growth (-13.60%) in April, 2017 as compared to the same period in 2016, but reversed in the subsequent month.
- The month wise fluctuation of the export from India is visible in the trend.
- Some of the policy issues like granting New EU GSP Plus scheme to Pakistan, signing up of FTA by EU with Vietnam and growing intra EU trade may be influencing the T&C export performance of India.

### India's Top Performing Products in EU market (Apr-Jul' 2017)

- As per Eurostat, the major 8 products that have experienced positive growth in India's export basket during April-July' 2017 as compared to the same period during 2016 include products with HS codes 62063000, 63053219, 62044200, 62044300, 61099020, 52052300, 61071100, and 61072100.

The export of products like 63053219, 61099020, 52052300 and 61072100 have increased with a growth of 21.50%, 8.31%, 34.83% and 16.49% respectively; which is quite promising from the export perspective of the country.

### India's Top Products having negative growth (Apr-Jul' 2017)

- As per Eurostat, major 12 products have experienced negative growth during April -July' 2017 as compared to the same period during 2016 include products with HS codes 61091000, 62064000, 61112090, 62052000, 61046200, 62044400, 63026000, 61051000, 61083100, 62114390, 61044200, and 62034235.

Even if, most of these 12 products have grown positively during last five years prior to 2016 except Men's or boys shirts of cotton, not knitted (62052000), Toilet linen and kitchen linen, of terry toweling of cotton (63026000) & Men's or boys shirts of cotton, knitted or crocheted (61051000), these product have experienced negative growth during last five year. Countries like Cambodia, Pakistan, Bangladesh, Vietnam, Spain, Poland & Myanmar have gained market share in the EU during last five years. The surge in the export from these countries may be the key factor for the decline in the India's export to EU.

Further, out of 12 products, 9 are cotton based products, in which India has traditionally been performing well in most of the export destinations. The negative growth in these cotton based products may be one of the reasons for decline in the export of T&C in EU, and decline in the cotton based products may be a concern for the India's export basket for achieving desirable growth in future.

It may be noted that while China is able to maintain its position as number one exporter of T&C, India has fallen down to 4th position from 2nd position during last few years, which may be matter of concern for the Indian textiles sector & may create difficulties in future in accelerating export growth to these destinations needed for bolstering our T&C exports to the world.

*Note: The above report is an extract of Textiles Committee Market Report (April-July'2017). For obtaining the detailed report please write to us on email [info@texprocil.org](mailto:info@texprocil.org)*

**:: TEXPROCIL ::**

**Join Us... Now! Avail info. on Membership Benefits on email : [info@texprocil.org](mailto:info@texprocil.org)**



# TRADE NOTIFICATION

# MEMBERSHIP SATISFACTION SURVEY

Dear Member,

Kindly fill in your complete information below and respond to the questions below by tick (✓) marking appropriate response in the space provided or with suggestions in brief wherever necessary. We value your association with us and prompt feedback.

### COMPANY INFORMATION

Name of the Company	:	
Contact Person & Designation	:	
TEXPROCIL Membership (RCMC) No.	:	
Email Address & Website	:	

1) Kindly rate the following services offered by Texprocil on rating of 1 to 5. in order to serve you still better.\*  
 1= Excellent, 2=Good, 3 = Satisfactory, 4 = Needs Improvement, 5 = Not Availed (N.A.)

Membership	Rate Here	Trade Development	Rate Here	Trade Promotion	Rate Here	Trade Services	Rate Here	Trade Intelligence	Rate Here
Procedure for New Membership	<input type="checkbox"/>	Publication: E-Newsletter	<input type="checkbox"/>	Intl. Fairs & Events	<input type="checkbox"/>	Certificate of Origin	<input type="checkbox"/>	Interactive Website	<input type="checkbox"/>
Membership Renewal	<input type="checkbox"/>	E-serve	<input type="checkbox"/>	Seminars & Workshops	<input type="checkbox"/>	Grievance Redressal Services	<input type="checkbox"/>	E-News Clippings	<input type="checkbox"/>
RCMC Amendment	<input type="checkbox"/>	Circulation Trade Enquiries/ Award	<input type="checkbox"/>	MDA/MAI Schemes	<input type="checkbox"/>	Information on Exim policy/ Amendment DBK	<input type="checkbox"/>	Information Disseminated	<input type="checkbox"/>

2) a. Are you generally satisfied with the services actively availed by your company and marked above? Tick (✓)	YES	<input type="checkbox"/>	NO	<input type="checkbox"/>
b. If you have replied 'no' above, please suggest how the Council can improve the services (use additional sheet if required)	<b>Suggestions:</b>			

3) How is your company benefitting from the Exhibitions / BSMs being organized by the Council? Tick (✓)	Accessing new Markets	<input type="checkbox"/>	Generating additional business	<input type="checkbox"/>
Others (Pls. Specify):	Making new Contacts (Trade Enquiries)	<input type="checkbox"/>	Any Others	<input type="checkbox"/>

4) How is your company benefitting from the Export Facilitation services being provided by the Council?	Information on Export Policy / Procedures	<input type="checkbox"/>	Responses to various EXIM queries	<input type="checkbox"/>
Others (Pls. Specify):	Redressal of Trade related grievances	<input type="checkbox"/>	Any Others	<input type="checkbox"/>

5) Have you recommended TEXPROCIL Membership to other companies? Tick (✓)	YES	<input type="checkbox"/>	NO	<input type="checkbox"/>
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6) Do you have any other suggestions to offer regarding TEXPROCIL Member Services? (use additional sheet if required)	<b>Suggestions:</b>			
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\*Kindly ignore this feedback form, if you have already responded.

Join Us... Now! Avail info. on Membership Benefits on email : [info@texprocil.org](mailto:info@texprocil.org)

**TRADE  
NOTIFICATION****TEXPROCIL MEMBERSHIP  
ANNUAL RENEWAL SUBSCRIPTION**

The Registration as well as Renewal fees for membership of the Council has been revised w.e.f. 01.04.2017.

Accordingly New Registration Fee Structure is as follows:-

Type of Membership	Amount (Rs.)	GST @ 18%	Total Amount (Rs.)
<b>Member (with Voting Right)</b> (including Rs.6000/- as Entrance Fee)	<b>17000/-</b>	<b>3060/-</b>	<b>20060/-</b>
<b>Registered Textile Exporter</b> (including Rs.3000/- as Entrance Fee)	<b>9000/-</b>	<b>1620/-</b>	<b>10620/-</b>

The Annual Renewal Subscription amount for the financial year 2017-2018 (due from 1st April, 2017) is as follows:-

Type of Membership	Amount (Rs.)	GST @ 18%	Total Amount (Rs.)
<b>Member (with Voting Right)</b>	<b>11000/-</b>	<b>1980/-</b>	<b>12980/-</b>
<b>Registered Textile Exporter</b>	<b>6000/-</b>	<b>1080/-</b>	<b>7080/-</b>

**Note for Members:**

Members are also requested to submit the CA Certificate as per the format given below certifying the Export Turnover for F.Y. 2015-2016 & F.Y. 2016-2017 i.e. the amount of actual FOB value of exports of Cotton Textiles excluding Readymade Garments and Handloom Textiles.

Members may note that the eligibility criterion of annual export turnover is minimum Rs. 2 Crore. Those not fulfilling the criteria will automatically be renewed as RTE i.e. Registered Textile Exporter.

RTEs are not required to submit the CA certificate.

**Format of Chartered Accountant Certificate to be submitted by Members only:****CHARTERED ACCOUNTANT CERTIFICATE  
(on C.A.'s Letter Head)****TO WHOMSOEVER IT MAY CONCERN**

This is to certify that M/s. \_\_\_\_\_ (Name and full address of the Member) having IE code No. \_\_\_\_\_ have exported Cotton / Cotton Yarn / Cotton Fabrics / Cotton Madeups (Excluding Handloom Items / Readymade Garments and Silks, etc.) during the financial year 2015-2016 & 2016-2017 as follows:

Sr. No.	Description	2016-2017 (Rs. FOB Value)	2015-2016 (Rs. FOB Value)
1	Cotton		
2	Cotton Yarn		
3	Cotton Fabrics		
4	Cotton Made-ups		
	<b>TOTAL</b>		

(Stamp & Signature of Chartered Accountant)  
(Membership No. of Chartered Accountant)  
(Firm Registration No. of Chartered Accountant)

**PLACE:**

**DATE:**

**Note to Members & RTEs whose RCMC has expired on/before 31.03.2017:**

Please apply immediately for renewal of RCMC with the following documents:

- [1] Copy of your Import-Exporter Code (IEC)
- [2] In case of Manufacturer Exporter, a copy of Manufacturing Licence
- [3] In case of changes in Partners, a copy of revised deed of partnership
- [4] In case of changes in Directors, a copy of Form 32/DIR-2 or Board Resolution for those who have resigned or newly appointed.

(For any further queries please write to Mrs. Smita Dalvi on email : [smita@texprocil.org](mailto:smita@texprocil.org))