Dear Friends,

As we entered the last month of fiscal 2016, the export scenario continues to be grim as overall exports from the country continued to be in the negative zone for the 15th month in a row. Data for the period April - February shows that exports of Textiles & Clothing declined by (-) 1.18% compared to the same period last year.

Exports of cotton textiles showed a decline of (-) 5.88% and manmade fibre textiles declined by (-) 12.42%. Readymade Garments however showed an increase of 1.49% during this period.

**Structural Factors behind the decline in exports**

While the obvious reason for this continuous decline in exports has been attributed to the sluggish demand in overseas markets, the reason for the sluggish demand itself was well summarized by the RBI Governor Shri Raghu Ram Rajan in his recent address wherein, while analysing the declining trend in exports he stated that deeper structural factors relating to “contracting of global supply chains” and sourcing of inputs from inside a country rather than from outside were responsible for the declining trend. For the first time in decades, he further pointed out global trade has grown more slowly than global output. As countries get richer, non-traded services constitute a greater fraction of GDP, causing GDP to grow faster than trade.

A good example of this evolving arrangement is the promotion of the spinning industry by China in the Xinjiang region. These developments are likely to put pressure on Indian suppliers of Cotton yarn in the coming months, unless they link themselves in an effective manner with the downstream value added segments within the country.

**ATUFS**

The Government has shown the way by reworking the TUF Scheme. Under the ATUF Scheme, capital investment subsidy in the textile sector is being provided mainly in Weaving, Garmenting, Processing and Technical Textiles.

The Council has been actively participating in the various meetings convened by the Textiles Commissioner in this regard and most of our suggestions relating to expansion of machinery, operational provisions like changes in UID details, joint investigations before reimbursements etc. have been accepted.

All the members should take advantage of the provisions of the ATUFS Scheme.
Inter-Textile & Yarn Expo, Shanghai

The Council also participated in the Yarn Expo & Inter-Textile Fair, Shanghai held from 16-18 March. 50 exporters participated in the event. China continues to attract participants, notwithstanding the slowdown in commodity trade.

While participation from India remained steady, the participation from Pakistan decreased compared to the previous years. The participants from the Xinjiang province in China, where new spinning capacities are being put up were present in good measure. Many of the Chinese importers were reserving their positions on imported yarn as they were keen to find out how the Xinjiang-origin cotton yarn would shape up leading some of them to adopt a wait and watch policy.

Market-Week, New York

The market week in New York was held from the week commencing from 14 March. I had the occasion to be present in New York on behalf of my Company. We had meetings with all our regular clients but the buying and contracting has slowed down considerably due to unfavourable retail sales since last 4-5 months. Not many new orders were forthcoming as they were keen to find out how the Xinjiang-origin cotton yarn would shape up leading some of them to adopt a wait and watch policy.

Implementation of Para 2.92 of the Foreign Trade Policy

The Council also took steps to implement provisions of para 2.92 of the Foreign Trade Policy (FTP) by convening an Extra-Ordinary General Body Meeting on 9 March, 2016. The Vice-Chairman Shri Ujwal Lahoti was also elected unopposed. The Council has thus fully complied with the requirements of the provisions of the Foreign Trade Policy in a time bound manner.

Friends, as the fiscal year 2015-2016 comes to a close, we are hopeful that our exports would get into the positive territory as the deficit is around (-) 5%.

I request all our exporter friends to ship as much of their goods as possible before the fiscal year ends so that we can achieve our targets, if not at least remain within striking distance!

R K Dalmia
Chairman
:: TEXPROCIL ::
The seventeenth edition of the Tex-Style India exhibition was held from February 22nd to February 24th, 2016 at Pragati Maidan, New Delhi in Hall no. 18. An initiative of the India Trade Promotion Organisation (ITPO) the fair saw about 46 exhibitors under the participation organised by all the major textiles and allied councils along with state pavilions. There were pavilions of states like Madhya Pradesh (it was the focus state at the fair) and Odisha.

Exhibition

The Hon’ble Minister for Commerce, Industry and Employment of Madhya Pradesh, Smt. Yashodhara Raje Scindia inaugurated the 17th edition of Tex-Style India - 2016, at Pragati Maidan in New Delhi on Monday 22nd February in the presence of Mr. L C Goyal, Chairman and MD, ITPO, Ms. Kavita Gupta, Textile Commissioner, Ms. Shubhra Singh, ED ITPO.

Inaugurating the 17th edition of Tex Style, the Minister for Commerce, Industry and Employment of Madhya Pradesh, Smt. Yashodhara Raje Scindia said, “I am happy to note that the state of Madhya Pradesh has been chosen as the focus state at this edition of Tex-Style India. The Govt. is keen to provide an enabling atmosphere of proactive, speedy and empowered decision making, particularly even at State levels for industrial growth which is crucial in achieving our developmental goals.”

“I am happy to note that the state of Madhya Pradesh has been chosen as the focus state at this edition of Tex-Style India. The Govt. is keen to provide an enabling atmosphere of proactive, speedy and empowered decision making, particularly even at State levels for industrial growth which is crucial in achieving our developmental goals.”

The products covered in the exhibition included home furnishing, made-ups, handicraft, fabrics, shawls, textile gifts, yarn, synthetic fabrics, silk fabrics & garments etc.

Trade Fair Exhibitors

Overall 46 exhibitors participated in the ‘Tex Style India 2016’.

Participants’ List -

Texprocil Member Companies

- Winsome Yarns
- Bhaskar Denim
- Trident Group
- Nahar Group
- Vardhman Industries
- SEL Ltd.

Participating Councils & Apex Textile Bodies

The Cotton Textiles Export Promotion Council [TEXPROCIL]; Handloom Export Promotion Council [HEPC]; Synthetic & Rayon Textiles Export Promotion Council [SRTEPC]; Indian Silk Export Promotion Council [ISEPC]; Powerloom Development and Export Promotion Council [PDEXCIL]; Wool and Woollen EPC [WWEPC]

Product Profile

The products covered in the exhibition included home furnishing, made-ups, handicraft, fabrics, shawls, textile gifts, yarn, synthetic fabrics, silk fabrics & garments etc.
textile companies have their facilities in Madhya Pradesh like Trident Ltd, Bhaskar Denim, SEL Ltd. etc.

Ms Kavita Gupta, Textile Commissioner in her address said that it was good to see the Tex Style event being revived after almost 5 years. She hoped that the event will continue to grow in a bigger and better way for future years. She also expressed that the state of Madhya Pradesh, which was the focus state at this edition should have centres of excellence like other states.

The welcome address was given by Ms. Shubhra Singh, ED ITPO.

Shri L C Goyal, Chairman and MD, ITPO in his address stated that, “Tex Style India 2016, was organised within a short span of time and it was imperative to continue with the brand in the coming years in a more professional way. He added that the feedback from the exhibitors and Councils will go a long way in making this event a success. A steering committee comprising all stake holders will be arranged as early as April 2016 to start preparations for the 2017 event.”

TEXPROCIL Stall
The Council had a 9 sq mt stall in which yarns, fabrics and made-ups were displayed. The Council received a total of 32 enquiries for yarns, fabrics and made-ups but comprising mainly fabrics.

Visitor Response at Tex Style
The visitor response at the Show as well as at the Texprocil pavilion over 3 days was not encouraging as this was an event which was being revived after 5 years. However local garment manufacturers and a few overseas buyers were in attendance at the Show.

The following are some of the salient points from the exhibitors’ feedback
1) Visitor footfalls were very poor
2) Marketing and advertising needs to be done well in advance
3) To create awareness among trade locally as well as overseas
4) More exhibitors should be mobilised for the show

:: TEXPROCIL ::

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Sub.: Changes in guidelines for participation in fairs/exhibitions under Market Access Initiative (MAI) scheme of the Ministry of Commerce.

Dear Member,

As per recent communication received from the Ministry of Commerce, Govt India, it has been decided to streamline release of funds under the Market Access Initiative (MAI) for participation in approved trade fairs/exhibitions, with effect from 1st April 2016. One of the important changes in the MAI guidelines is:

“In order to ensure that the benefits of the Scheme reach a larger number of exporters, a maximum of three participation in a particular trade fair/exhibition would only be eligible for MAI assistance, i.e., Members who have availed assistance three times (including past cases) for a particular fair/exhibition, thereafter have to participate in that fair on their own. In addition, MAI funding support will be provided to a Member for a maximum of two MAI events in a financial year.”

This is for your information.

Regards,

Siddhartha Rajagopal
Executive Director

:: TEXPROCIL ::

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For more information on Global Textile Markets, Please contact us on Email: info@texprocil.org
The new scheme specifically targets:

a. Employment generation and export by encouraging apparel and garment industry, which will provide employment to women in particular and increase India’s share in global exports.
b. Promotion of Technical Textiles, a sunrise sector, for export and employment
c. Promoting conversion of existing looms to better technology looms for improvement in quality and productivity
d. Encouraging better quality in processing industry and checking need for import of fabrics by the garment sector.

Scheme to generate investment of one lakh crore rupees and create over 30 lakh jobs

The amended scheme would give a boost to “Make in India” in the textiles sector; it is expected to attract investment to the tune of one lakh crore rupees, and create over 30 lakh jobs.

A budget provision of Rs.17,822 crore has been approved, of which Rs. 12,671 crore is for committed liabilities under the ongoing scheme, and Rs. 5,151 crore is for new cases under ATUFS.

All cases pending with the Office of Textile Commissioner which are complete in all respects, shall be provided assistance under the ongoing scheme and the new scheme will be given prospective effect.

Office of Textile Commissioner (TXC) is being reorganised; its offices shall be set up in each state. Officers of the TXC shall be closely associated with entrepreneurs for setting up the industry, including processing proposals under the new scheme, verifying assets created jointly with the bankers and maintaining close liaison with the State Government agencies.

The implementation of the scheme would be executed and monitored online under iTUFS, launched in April, 2015.

Under the new scheme, there will be two broad categories:

i. Apparel, Garment and Technical Textiles, where 15 percent subsidy would be provided on capital investment, subject to a ceiling of 30 crore rupees for entrepreneurs over a period of five years.

ii. Remaining sub-sectors would be eligible for subsidy at a rate of 10 percent, subject to a ceiling of Rs.20 crore on similar lines.

Background

The Technology Upgradation Fund Scheme was introduced by the Government in 1999 to facilitate new and appropriate technology for making the textile industry globally competitive and to reduce the capital cost for the textile industry. A sum of Rs. 21,347 crore has been provided as assistance to the industry during 1999 – 2015. It has led to investments worth Rs. 2,71,480 crore, and created job opportunities for nearly 48 lakh people.

The scheme was earlier amended for continuation during the 12th Plan. A sum of Rs.11,952 crore was provided for attracting investment of Rs. 1,51,000 crore during the period 2012-2017. Out of this, Rs. 9,290 crore was meant for committed liabilities and Rs. 2,662 crore for new investment. The amount provided for new investment has been exhausted and therefore the Ministry of Finance was approached for enhancing the allocation. The amendments in the scheme are expected to plug the loopholes in the earlier scheme and improve Ease of Doing Business. It will also give a boost to employment generation and exports in the textile sector in a big way.
TRADE FACILITATION

AMENDED TECHNOLOGY UPGRADATION FUND SCHEME (ATUFS)

TEXPROCIL – Facilitation


The new scheme will provide one time capital subsidy for investments in the employment and technology intensive segments of the textile value chain, keeping in view promotion of exports and imports substitution. The scheme will be credit linked and projects for technology upgradation covered by a prescribed limit of term loans sanctioned by the lending agencies will only be eligible for a grant of benefits under it.

The scheme will be effective from 13.1.2016 to 31.3.2022. However, the cases pending for issue of Unique Identification Number (UID) since September 2014 as per records maintained by the office of the Textile Commissioner shall be covered under the RRTUF Scheme.

Every individual entity will be eligible for one time Capital Subsidy only, on the eligible investment, as per the rates and the overall subsidy cap indicated below:

<table>
<thead>
<tr>
<th>Sr. No.</th>
<th>Segment</th>
<th>Rate of Capital Investment Subsidy (CIS)</th>
<th>CIS per individual Entity</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Garmenting, Technical Textiles</td>
<td>15% on eligible Machines</td>
<td>Rs. 30 Crore</td>
</tr>
<tr>
<td>2</td>
<td>Weaving for brand new Shuttle-less looms (including weaving preparatory and knitting), processing, Jute, Silk and Handloom</td>
<td>10% on eligible Machines</td>
<td>Rs. 20 Crore</td>
</tr>
<tr>
<td>3(a)</td>
<td>Composite unit / Multiple Segments – If the eligible capital investment in respect of Garmenting and Technical Textiles category is more than 50% of the eligible project cost</td>
<td>15% on eligible Machines</td>
<td>Rs. 30 Crore</td>
</tr>
<tr>
<td>3(b)</td>
<td>Composite unit / Multiple Segments – If the eligible capital investment in respect of Garmenting and Technical textiles category is less than 50%, then the subsidy cap will be Rs. 20 crore.</td>
<td>10% on eligible Machines</td>
<td>Rs. 30 Crore</td>
</tr>
</tbody>
</table>

In case, the applicant had availed subsidy earlier under RRTUFS, he will be eligible for only the balance amount within the overall ceiling fixed for an individual entity.

The maximum subsidy for overall investment by an individual entity under ATUFS will be restricted to Rs. 30 crore.

Elaborating further regarding ATUF Scheme, Executive Director of Texprocil, Mr. Siddhartha Rajagopal shared, under the scheme only benchmarked machineries for the specified segments will be eligible for the benefit of Capital Investment Subsidy.

In this regard, the office of the Textile Commissioner, Mumbai is in the process of finalizing and notifying the benchmarked machineries along with the names of the manufacturers or their authorized agents.

The Council’s members are requested to send their suggestions on the machineries that need to be included under the ATUF Scheme along with justification and the supplier’s names.

Since the list will be notified by the Office of Textile Commissioner on April 1, 2016, the Council appealed to its members to send the details immediately on the emails to: ravikumar@texprocil.org/ vimal@texprocil.org with a view to send suitable recommendation to the Textile Commissioner. A copy of the Resolution dated February 29, 2016 which has laid down the guidelines for ATUFS – has been circulated for TEXPROCIL members and is available on email request to Mr. A. Ravi Kumar, Joint Director.

:: TEXPROCIL ::

Avail of more detailed information on EXIM POLICY

TEXPROCIL GREIVANCE REDRESSAL CELL
email: ravikumar@texprocil.org

Join Us... Now! Avail info. on Membership Benefits on email : info@texprocil.org
Dear Member,

The Council has recently obtained ISO-9001:2008 Certification. As part of the ISO documentation concerning ‘Customer Satisfaction’ we are seeking feedback from our Members on the services offered by the Council. Accordingly kindly fill in your complete information below and respond to the questions below by tick (√) marking appropriate response in the space provided or with suggestions in brief wherever necessary. We value your association with us and prompt feedback.

**COMPANY INFORMATION**

<table>
<thead>
<tr>
<th>Name of the Company</th>
<th>:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contact Person &amp; Designation</td>
<td>:</td>
</tr>
<tr>
<td>TEXPROCIL Membership (RCMC) No.</td>
<td>:</td>
</tr>
<tr>
<td>Email Address &amp; Website</td>
<td>:</td>
</tr>
</tbody>
</table>

1) Kindly rate the following services offered by Texprocil on rating of 5 to 1. in order to serve you still better. *

5 = Excellent, 4 = Good, 3 = Satisfactory, 2 = Needs Improvement., 1 = Not Availed (N.A.)

<table>
<thead>
<tr>
<th>Membership Service</th>
<th>Rate Here</th>
<th>Trade Development</th>
<th>Rate Here</th>
<th>Trade Promotion</th>
<th>Rate Here</th>
<th>Trade Services</th>
<th>Rate Here</th>
<th>Trade Intelligence</th>
<th>Rate Here</th>
</tr>
</thead>
<tbody>
<tr>
<td>Procedure for New Membership</td>
<td></td>
<td>Publication: E-Newsletter</td>
<td></td>
<td>Intl. Fairs &amp; Events</td>
<td></td>
<td>Certificate of Origin</td>
<td></td>
<td>Interactive Website</td>
<td></td>
</tr>
<tr>
<td>Membership Renewal</td>
<td></td>
<td>E-serve</td>
<td></td>
<td>Seminars &amp; Workshops</td>
<td></td>
<td>Grievance Redressal Services</td>
<td></td>
<td>E-News Clippings</td>
<td></td>
</tr>
<tr>
<td>RCMC Amendment</td>
<td></td>
<td>Circulation Trade Enquiries Award</td>
<td></td>
<td>MDA/MAI Schemes</td>
<td></td>
<td>Information on Exim policy/Amendment DBK</td>
<td></td>
<td>Information Disseminated</td>
<td></td>
</tr>
</tbody>
</table>

2) a. Are you generally satisfied with the services actively availed by your company and marked above? Tick (√)

   YES   | NO

   Suggestions:

   b. If you have replied ‘no’ above, please suggest how the Council can improve the services (use additional sheet if required)

3) How is your company benefitting from the Exhibitions / BSMs being organized by the Council? Tick (√)

   Accessing new Markets | Generating additional business

   Others (Pls. Specify):

   Making new Contacts (Trade Enquiries) | Any Others

4) How is your company benefitting from the Export Facilitation services being provided by the Council?

   Information on Export Policy / Procedures | Responses to various EXIM queries

   Others (Pls. Specify):

   Redressal of Trade related grievances | Any Others

5) Have you recommended TEXPROCIL Membership to other companies? Tick (√)

   YES | NO

   Suggestions:

6) Do you have any other suggestions to offer regarding TEXPROCIL Member Services? (use additional sheet if required)

   Suggestions:

*Kindly ignore this feedback form, if you have already responded.
The annual renewal subscription amount for the financial year 2015-2016 (due from 1st April, 2015) is as follows:

1) MEMBER EXPORTER - RS. 11,450/- (MEM FEES 10,000 + S. TAX 1,450)
2) REGISTERED TEXTILE EXPORTERS (RTE) - RS. 5,725/- (MEM FEES 5,000 + S. TAX 725)

**Special Discount:** Texprocil is announcing a special discount scheme for those who wish to renew their membership for a period of 3 or 5 years as follows:

<table>
<thead>
<tr>
<th>Period</th>
<th>Membership Fees</th>
<th>Discount Slab</th>
<th>Discounted Fees</th>
<th>Benefit to Exporters</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>RTE</td>
<td>Member</td>
<td>RTE</td>
<td>Member</td>
</tr>
<tr>
<td>For 3 years</td>
<td>15,000</td>
<td>30,000</td>
<td>10%</td>
<td>13,500</td>
</tr>
<tr>
<td>For 5 years</td>
<td>25,000</td>
<td>50,000</td>
<td>15%</td>
<td>21,250</td>
</tr>
</tbody>
</table>

[RTEs and Members have to pay service tax on the discounted amount at the rate of 14.5%.

**Note for Members:**

Members are also requested to submit the CA Certificate as per the format given below certifying the Export Turnover for the financial years 2013-2014 & 2014-2015 i.e. the amount of actual FOB value of exports of Cotton Textiles excluding Readymade Garments and Handloom Textiles.

Members may note that the eligibility criterion of annual export turnover is minimum Rs. 2 Crore. Those not fulfilling the criteria will automatically be renewed as RTE i.e. Registered Textile Exporter.

RTEs are not required to submit the CA certificate.

**Format of Chartered Accountant Certificate to be submitted by Members only:**

CHARTERED ACCOUNTANT CERTIFICATE
(on C.A.’s Letter Head)

TO WHOMSOEVER IT MAY CONCERN

This is to certify that M/s. ____________________________ (Name and full address of the Member) having IE code No. __________________ have exported Cotton / Cotton Yarn / Cotton Fabrics / Cotton Madeups (Excluding Handloom Items / Readymade Garments and Silks, etc.) during the financial year 2013-2014 & 2014-2015 as follows:

<table>
<thead>
<tr>
<th>Sr. No.</th>
<th>Description</th>
<th>2014-2015 (Rs. FOB Value)</th>
<th>2013-2014 (Rs. FOB Value)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Cotton</td>
<td></td>
<td></td>
</tr>
<tr>
<td>2</td>
<td>Cotton Yarn</td>
<td></td>
<td></td>
</tr>
<tr>
<td>3</td>
<td>Cotton Fabrics</td>
<td></td>
<td></td>
</tr>
<tr>
<td>4</td>
<td>Cotton Made-ups</td>
<td></td>
<td></td>
</tr>
<tr>
<td>TOTAL</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

(Stamp & Signature of Chartered Accountant)
(Membership No. of Chartered Accountant)
(Firm Registration No. of Chartered Accountant)

PLACE: ____________________________
DATE: ____________________________

**Note to Members & RTEs whose RCMC is expiring on 31.03.2015:**

Please apply immediately for renewal of RCMC with the following documents:

1) Copy of your Import-Exporter Code (IEC)
2) In case of Manufacturer Exporter, a copy of Manufacturing Licence
3) In case of changes in Partners, a copy of revised deed of partnership
4) In case of changes in Directors, a copy of Form 32/DIR-2 or Board Resolution for those who have resigned or newly appointed.

(For any further queries please write to Mrs. Smita Dalvi on email: smita@texprocil.org)