



INSIDE THIS ISSUE

Page 1 - 3 : CHAIRMAN'S MESSAGE

COVER STORY

Page 4-5 : TEXPROCIL Welcomes
Chinese Trade Delegation

PHOTO FEATURE

Page 5-6 : Delegation from China
visits India

TRADE NOTIFICATION

Page 7 : Member Satisfaction Survey
Page 8 : Membership Subscription Renewal

Shri R K Dalmia, Chairman - TEXPROCIL

**Serving
Texprocil has
always been
a matter of
calling and
duty rather a
matter of pelf
& privilege !**



CHAIRMAN'S MESSAGE



Dear Friends,

As I write this last column as Chairman Texprocil for this Newsletter a whole host of memories flood the mind.

It has indeed been a matter of great privilege to have served as Chairman of an august industry body which has been at the forefront of promoting exports of cotton textiles for over six decades.

During the last two years, I have had the opportunity to be part of exciting efforts at accelerating the wide ambit of activities at TEXPROCIL, be it representing the demands of the members to address various issues of policy and procedure so as deliver competitiveness and in turn raise the country's market shares,

or responding instantly to the agenda of reforms the Government is serving up to the trade and the industry. Each day has been memorable as we devised strategies for promoting the cause of Cotton Textiles across various countries around the globe.

As we reflect on the two years gone by, I must thank each and every individual – the Government Officials, Fellow Exporters, other apex textile bodies and Our secretariat, ED and his team of officers and staff who have made the following significant achievements possible:-

Firstly, we have been able to get almost all categories of Fabrics and Madeups covered under the MEIS which I am sure has improved our competitiveness in the export markets.

Secondly, we have been able to successfully persuade the government in retaining the entire cotton textile value chain under the 6 per cent optional central excise duty structure. If included under the mandatory excise duty structure it would have severely hampered the functioning of the industry.

Thirdly, with regard to Incremental Exports Incentivisation Scheme (IEIS) for the last quarter of 2012-13, the government had restricted the entitlement to exporters at 25 per cent growth or incremental growth of Rupees Ten Crores, whichever less. I am glad that the government has, recently, removed this restriction and the exporters are now able to get full entitlement against incremental growth in exports.

CHAIRMAN'S MESSAGE

CONTINUED FROM PAGE 1

As you are all aware, ever since the simplification of the schemes under the new government with the introduction of Merchandise Exports from India Scheme (MEIS), the Council has been making repeated representations to include many of our products and markets under the purview of this Scheme. These efforts have yielded positive results with the Government giving due consideration to our representations. For example, the exports of madeups to the markets of Australia and New Zealand have now been included under the MEIS.

I am aware that while we have succeeded in resolving many of the issues affecting our competitiveness, there remain a few unfinished tasks which I hope my successors will strive to accomplish. Despite our best efforts we have been unable to get the Government agree to extend the MIES benefit to cotton yarn. Similarly, we have not been able to persuade the Government to extend the benefit of interest rate subvention to Cotton Yarn and to the Merchant Exporters.

Hopefully, Government will see reason in the coming days and extend these benefits to these sectors.

Apart from this, we are grateful that the Drawback Committee under the Chairmanship of Dr. Saumitra Chaudhary has been considering most of the proposals put forth by the Council. Many issues under the Drawback Scheme including rates, caps, etc., have by and large been resolved.

I am also fully aware of the day to day operational issues faced by the exporters at the Customs, Regional Offices of the DGFT, Ports etc. The Council has been taking up all such issues from time to time with these Departments. I am glad that most of the issues and concerns have been addressed. Many of these Departments are now responding promptly to representations submitted by the Council.

The Council's wide ambit of activities in organizing Fairs, BSMs, and visit of Trade Delegations has led to optimal use of financial and time resources to enhance the country's exports.

The ISO Certification that was received by the Council at the time of my predecessor has been renewed till September 2017. I must place on record the sincere efforts of the Council's Staff & Officers who rose to the occasion & willingly continued to adhere to the ISO norms.

Recently, the Council held its Awards Function on 21st of October celebrating excellence in Exports. The grand function held at Hotel Trident in Mumbai saw the Hon'ble Minister of Textiles Smt Smriti Zubin Irani as the Chief Guest along with Dr. Kavita Gupta, Textiles Commissioner as the Guest of Honour presiding over the event. The award winners received a grand felicitation for their sterling performance which has earned them the richly deserved awards.

During the interim period we have also undertaken a comprehensive review of the promotional campaign of the Council which was unveiled by the Hon'ble Minister of Textiles, Smt Smriti Zubin Irani at the TEXPROCIL Award function in Mumbai. As a part of the campaign, we have introduced the new look promotional material comprising brochures, flyers, mailers bringing out the feeling of luxury of cotton textile that inspires all of us, owing to its natural properties.

At the Council, it has always been our endeavor to look at developed as well as emerging markets as export destinations for cotton textiles.



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Membership Benefits

To know more, please write to us on email:
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CHAIRMAN'S MESSAGE

CONTINUED FROM PAGE 2

Towards this end, the Council has drawn up a comprehensive program to target new markets like Myanmar, Iran and Mexico apart from intensifying our efforts in markets like China, Colombia, Turkey and Bangladesh.

A number of studies were also commissioned by leading consulting firms like Boston Consulting Group, Ernst Young, Gherzi International, Wazir Advisors – on various aspects of textile trade including exploring the market opportunities in Africa.

I am sure that all these reports have served the objectives of sensitizing the trade and industry on the immense opportunities available to it for expanding trade.

At the same time we have succeeded in sensitizing the various Government agencies of the enormous potential of the textile industry and trade in promoting the goals of inclusive growth and higher employment.

Friends, the Council will be holding its 62nd AGM on the 21st of November. I consider it as my good fortune to preside over this meeting, marking yet another milestone in the long journey of our Council.

Although we have achieved substantial competitiveness in conversion of raw material into finished products, yet we have to travel a long distance to tide over issues that have been affecting not just India but have altered the manner in which global trade is being conducted.

Recent developments relating to the demonetising of high value currency in denominations of Rs 500 and Rs 1000 and the election of a new President of the USA on the back of a high decibel anti-globalization and inward looking campaign will present their own set of challenges requiring us to frame our strategies in many creative ways.

These issues, I believe are fundamental in nature and need to be continuously addressed even as we keep looking inward to improve our levels of competitiveness.

An important initiative taken by the Ministry is the announcement of a special package for the Garment Sector. The package offers a slew of measures for labour reform & tax concessions for employment generation and enhancing exports. We have represented to the government to extend the scheme to value added Cotton Madeups as well and await announcement in this regard.

Another policy initiative is the implementation of GST which is a landmark in India's economic and taxation history.

Given the open mindedness of the government and the keenness to support the industry, we should be confident of giving the necessary thrust to the growth of the entire industry.

Friends, as I look back with a sense of satisfaction I am also aware of the fresh challenges likely to confront us as move along on our journey to achieve excellence in exports.

I believe that every problem has a solution and we should all work towards giving our best as we strive to fulfill a national duty to promote our exports.

Serving Texprocil has always been a matter of calling and duty rather a matter of pelf and privilege.

As I bow out as Chairman, I wish all our readers and members the very best in all their endeavours.

With Best Wishes

R K Dalmia
Chairman

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Avail of more detailed information on
EXIM POLICY
at **TEXPROCIL GRIEVANCE REDRESSAL CELL**
email: ravikumar@texprocil.org

COVER STORY

TEXPROCIL Welcomes Chinese Delegation



China remains the dominant force in World Textile & Clothing trade, accounting for 35 per cent of global trade. Contrary to general belief the Chinese textile industry continues to transform and upgrade itself achieving stable development but at a slower pace given the rising production costs, growing international competition and sluggish growth in demand worldwide.


To coincide with participation in ITMF annual conference from 16 to 19 November at Jaipur, three group of delegations comprising of a total of 55 members under the leadership of Mr Wang Tiankai, Honorary President of China National Textile and Apparel Council, visited India to interact with stake holders in textile industry around the world.

The Chinese delegation comprised of 8 members from China Home Textile Association (CHTA) under the leadership of Mr Yang Zhaohua, Chairman of CHTA and a 15 member delegation from China Textile information Network (CTIN) under the leadership of Ms Xiao Li.

Visit of CHTA delegation

China Home Textile Association (CHTA) delegation comprised of following members

No.	Name	Organization/Company	Title
1	Mr. Yang Zhaohua	China National Textile and Apparel Council	Vice President
		China Home Textile Association (CHTA)	Chairman
2	Ms. Mu Yenan	Information Department of CHTA	Project Assistant
3	Ms. Xie Huihui	SOUTHBEDDING SCI-TECH CO., LTD.	Deputy General Manager
4	Mr. Huang Lei	Jiangyin Hongliu Bedsheet Co., Ltd.	General Manager
5	Mr. Chen Xiaohua	Jiangyin Hongliu Bedsheet Co., Ltd.	Deputy General Manager
6	Mr. Cheng Peiwen	Jiangyin Hongliu Bedsheet Co., Ltd.	Deputy General Manager
7	Mr. Yang Wei	Zhejiang Jinchan Curtain Co., Ltd.	CEO
8	Mr. Lu Weizu	Jiangsu Bermo Home Textile Technology Co., Ltd.	Chairman



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Edited & Published by:
Siddhartha Rajagopal

Editorial Team
N. Ravindranathan,
Rajesh Satam, A. Ravindrakumar,
Shailesh Martis, Sanjay Rane

Ideas & contributions are welcome at:
texprocil1@gmail.com; mktg@texprocil.org

Editorial & Publishing Office at :



The Cotton Textiles Export Promotion Council
Engineering Centre, 5th floor, 9, Mathew Road,
Mumbai – 400 004. India.
Tel: +91 22 23632910 to 12
E-mail: info@texprocil.org

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COVER STORY
(CONTD FROM PAGE 4)

TEXPROCIL Welcomes Chinese Delegation

Purpose of the visit of CHTA delegation was to attend ITMF Conference and to meet with leading home Textile manufacturers in India to discuss business opportunity for mutual benefit.

The delegation visited the manufacturing facilities of Alps Industries, Birla Century and Trident Industries. During the factory visits and interactive meetings with these companies, the Chinese delegation showed keen interest to understand cost components in manufacturing of certain varieties of value added home textiles and possibility of business tie-ups.

Visit of CTIN delegation

China Textile information Network (CTIN) delegation comprised of following members

No.	Name	Company/Organization	Position
1	Chen Xiaoli	China Textiles Development Center	Deputy Division Director
2	Guo, Feng	Wuxi Hengnuo Textile Technology Co., Ltd.	General manager
3	Wang, Zhen	Hebei Ningfang Group Co., Ltd.	Sales Manager
4	Lin, Rongyin	Federation Sanhe (Fujian) Co., Ltd.	Chairman
5	Yi, Jiamu	Wujiang Tianyuan Weaving Co., Ltd.	Chairman
6	Hou, Shippei	Shandong Tianxiang Woollen Mill Ltd.	Chairman
7	Huang, Wei	Suzhou Olive branch Textiles Co., Ltd.	Chairman
8	Qiu, Huangle	Shishi Xianghuagroup Co., Ltd.	General manager
9	Lai, Changsong	Zhejiang Matsui Textile Co., Ltd.	Chairman
10	Xu, Jianlin	Hebei Ningfang Group Co., Ltd.	General manager
11	Zhang, Guowei	Zhejiang Jinjie Textile Co., Ltd.	Chairman
12	Wu, Dongbiao	Jiangyin Xinwu Woolen Technology Co.,Ltd.	Chairman
13	Wang, Fuhua	Dezhou Huayuan Eco-Technology Co.,Ltd.	Chairman
14	Yao, Yunzhen	Wujiang Deyi Fashion Cloths Co.,Ltd.	Chairman
15	Gao Hongfang	Kunshan Huayang New Material Co., Ltd.	General Manager of Foreign Trade

Apart from attending the ITMF annual conference, the delegation visited several textile factories in around Jaipur. Purpose of the visit of this delegation was to understand level of labour skills and designing creativity in micro and small scale textile manufacturing sector.

Some of the members of the delegation from the group were keen to source cotton yarn and value added home textiles from India, while others were looking forward to visit India again to undertake in depth business discussions and possible trade negotiations.

Some of the members of the delegation were large scale retailers having their own brands popular in China.

These companies are exploring possibility of sourcing certain varieties of bedlinen and curtains from India and sell in China with their own brands. Two of the delegates have extended their stay to meet with more number of large manufacturers in India.

Chances are bright that some of these delegates would import home textiles from India in the near future.

Way forward

Bilateral trade with China accounts for a trade deficit of US\$ 53 billion which is almost 45 per cent of India's aggregate trade deficit. With India already accounting for 35-40 per cent of China's requirements of Cotton and Cotton Yarn, the Textiles sector can contribute to reduction of the trade deficit. Trade facilitation in its own way towards the strategic approach that India needs devise in our dealings on trade with China.

:: TEXPROCIL ::



**For more information on
Global Textile Markets,
Please contact us on
Email : info@texprocil.org**



PHOTO FEATURE

Delegation from China visits India

International Textile Manufacturers Federation [ITMF] held its Annual Conference themed “The Global Textile Economy in the New Normal” during 16-19 November, 2016 at Jaipur, India. The three-day Conference saw a mammoth gathering of delegates including textile industry leaders, senior government officials, and experts from across the world. To coincide participation at the Conference, three group of delegations comprising of a total of 55 members under the leadership of Mr Wang Tiankai, Honorary President of China National Textile and Apparel Council [CNTAC], visited India to interact with global leaders in the industry, experience new innovations in the industry and learn changing policies in global trade. Renewing its ties with CNTAC and in order to better trade in textiles, TEXPROCIL engaged with the delegation and facilitated interactions with Indian companies. Presented below is a photo feature of Chinese delegations visit.



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TRADE NOTIFICATION

MEMBERSHIP SATISFACTION SURVEY

Dear Member,

The Council has recently obtained ISO-9001:2008 Certification. As part of the ISO documentation concerning 'Customer Satisfaction' we are seeking feedback from our Members on the services offered by the Council. Accordingly kindly fill in your complete information below and respond to the questions below by tick (✓) marking appropriate response in the space provided or with suggestions in brief wherever necessary. We value your association with us and prompt feedback.

COMPANY INFORMATION

Name of the Company	:	
Contact Person & Designation	:	
TEXPROCIL Membership (RCMC) No.	:	
Email Address & Website	:	

1) Kindly rate the following services offered by Texprocil on rating of 5 to 1. in order to serve you still better.*
 5= Excellent, 4=Good, 3 = Satisfactory, 2 = Needs Improvement., 1 = Not Availed (N.A.)

Membership	Rate Here	Trade Development	Rate Here	Trade Promotion	Rate Here	Trade Services	Rate Here	Trade Intelligence	Rate Here
Procedure for New Membership	<input type="text"/>	Publication: E-Newsletter	<input type="text"/>	Intl. Fairs & Events	<input type="text"/>	Certificate of Origin	<input type="text"/>	Interactive Website	<input type="text"/>
Membership Renewal	<input type="text"/>	E-serve	<input type="text"/>	Seminars & Workshops	<input type="text"/>	Grievance Redressal Services	<input type="text"/>	E-News Clippings	<input type="text"/>
RCMC Amendment	<input type="text"/>	Circulation Trade Enquiries Award	<input type="text"/>	MDA/MAI Schemes	<input type="text"/>	Information on Exim policy/Amendment DBK	<input type="text"/>	Information Disseminated	<input type="text"/>

2) a. Are you generally satisfied with the services actively availed by your company and marked above? Tick (✓)	YES	<input type="text"/>	NO	<input type="text"/>
b. If you have replied 'no' above, please suggest how the Council can improve the services (use additional sheet if required)	Suggestions:			

3) How is your company benefitting from the Exhibitions / BSMs being organized by the Council? Tick (✓)	Accessing new Markets	<input type="text"/>	Generating additional business	<input type="text"/>
Others (Pls. Specify):	Making new Contacts (Trade Enquiries)	<input type="text"/>	Any Others	<input type="text"/>

4) How is your company benefitting from the Export Facilitation services being provided by the Council?	Information on Export Policy / Procedures	<input type="text"/>	Responses to various EXIM queries	<input type="text"/>
Others (Pls. Specify):	Redressal of Trade related grievances	<input type="text"/>	Any Others	<input type="text"/>

5) Have you recommended TEXPROCIL Membership to other companies? Tick (✓)	YES	<input type="text"/>	NO	<input type="text"/>
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6) Do you have any other suggestions to offer regarding TEXPROCIL Member Services? (use additional sheet if required)	Suggestions:			
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*Kindly ignore this feedback form, if you have already responded.

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TRADE NOTIFICATION

TEXPROCIL MEMBERSHIP ANNUAL RENEWAL SUBSCRIPTION

The annual renewal subscription amount for the financial year 2016-2017 (due from 1st April, 2016) is as follows: -

- 1) **MEMBER EXPORTER** - RS. 11,500/- (MEM FEES 10,000 + S. TAX 1,500)
- 2) **REGISTERED TEXTILE EXPORTERS (RTE)** - RS. 5,750/- (MEM FEES 5,000 + S. TAX 750)

Special Discount: Texprocil is announcing a special discount scheme for those who wish to renew their membership for a period of 3 or 5 years as follows:

Period	Membership Fees		Discount Slab	Discounted Fees		Benefit to Exporters	
	RTE	Member		RTE	Member	RTE	Member
For 3 years	15,000	30,000	10%	13,500	27,000	1,500	3,000
For 5 years	25,000	50,000	15%	21,250	42,500	3,750	7,500

[RTEs and Members have to pay service tax on the discounted amount at the rate of 15%.]

Note for Members:

Members are also requested to submit the CA Certificate as per the format given below certifying the Export Turnover for the financial years 2014-2015 & 2015-2016 i.e. the amount of actual FOB value of exports of Cotton Textiles excluding Readymade Garments and Handloom Textiles.

Members may note that the eligibility criterion of annual export turnover is minimum Rs. 2 Crore. Those not fulfilling the criteria will automatically be renewed as RTE i.e. Registered Textile Exporter.

RTEs are not required to submit the CA certificate.

Format of Chartered Accountant Certificate to be submitted by Members only:

CHARTERED ACCOUNTANT CERTIFICATE (on C.A.'s Letter Head)

TO WHOMSOEVER IT MAY CONCERN

This is to certify that M/s. _____ (Name and full address of the Member) having IE code No. _____ have exported Cotton / Cotton Yarn / Cotton Fabrics / Cotton Madeups (Excluding Handloom Items / Readymade Garments and Silks, etc.) during the financial year 2014-2015 & 2015-2016 as follows:

Sr. No.	Description	2015-2016 (Rs. FOB Value)	2014-2015 (Rs. FOB Value)
1	Cotton		
2	Cotton Yarn		
3	Cotton Fabrics		
4	Cotton Made-ups		
	TOTAL		

(Stamp & Signature of Chartered Accountant)
(Membership No. of Chartered Accountant)
(Firm Registration No. of Chartered Accountant)

PLACE:

DATE:

Note to Members & RTEs whose RCMC is expiring on 31.03.2016:

Please apply immediately for renewal of RCMC with the following documents:

- [1] Copy of your Import-Exporter Code (IEC)
- [2] In case of Manufacturer Exporter, a copy of Manufacturing Licence
- [3] In case of changes in Partners, a copy of revised deed of partnership
- [4] In case of changes in Directors, a copy of Form 32/DIR-2 or Board Resolution for those who have resigned or newly appointed.

(For any further queries please write to Mrs. Smita Dalvi on email : smita@texprocil.org)