Dear Friends,

In the first week of March the Council organised 2 mega events in Korea and in China. The preparations for the Mega Textile Show being organised in Gandhi Nagar, Gujarat also got into full swing and the rates of reimbursement under the eagerly awaited ROSL Scheme were also announced.

Preview in Daegu, Korea

South Korea is one of the fastest growing and prosperous economy in the world. The country offers huge potential to develop exports of Indian textiles & clothing into Korea. Under the Indo-Korea FTA, there is zero duty on import of fabrics, made ups, home textiles and garments into South Korea from India, thereby offering greater market access for Indian textiles into the South Korean market.

The country’s population has a good purchasing power parity and apparel consumption thereby providing good scope for the export of Indian fabrics including Denim fabrics, yarns and raw cotton along with value-added madeups. Overall exports of textiles & clothing from India to South Korea in 2015-16 was recorded to the tune of US$ 354 million.

In view of the vast potential for textiles & clothing trade, the Council participated in the ‘Preview in Daegu 2017’ fair held in South Korea during March 8-10, 2017. ‘Preview in Daegu’ is a well-established fair held every year for textiles including Yarn, Fabrics, Home textiles and Garments. This year, TEXPROCIL organised a group participation of 30 Indian companies showcasing their selective range of products to buyers from 25 countries including China, Japan, Europe, Asia, North and South America, The Middle East and Africa visited the exhibition.

Participation in Inter Textile, Shanghai

China is an important market, with a total import of around US$28 billion worth of textiles in the year 2016, of which import from India was around US$1.62 billion. Realising this potential, the Council had organised a group participation of its members at “Inter - Textile & Yarn - Expo Fair” held from 15 - 17 March, 2017 in Shanghai. More than 30 Indian Companies participated at this event. Mr. Siddhartha Rajagopal, Executive Director, TEXPROCIL, made a presentation on the topic – ‘India: A Global Textile Manufacturing Hub’ at the Textile Dialogue venue, in the seminar area inside the Hall which was well attended by the international businessmen visiting the fair.

Textiles India Show in Gandhi Nagar, Gujarat

With the objective of promoting the textile and clothing sector, the
Ministry of Textiles with the support of Ministry of Commerce, Govt. of India and in association with all textile export promotion councils is organising a mega international event “Textiles India - 2017” from 30th June to 2nd July 2017 at Helipad Exhibition Centre, Gandhinagar, Ahmedabad, Gujarat.

The show will establish India as a global sourcing and investment destination and will position itself as an annual textile trade event in the country on the annual calendar of global trade events. With its extensive exhibition area of about 125,000 square metres, “Textiles India - 2017” is a specialized B2B and B2G fair in the Indian textile sector offering a one-stop sourcing destination for worldwide importers to source Indian Textiles.

The event has assumed greater significance in view of inauguration at the hands of Hon’ble Prime Minister, valedictory address by the Union Finance Minister and five Union Ministers will chair conferences on various themes.

This apart Chief Ministers of five states viz. Gujarat, Assam, Andhra Pradesh, Karnataka and Jharkhand will be a part of State Sessions and Conferences during the Show.

The Government will invite about 2500 global buyers with financial assistance offered to them. Premier Textile Associations all over the world are invited, and many of them will visit the Show with delegations.

The Council in this regard has already issued circular to all its members and the responses have been encouraging.

I appeal each one of you, being the leading exporter of textile products, to participate and avail of this wonderful opportunity offered by “Textiles India - 2017”, in increasing reach to worldwide customers through buyers invitation program and enhancing exports through various promotions undertaken exclusively for this textile mega fair.

**Issuance of Notification on ROSL**

The Refund of State Levies (ROSL) scheme aims to boost India’s exports thereby facilitating augmenting of investment and creation of more employment in the textile sector. The main objective of the scheme is to provide for remission of state levies in line with the recognized economic principle of “zero rating” of export products and in recognition of the fact that at present only central levies are rebated by way of the drawback scheme.

The Ministry of Textiles has issued Notification No. 1205/47/2016-IT dated March 15, 2017, notifying the rates of rebate under Rebate of State Levies [ROSL] for made ups articles. The rates are effective from March 23, 2017. Further, CBEC has issued Circular No. 8/2017-Customs dated March 20, 2017 to implement the above Notification. You are requested to please take a note of the above and do the needful.

It may also be noted that refunds will be smooth if all of us exporters take good care to make error - free applications to the authorities for release of legitimate dues. This fact has been brought to the notice of the Council by the Central Board of Excise & Customs (CBEC) and the Council has also issued a circular in this regard.

**Export Performance (April 2016 - February 2017)**

As we write this column, the export data for the period April 2016 - February 2017 has also been released. Exports of cotton textile products like yarn, fabrics and made-ups have shown an increase of 9.3% during February 2017 over the same period in the previous year. At an aggregate 11 month level of April 2016 - February 2017 exports of our products have shown a decline of around 3%.

Exports were expected to pick - up during the month of March 2017 but the sudden and sharp appreciation of the Rupee coupled with increasing prices of Cotton have somewhat dampened the anticipation of good performance.

Let us wait and see how the final month of the fiscal year 2016 -2017 turns out in terms of trading of textile.

**Ujwal R Lahoti**

Chairman
:: TEXPROCIL ::

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**JOIN US... NOW!**

& avail of our Membership Benefits

To know more, please write to us on email:

info@texprocil.org
The delegation from the Cotton Textiles Export Promotion Council of India (TEXPROCIL) comprising 14 Indian textile companies participated in the 60th edition of the International Fashion & Textile Exhibition “Cairo Fashion & Tex” held at Cairo International Conference Centre from 2nd to 5th of March, 2017.

The Council participated in this exhibition for the first time and the four-day event provided a platform for the Indian businessmen to interact with Egyptian and foreign visitors, showcase their products and explore business opportunities.

The Egyptian textile & fashion industry plays a central role in the national economy. In addition to the Free Trade Agreements with European Union, COMESA and Arab World, Egypt’s qualifying industrial zone (QIZ) agreement with the United States gives local manufacturers both tariff and quota-free access to the US market. Egypt has a strong competitive advantage with its well-known cotton and young, skilled labor force and its strategic location allow companies to access Asia, Africa and Europe.

India exported around US$ 297 Million worth of textiles & clothing products to Egypt during 2016. Cotton Yarn was the dominant product in the export basket, which was valued at US$ 143 Million and Cotton Fabrics valued at US$ 21 Million. China is a significant exporter of textile products to Egypt and a major competitor along with Turkey which is strong in the apparel segment.

About the Show

Pyramids International has been organizing Cairo Fashion and Tex since 1993. The event is held twice a year, in March (Summer/Spring) and October (Winter/Autumn.)

Started in 1993, Cairo Fashion
& Tex is held under the patronage of Ministry of Trade & Industry, Government of Egypt, and in association with the Egyptian Chamber of Apparel & Home Textile Industries (ECAHT) and the Ready Made Garments Export Promotion Council. This edition witnessed participation by 350 exhibitors with three country pavilions- India, China and Turkey. Over 10,000 buyers visited the Show over the four days. The Cairo Leather Fair is also collocated with the Cairo Fashion and Tex Show. The organisers plan to include a hall for textile & garment machinery in the next edition.

Exhibitors’ profile

All types of yarns and fabrics; men’s wear, women’s wear, kids’ garments, formal wear, evening wear, home wear, underwear & lingerie, cotton wear, sports-wear, knitwear and socks

Visitors’ Profile

Wholesalers, chain stores, boutique owners, garment exporters & importers, agents & distributors, fashion designers, ready to wear manufacturers, department stores

Press Conference

The press briefing session on the visit of Texprocil delegation was held at the office of the Embassy of India in Cairo on 1st March, which was attended by the economic editors and journalists from the mainstream Egyptian print and visual media. The Ambassador of India to Egypt, H.E. Mr. Sanjay Bhattacharyya addressed the media and briefed them on the current visit of the delegation and overall view of the textile industry in India.

India Pavilion and Texprocil stall

The Indian pavilion was inaugurated on 2nd March by Ambassador Sanjay Bhattacharyya, along with Mr. Mohamed Abdel Salam- Chairman of Ready-Made Garments Chamber, Federation of Egyptian Industries and Mr. Mohamed El-Sherif - Chairman of Pyramids International Group.

The Council had an 18 sq mt stall which promoted the “Incredible Textiles of India” brand. Company profiles of the participating Indian delegation in English and Arabic were distributed in the form of an exhibitor booklet to all visitors from the Texprocil stall at the pavilion. The Council corporate film on Indian textiles with Arabic subtitles was also played in the stall on a TV. The Council received about 68 enquiries (all types of yarns and fabrics - predominantly knit yarns and fabrics) at the stall and these have been circulated to trade.

Conclusion

The Indian participants were satisfied with the enquiries received and many of them managed to get good sales leads during the exhibition. With the emergence of many small scale T-shirt companies the potential for knitted fabrics is good. The participants felt that 4 days of the Show should be reduced to 3 days and it was also suggested that Texprocil should participate in the March 2018 edition of the Show to sustain exposure besides exploring value added products in the Egyptian market.
Preview In Daegu is an established trade fair which takes place every year. The industry sectors covered in this fair are textiles (including yarn), home textiles, fabrics and Garments. The fair which started in 2001 has over the years gained a reputation and attracts a large number of buyers from South Korea as well as from other Countries.

30 Indian companies had participated in the fair through the Council.

**Inauguration of the fair**

The Chairman of the Council, Shri Ujwal Lahoti was invited as a VIP by the organizers of the fair M/s. Daegu Gyeongbuk Textile Industrial Association. Shri Ujwal Lahoti had inaugurated the fair along with dignitaries from other countries.

**Inauguration of the India Pavilion at the fair**

The Indian Ambassador in South Korea, Shri Vikram K. Doraiswami had inaugurated India Pavilion at the fair on March 8, 2017. Subsequently, the Ambassador interacted with all the Indian companies.

**Signing of MOU**

On the sidelines of the fair, an MOU was signed by Shri Ujwal Lahoti, Chairman, TEXPROCIL, Mr. Eui Yeol Lee, President, Daegu Gyeongbuk Textile Industries Association and Mr. Chang-Gon Baek, CEO, Daegu Convention & Visitors Bureau on March 8, 2017. The MOU was for the promotion of exchanges between the textile and fashion industries of India and South Korea. The purpose of the MOU is to contribute to the shared growth of the textile and fashion industries of India and South Korea through mutual cooperation.

**Presentation on Indian Textiles**

At the dinner meeting held on March 9, 2017, which was attended by CEOs and Presidents of Korean Textiles Industry as well as Textiles Associations in South Korea besides other dignitaries, Shri A.Ravi Kumar, Joint Director, TEXPROCIL made a presentation on “Textiles in India”. The presentation covered the relevance of the textile sector in the Indian economy, the strengths of the Indian textiles industry, presence of international brands in India and opportunities for the Korean textile industry in India for trade and investments. Shri Ram Singh, Director, Ministry of Textiles who was present at the meeting made a presentation on “Textiles India 2017”.

**B2B Meetings**

On the sidelines of the fair, the Council had organized B2B meetings for the Indian Companies. About 55 buyers from South Korea had participated in the B2B meetings and had fruitful meetings with the companies.

**Feedback**

Most of the companies who had participated in the fair had expressed their satisfaction at the quality of the visitors at the fair. Many of them had reported to have established contacts with potential buyers and are hopeful of developing good business. Majority of the companies had shown their willingness to participate in the next edition of PREVIEW IN DAEGU in 2018.

**South Korean market for textiles**

South Korea has got tremendous presence in apparels thereby providing good scope for the export of fabrics including Denim fabrics. Under the Indo-Korea FTA, there is zero duty on import of fabrics, made ups, home textiles and garments into South Korea from India, thereby offering greater market access for Indian textiles into the South Korean market. The purchasing power of the people in the country is very high thereby providing good scope for export of home textiles. There is good potential to export yarns and raw cotton to South Korea from India.

However, the South Korean buyers are very strict on all quality parameters including adhering to shipment schedules by the exporters.

**Way forward**

South Korea is a good potential market for Indian cotton textiles. A focused and sustained efforts are needed to gain penetration into this important market. The Council will, therefore, be participating in more exhibitions, B2B meetings, Conferences and Roadshows in South Korea in future.
The hi-level delegation from Ministry of Textiles visited China for promoting the upcoming TEXTILES INDIA FAIR in Gandhinagar, Gujarat from June 30 to July 02, 2017. Seen in pic. Shri Ujwal Lahoti, Chairman, of the Cotton Textiles Export Promotion Council of India (TEXPROCIL) [3rd from Left] along with delegates.

For more information on Global Textile Markets, Please contact us on Email : info@texprocil.org

Join Us... Now! Avail info. on Membership Benefits on email : info@texprocil.org
Dear Member,

The Council has recently obtained ISO-9001:2008 Certification. As part of the ISO documentation concerning ‘Customer Satisfaction’ we are seeking feedback from our Members on the services offered by the Council. Accordingly kindly fill in your complete information below and respond to the questions below by tick (✓) marking appropriate response in the space provided or with suggestions in brief wherever necessary. We value your association with us and prompt feedback.

### COMPANY INFORMATION

<table>
<thead>
<tr>
<th>Name of the Company</th>
<th>:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contact Person &amp; Designation</td>
<td>:</td>
</tr>
<tr>
<td>TEXPROCIL Membership (RCMC) No.</td>
<td>:</td>
</tr>
<tr>
<td>Email Address &amp; Website</td>
<td>:</td>
</tr>
</tbody>
</table>

1) Kindly rate the following services offered by Texprocil on rating of 5 to 1. in order to serve you still better.*

- 5= Excellent, 4=Good, 3 = Satisfactory, 2 = Needs Improvement., 1 = Not Availed (N.A.)

<table>
<thead>
<tr>
<th>Membership Renewal</th>
<th>Rate Here</th>
<th>Trade Development Rate Here</th>
<th>Trade Promotion Rate Here</th>
<th>Trade Services Rate Here</th>
<th>Trade Intelligence Rate Here</th>
</tr>
</thead>
<tbody>
<tr>
<td>Procedure for New Membership</td>
<td>✓</td>
<td>Publication: E-Newsletter ✓</td>
<td>Intl. Fairs &amp; Events ✓</td>
<td>Certificate of Origin ✓</td>
<td>Interactive Website ✓</td>
</tr>
<tr>
<td>Membership Renewal</td>
<td>✓</td>
<td>E-serve ✓</td>
<td>Seminars &amp; Workshops ✓</td>
<td>Grievance Redressal Services ✓</td>
<td>E-News Clippings ✓</td>
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<tr>
<td>RCMC Amendment</td>
<td>✓</td>
<td>Circulation Trade Enquiries Award ✓</td>
<td>MDA/MAI Schemes ✓</td>
<td>Information on Exim Policy/Amendment DBK ✓</td>
<td>Information Disseminated ✓</td>
</tr>
</tbody>
</table>

2) a. Are you generally satisfied with the services actively availed by your company and marked above? **Tick (✓)**

   - **YES**
   - **NO**

   **Suggestions:**

b. If you have replied ‘no’ above, please suggest how the Council can improve the services (use additional sheet if required)

3) How is your company benefitting from the Exhibitions / BSMs being organized by the Council? **Tick (✓)**

   - Accessing new Markets
   - Generating additional business

   **Others (Pls. Specify):**

   - Making new Contacts (Trade Enquiries)
   - Any Others

4) How is your company benefitting from the Export Facilitation services being provided by the Council?

   - Information on Export Policy / Procedures
   - Responses to various EXIM queries

   **Others (Pls. Specify):**

   - Redressal of Trade related grievances
   - Any Others

5) Have you recommended TEXPROCIL Membership to other companies? **Tick (✓)**

   - **YES**
   - **NO**

6) Do you have any other suggestions to offer regarding TEXPROCIL Member Services? (use additional sheet if required)

   **Suggestions:**

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*Kindly ignore this feedback form, if you have already responded.*

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Join Us... Now! Avail info. on Membership Benefits on email : info@texprocil.org
The annual renewal subscription amount for the financial year 2016-2017 (due from 1st April, 2016) is as follows:

1) MEMBER EXPORTER - RS. 11,500/- (MEM FEES 10,000 + S. TAX 1,500 )
2) REGISTERED TEXTILE EXPORTERS (RTE) - RS. 5,750/- (MEM FEES 5,000 + S. TAX 750 )

**Special Discount:** Texprocil is announcing a special discount scheme for those who wish to renew their membership for a period of 3 or 5 years as follows:

<table>
<thead>
<tr>
<th>Period</th>
<th>Membership Fees</th>
<th>Discount Slab</th>
<th>Discounted Fees</th>
<th>Benefit to Exporters</th>
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</thead>
<tbody>
<tr>
<td></td>
<td>RTE  Member</td>
<td></td>
<td>RTE  Member</td>
<td></td>
</tr>
<tr>
<td>For 3 years</td>
<td>15,000 30,000</td>
<td>10%</td>
<td>13,500 27,000</td>
<td>1,500 3,000</td>
</tr>
<tr>
<td>For 5 years</td>
<td>25,000 50,000</td>
<td>15%</td>
<td>21,250 42,500</td>
<td>3,750 7,500</td>
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</tbody>
</table>

[RTEs and Members have to pay service tax on the discounted amount at the rate of 15%.]

**Note for Members:**

Members are also requested to submit the CA Certificate as per the format given below certifying the Export Turnover for the financial years 2014-2015 & 2015-2016 i.e. the amount of actual FOB value of exports of Cotton Textiles excluding Readymade Garments and Handloom Textiles.

Members may note that the eligibility criterion of annual export turnover is minimum Rs. 2 Crore. Those not fulfilling the criteria will automatically be renewed as RTE i.e. Registered Textile Exporter.

RTEs are not required to submit the CA certificate.

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**Format of Chartered Accountant Certificate to be submitted by Members only:**

**CHARTERED ACCOUNTANT CERTIFICATE**

(on C.A.’s Letter Head)

**TO WHOMSOEVER IT MAY CONCERN**

This is to certify that M/s. ___________________________ (Name and full address of the Member) having IE code No. ________________ have exported Cotton / Cotton Yarn / Cotton Fabrics / Cotton Madeups (Excluding Handloom Items / Readymade Garments and Silks, etc.) during the financial year 2014-2015 & 2015-2016 as follows:

<table>
<thead>
<tr>
<th>Sr. No.</th>
<th>Description</th>
<th>2015-2016 (Rs. FOB Value)</th>
<th>2014-2015 (Rs. FOB Value)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Cotton</td>
<td></td>
<td></td>
</tr>
<tr>
<td>2</td>
<td>Cotton Yarn</td>
<td></td>
<td></td>
</tr>
<tr>
<td>3</td>
<td>Cotton Fabrics</td>
<td></td>
<td></td>
</tr>
<tr>
<td>4</td>
<td>Cotton Made-ups</td>
<td></td>
<td></td>
</tr>
<tr>
<td>TOTAL</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

(Stamp & Signature of Chartered Accountant)

(Membership No. of Chartered Accountant)

(Firm Registration No. of Chartered Accountant)

PLACE:

DATE:

**Note to Members & RTEs whose RCMC is expiring on 31.03.2016:**

Please apply immediately for renewal of RCMC with the following documents:

[1] Copy of your Import-Exporter Code (IEC)
[2] In case of Manufacturer Exporter, a copy of Manufacturing Licence
[3] In case of changes in Partners, a copy of revised deed of partnership
[4] In case of changes in Directors, a copy of Form 32/DIR-2 or Board Resolution for those who have resigned or newly appointed.

(For any further queries please write to Mrs. Smita Dalvi on email: smita@texprocil.org)