To: Members of the Council

Sub: Exploring textile exports to Vietnam due to disruption of supply on account of COVID-19

Dear Member,

The Council has received an email from Embassy of India in Vietnam referring to its communications to the Vietnam Textile and Apparel Association (VITAS) and Vietnam Cotton and Spinning Association (VCOSA). The Indian Embassy has reported that textile firms across Vietnam were likely to run out shortly and close down in March due to the COVID-19's effect on its imports of materials from China and that Vietnam firms were looking for alternative markets with potential sources from Indonesia, India, Bangladesh and Brazil.

FT (ASEAN) Division of the Ministry of Commerce, Government of India has prepared a list of major textile imports (at HS 6 digit level) by Vietnam from China, which is attached. (Please click here)

India's exports to world in these lines are also mentioned in the list. It is requested to identify the lines from this list in which Indian companies have potential to export to Vietnam and you are urged to approach Vietnam Associations for tie up with Vietnam importers. The contact details of Vietnam Associations, shared by Indian Embassy are reproduced below:

Mr. Nguyen Van Tuan
Chairman, Vietnam Cotton and Spinning Association (VCOSA)
info@vcosa.org.vn
Ms. Hoang Ngoc Anh  
General Secretary, Vietnam Textile and Apparel Association (VITAS)  
info@vietnamtextile.org.vn  
nhnh@vietnamtextile.org.vn  
0084-24-35146230  
0084-24-35144056

Meanwhile, interested members may contact the Vietnamese Associations and start communicating now with a view to exploring exports in these products once the COVID-19 situation subsides.

Regards,

Dr. Siddhartha Rajagopal  
Executive Director

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