



E-Serve No.: 29 of 2026 | Date: January 23, 2026

Sub: Inviting participation for the Buyer Seller Meet (BSM) in United Kingdom (UK) on 23rd March 2026

Dear Member,

The Council proposes to organize Buyer-Seller Meet (BSM) in the UK on 23rd March 2026, with the active support of the High Commission of India in the UK. This event is in continuation of the BSMs scheduled to be held in Norway and Switzerland from 16th to 20th March 2026.

The proposed BSM aim to bring together leading Indian exporters of home textiles with key buyers, sourcing heads, Retailers and trade intermediaries in the UK, providing a focused platform for networking, business development, and strengthening trade linkages.

Opportunities through India – UK FTA

The India-UK Free Trade Agreement (FTA) offers substantial opportunities to strengthen bilateral trade and investment. It improves market access for Indian textiles and apparel, with a duty-free access anticipated from this year. This makes the current event an ideal platform for Indian exporters aiming to enter the UK market. With the FTA expected to become operational soon, Indian suppliers of fabrics and home textiles can take advantage of this window to initiate sampling, ensuring their products are competitively priced once the agreement is ratified and comes into force.

Trade Data: United Kingdom

- In 2024, UK imported of T&C worth US\$ 26.94 billion from the world, out of which US\$ 1.8 billion was imported from India, giving India a market share of 6.64%. Within this, textiles accounted for US\$ 7.27 billion in global imports, with US\$ 591.45 million sourced from India, representing a 8.13% share.
- In cotton textiles global imports were US\$ 2.1 billion, with India supplying US\$ 228.70 million, giving it a 11.33% share.
- Similarly, UK's home textile imports amounted to US\$ 1.7 billion worldwide, with US\$ 200.94 million imported from India, resulting in a 11.91% market share.

- Among the leading suppliers of textile and apparel to UK, India ranked 3rd in cotton textile and home textile exports to the UK market. Among UK's product-wise imports, Cotton Made-ups dominated the cotton textiles import market with a share of 83.55%.

Opportunity Landscape for Indian Exporters

The following product groups offer immediate potential for expansion:

Home Textiles (HS 63 & HS 9404)

1. Bed linen, bath linen, quilts & comforters
2. Terry towels, kitchen linen
3. Table linen & other made-ups
4. Cotton-based home furnishing

Participation Fee:

The participation fees for the BSM will be Rs. 95,000 + GST 18% (Rs. 17,100) = Rs. 1,12,100

The fees do not include Air Fare, hotel accommodation and other individual related expenses.

Facilities:

For one-to-one meetings, each participant will be provided with a table and chairs, arranged in a conference hall / meeting room.

Application

Exporters registered with TEXPROCIL can apply for participation in this event. Members are requested to send their application ([Click here](#)) directly to TEXPROCIL with full participation fee by RTGS/NEFT as per details mentioned below:

Beneficiary: The Cotton Textiles Export Promotion Council

State Bank of India, Opera House Branch, Mumbai

Current Account No. [11107497602](#)

IFS Code: SBIN0001417

(Please email us UTR number after making the payment)

Kindly note, your participation will be considered only if we receive payment towards participation fee and complete application form on or before 5th Feb 2026

Interested Members are requested to fill up the relevant attached Application Forms and e-mail to: shailesh@texprocil.org / mrunal@texprocil.org

For further details, kindly contact:

Mr. Shailesh Martis, Additional Director / Mrs. Mrunal Sawant

The Cotton Textiles Export Promotion Council

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Tel: [+91 22-49444000](tel:+912249444000)

E-mail: shailesh@texprocil.org / mrunal@texprocil.org

Being an esteemed member of the Council & a leading exporter of cotton textiles, we solicit your participation thereby supporting initiatives by the Council.

Regards,

Dr. Siddhartha Rajagopal
Executive Director

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