

E-Serve No.: 114 of 2025 | Date: June 18, 2025

<u>Sub: Invitation to participate in The Independent Hotel Show London, 6th & 7th</u> October 2025

Dear Member,

This is to inform you that the renowned exhibition management company, Montgomery Group, UK, is organising the Independent Hotel Show (IHS) London on 6th and 7th October 2025 at Olympia, London. Montgomery Group is the UK's oldest independent event organiser, with a portfolio of over 50 events across 15 countries.

The IHS is a dedicated and focussed trade show for hotel supplies, offering an excellent platform to showcase your products and services to owners and operators of luxury, boutique, and independent hotels.

Independent Hotel Show 2024 report:

The IHS has been running for 13 years and in the 2024 edition there were 220 exhibitors with over 4000 visitors attending the Show. The event also held 42 seminar sessions supported by 78 industry partners and sponsors.

Why to participate?

- · Opportunity to meet decision makers in the hospitality and design sector.
- · Generate sales leads, make direct sales, and build a qualified database.
- · Network with industry peers, colleagues, and clients.
- · An opportunity to build brand awareness.
- · Launch new products and educate guests through product demonstrations.
- · Identify new distributors and partners.
- · Establish your company as a key industry supplier for hotels.

Opportunities through India – UK FTA

The recently signed India-UK Free Trade Agreement (FTA) offers substantial

opportunities to strengthen bilateral trade and investment. It improves market access for Indian textiles and apparel, with a duty-free access anticipated from 2026. This makes the current show an ideal platform for Indian exporters aiming to enter the UK hotel suppliers market. With the FTA expected to come into effect next year, Indian suppliers of home textiles can take advantage of this window to initiate sampling, ensuring their products are competitively priced once the agreement is fully implemented.

Exhibitor Profile:

Beds & Bedding, Housekeeping & Hotel Products, Design & Décor, Technology, Spa & Wellness

Visitor Profile:

Owners, operators, designers, and decision-makers from the luxury and boutique hotel sector.

Booth Package:

The rate for a booth is £ 641/sq mt. which includes walling, fascia with name board and carpet. There is a compulsory registration fee of £ 395. Other furniture like chair, tables, lights etc. will be at an additional cost.

Members interested in participating in the event may kindly contact Ms Nicole at Nicole.Chrysostomou@montgomerygroup.com | +44 207 886 3038 under intimation to the Council at <a href="mailto:shailesh@texprocil.org">shailesh@texprocil.org</a> and <a href="mailto:mrunal@texprocil.org">mrunal@texprocil.org</a> latest by 30th June 2025.

Please note that the Council is not participating in the event, but is only facilitating your participation.

Regards,

Dr. Siddhartha Rajagopal **Executive Director** 

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