



THE COTTON TEXTILES EXPORT PROMOTION COUNCIL

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Sub : Inviting details of Indian logistic/shipping companies interested in facilitating direct shipping services to Vietnam

Dear Member,

This is with reference to a recent meeting held between Texprocil; Dept of Commerce, Govt. of India; Embassy of India Hanoi; Consulate General of India, Ho Chi Minh City and Department for Promotion of Industry and Internal Trade (DPIIT) regarding direct shipping services from India to Vietnam in order to reduce the lead time.

The Embassy of India in Hanoi has been interacting with VIMC (Vietnam Maritime Corporation), a state owned maritime service provider, port operator and shipping company of Vietnam on possible support for direct shipping lines between India and Vietnam.

VIMC has launched two shipping services via Malaysia to India (Kolkata and Kattupali) from November 2022 and March 2023 and they have informed that the rate of occupancy for these lines is almost 80% with a 2-3 times a week service depending on the demand. VIMC also claims that its services are competitive including pricing and logistics in comparison to other world class shipping companies.

Towards this end, VIMC has requested the Embassy of India in Hanoi for Indian support in creating general awareness about the service among Indian businesses and to connect with very competent logistics and shipping companies in India.

In this regard, we would request you to suggest logistics / shipping companies in India who would be interested in collaborating with VIMC for facilitating direct shipment services.

You may kindly send the contact details of the interested shipping / logistics companies to shailesh@texprocil.org / kala@texprocil.org latest by 18th May 2023 so as to submit the list to the Embassy of India, Hanoi.

Regards,

Dr. Siddhartha Rajagopal
Executive Director

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