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To: Members of the Council

<u>Sub : Inviting participation at the "Colombiatex de las Américas 2021 on Virtual Platform", Medellin City, Colombia from 27th to 29th July, 2021</u>

Dear Member,

This is to inform you that the Council proposes to organize a group participation at COLOMBIATEX 2021 exhibition on Virtual Platform being organized by INEXMODA, Medellin city, Colombia from 27 - 29 July, 2021 and inviting application for participation.

Colombiatex is the largest fair in Latin America for the entire Textile value chain, attracting buyers from all over LAC region to source their requirement of Textile. Due to COVID-19 pandemic the fair organizers, Inexmoda, Colombia has decided to host the July 2021 edition of ColombiaTex **on a Hybrid format (Physical + Virtual Platform)** and collocated with 'ColombiaModa' Fair focusing on finished goods.

The virtual edition of the shows will be held from 27 to 29 July, 2021 and the platform will be open for business meetings for an extended period before & after the show dates, for a total period of three weeks (July 19 – August 6, 2021). By participating in the Virtual Platform, exhibitors will have a chance to stay relevant and meet buyers during a time when travel restrictions are in place. Virtual Platform is expected to open a multitude of opportunities for Indian suppliers to reconnect with current customers while providing additional avenues to interact with prospective importers.

The Council invites members to take advantage of this virtual event to gain further access into the Latin American market.

Visitor Profile

This event attracts importers from all over the Latin American countries to source their requirement of textiles and clothing. Visitors include: Agents; Buying Offices and Sales Representatives ; Chain Stores; Clothing and Accessory Manufacturers; Department Stores; Designers; Garment Retailers and Wholesalers Large Scale Retailing; Private Labels; Trading Companies

Exhibitor Profile:

Producers and traders of textiles, Textiles and Apparel Supplies Manufacturers and importers, textiles and Apparel equipment and machinery, Raw materials, and specialized services.

Product Profile:

All types of Yarn, Fashion Fabrics, Denims, Shirting, Suiting fabrics, Apparel & accessories.

Virtual Platform: Key Features

- Al-powered matchmaking
- Personalized exhibitor page
- 1:1 video calls
- Chat functionality
- Meeting + Agenda scheduling tool
- Integrated live streaming
- Seamless user experience

Artificial Intelligence (AI) Matchmaking

- The Virtual Platform uses an Artificial Intelligence powered networking engine that delivers smart recommendations of companies to meet, exhibitors to visit and sessions to attend
- The platform's AI-powered matchmaking engine is a self-learning system that will continually deliver more intelligent recommendations the more users engage with the platform
- This is a pre-planning tool that will help people get a massive return on users time by enabling users to connect and meet the most relevant people
- The platform will open for networking for 3 weeks from 19th July 6th August, 2021.

<u>Personalised Exhibitor Page - Exhibitors will be able to personalize and add:</u>

• Company description ; List of products offered ; Website and other relevant links ; Embed a promotional video ; Showcase your product listings ; Add links to product brochures ; Set up meetings during the event ; Review and control meeting calendar as needed ; Manage company staff (assign admin and team members) etc.

<u>Video Calls</u>

The virtual platform's powerful 1:1 meeting scheduling solution is seamlessly embedded in

the platform. No need to download any extra software and works across both web and mobile.

<u>Chat Functionality</u>

The chat functionality / Instant Messaging (IM), makes it more convenient for visitors that have matched to reach out to each other immediately. Enable chat option when: • Buyers and exhibitors can set a scheduled meeting with each other • Exhibitors offerings meet buyers' qualifications and specifications Once there is a scheduled meeting or a mutual interest with visitors, all chat connections will be available in the section "My Connections"

Meeting & Agenda scheduling

• Easy calendar integration • Conveniently keeps schedules of visitors all-in-one place • Ability to preview schedule • Manage daily meetings • Collaborate with buyers in real time • Intuitive to use • Overview team productivity

Participation fee (per participating company):

- For exhibitors who participated in the last digital edition and want to participate in this July 2021 edition only in digital format: **Free of Cost**
- For New exhibitors who wish to participate in digital format: Rs.90,000/- only (Rs Ninety Thousand only) per participating company.

MAI Assistance:

The Council has submitted MAI proposal to the Govt and await approvals. In case of receiving approvals for grants, eligible amount will be refunded as per MAI guidelines of the Ministry of Commerce.

Application Form:

Exporters registered with TEXPROCIL and other Textile & Apparel EPCs can apply for participation in this event. Members Interested to participate are requested to send their filled-up Application (<u>Click here to download Application Form</u>) with full participation fee and send it to us **along with payment through RTGS as per details mentioned below on or before 25th May, 2021.**

State Bank of India, Opera House Branch, Mumbai Current Account No.<u>11107497602</u> IFS Code: SBIN0001417 Beneficiary: The Cotton Textiles Export Promotion Council PAN no: AAAAT9241M (Please email us UTR Number after remittance)

Should you require any other information in this matter, we will be glad to answer the same. For further details please contact:

Mr. N Ravindranathan / Mrs. Priya The Cotton Textiles Export Promotion Council Engineering Centre, 5th Floor 9 Mathew Road Mumbai-400 004 E-Mail: ravi@texprocil.org (or) priya@texprocil.org

Being an esteemed member of the Council & a leading exporter of cotton textiles, we solicit your participation in this Virtual event, thereby supporting initiatives by the Council.

Regards,

N. Ravindranathan Director

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