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## INSIDE THIS ISSUE

Page 1 & 2 : CHAIRMAN'S MESSAGE

### COVER STORY

Page 3-4 : TEXPROCIL @ Myanmar Intl.  
Textile & Garment Exhibition 2016

### TRADE FACILITATION

Page 5 : Texprocil @ Meeting with IKEA  
in New Delhi

Page 6 : Texprocil @ Consultation Meeting  
with Pakistan

### TRADE NOTIFICATION

Page 7 : Member Satisfaction Survey  
Page 8 : Membership Subscription Renewal

## TEXPROCIL Welcomes Hon'ble MOT



Seen in pic. the Hon'ble Minister of Textiles, Smt Smriti Zubin Irani (Left) being welcomed by Shri R K Dalmia, Chairman, Texprocil (Right) on 11th July 2016 in New Delhi.

## CHAIRMAN'S MESSAGE



Dear Friends,

The fortnight began with the good news that exports had finally entered positive territory recording a modest growth of 1.27 % during the month of

June. Exports of Textiles & Clothing during this period showed a growth of 1.72 %. However, cotton textiles showed a decline of (-) 2.33 % during the month of June, 2016.

It is hoped that the cycle of negative growth recorded in the last 19 months has been broken at the aggregate level and we can look forward to a new trajectory of positive growth in the coming months, including in the cotton textiles sector.

### Meeting with the Hon'ble Union Minister of Textiles

Friends, during this fortnight we had the privilege of meeting the new Minister of Textiles, Smt Smriti Zubin Irani on 11 July, 2016, just a few

days of her taking over charge in the Ministry. The Hon'ble Minister gave a patient hearing to us, as we brought to her notice various issues concerning the exports of Cotton, Cotton Yarn, Fabrics and Made-ups.

The Hon'ble Minister was very receptive and showed a keen interest in understanding the issues concerning the measures to increase our exports to various countries. She shared her commitment and vision to ensure that all the segments of the vast textile value chain are developed in a wholistic manner so that the sector in it's entirety can fully realize it's immense potential to generate employment in the country.

Friends, the Hon'ble Minister has brought new dynamism in the Ministry of Textiles and we can all hope that the various issues which are affecting our export growth and the overall prosperity of the industry will be addressed in a forthright manner to the satisfaction of all the stake-holders.

### Special package for Garments

Friends, the Government has also announced important policy measures to give a boost to employment and exports in the Garment sector. We have pointed out to the Government that Made-ups sector which is equally labour intensive should have been included in the package given to garments. This issue was also raised with the Hon'ble Minister who has assured that she will look into the matter. In the meanwhile we have collected data showing the employment potential in the sector and submitted it once again to the Government for their consideration. We have been assured that the issue will be addressed by the Government in the new textile policy which is likely to be announced shortly.

### Steep rise in Cotton prices

Another issue which came up during the fortnight was the steep rise in the prices of cotton owing to a variety of reasons including depleting stocks. The Ministry of Textiles swiftly

## CHAIRMAN'S MESSAGE

## CONTINUED FROM PAGE 1



addressed the issue by directing the Cotton Corporation of India to release its available stocks to the small & medium spinning mills so that they can meet their immediate needs.

We compliment the Hon'ble Minister for the quick action taken by her to address the issue and bring some relief to the small and medium enterprises.

We have also made various suggestions to the Hon'ble Minister on improving the cotton economy including steps to increase productivity, reduce contamination and controlling fluctuations in prices.

### Meeting with Duty Drawback Committee

We also took the opportunity during the fortnight to make a presentation to the Duty Drawback Committee at Coimbatore on 5 July, 2016. The presentation covered cotton yarn & fabrics. The Committee appreciated the presentation and has requested for additional information to be furnished especially in the context of electricity tariffs and state level duties and levies suffered in the manufacturing process. We are in the process of compiling the information and will be submitting it shortly to the committee.

The Draw back Committee will be visiting other centers including Mumbai next month to discuss the proposals for Made-ups, Technical Textiles and Specialized Fabrics. The Council will be making additional presentations during these meetings.

### Gaining attention of policy-makers

Friends, our interactions with the Government shows that the textile sector commencing with the value added garment segment is receiving attention of the policy makers at the highest levels of policy making. This is a welcome development as the Government is extremely keen to achieve growth with employment and not merely "jobless" growth. There is a realization that the textile and garment sector is ideally placed to create these jobs both in the semi-urban and rural areas. It's potential to employ women both married and unmarried has also been recognized. With wage costs going up in China, India is ideally placed to fill the void created in certain segments of the textile business.

Various studies commissioned by the Council in collaboration with renowned consultancy firms like Ernst & Young and Boston Consulting Group (BCG) have also stressed upon the enormous potential of the Textile & Clothing sector in employment generation.

### TEXPROCIL and E&Y Study

The proposal mooted in the Texprocil and E&Y Study has been favorably commented upon by various experts. The specific proposal to encourage manufacturing of all types of value-added textiles like Garments, Made-ups in rural areas by moving to a model of "hub and spoke" employment, where hubs are created in small towns and spokes of manufacturing are set up in surrounding villages. Under this model, production sheds of at least 50000square feet in area, employing around 500 women per spoke in rural areas can be leased to manufacturers against verifiable proof of employment.

This is a novel concept which is worth examining and implementing.

Coupled with this effort, fast tracking of the FTA with the European Union, Australia and Canada will result in an estimated 5.5 million additional jobs. In fact the need to fast track the FTA with the European Union (EU) by entering into a sectoral arrangement for Textiles & Clothing has also been suggested to the Hon'ble Minister of Textiles.

We have also suggested that a separate Preferential Trade Agreement (PTA) with Great Britain, post its EXIT from the EU should be negotiated, as almost 25% of India's exports to EU of Textiles & Clothing are being sent to that country. Duty - free access to United Kingdom (UK) will give a big boost to our exports of textiles and clothing.

### Conclusion

Friends, as the Chinese would say "we live in interesting times"!

A lot of changes are taking place around us. BREXIT, rising costs in China, growing automation affecting job creation, falling prices of oil and other commodities, exchange rate volatility, rising protectionism. All these factors are having a bearing on the unprecedented slowdown in global trade being witnessed today.

In spite of all these challenges, India continues to be ranked as one of the "bright spots" in an otherwise gloomy global economy, clearly showing the resilience of Indian entrepreneurs in overcoming the odds and weathering the storms.

Friends, in the coming years the situation is only going to improve as the Government also tries to give a fillip to investments and employment generation and the industry benefits from the progressive policies.

**R K Dalmia**  
**Chairman**

**:: TEXPROCIL ::**

**COVER STORY****Texprocil @ 5th Intl. Textile & Garment Industry Exhibition  
(Yangon, Myanmar June 24-27, 2016)**

Further to the BSM organised by the Council in Mandalay, Amarapura, Wundwin and Yangon in December 2014 and with the aim of exploring potential in the yarns and fabrics segment of the textile industry in Myanmar, the Council participated with a group of 12 companies in the 5th Myanmar International Textile & Garment Industry Exhibition (MTG 2016), from June 24-27, 2016. [Seen in pic. Shri Ujwal Lahoti, Vice Chairman, TEXPROCIL (2nd from Right) presenting Indian Home Textiles Catalogue to Shri Myint Soe, the Chairman of the Myanmar Garments Manufacturers Association (extreme Left).

A total of 128 exhibitors from 16 countries displayed a broad range of their latest products and technologies in textiles and textile machinery at the Myanmar Event Park (MEP), once again serving as an important trading platform for textile companies from around the region.

The event was co-organized by the Myanmar Garment Manufacturers

Association (MGMA), and officially supported by the Republic of Union of Myanmar Federation of Chambers of Commerce & Industry (U.M.F.C.C.I.). A few leading international industrial associations also supported the event this year, including Taiwan Association of Machinery Industry (TAMI), Korea Sewing Machinery Industrial Association (KOSMIA), and The Cotton Textiles Export Promotion Council (TEXPROCIL).

**Myanmar Textile Industry:**

With the ongoing economic changes, Myanmar is establishing itself as a leading garmenting hub in the ASEAN region. The ongoing quest for low cost production has drawn manufacturer's attention to the clothing industry in Myanmar. According to the Myanmar Garment Manufacturers Association (MGMA), in the year 2015 exports from Myanmar were over US\$ 1500 million from the nation's 200 garment factories, 195 of which are privately held. The main markets for exports of clothing from Myanmar are Japan and South Korea.

Since the U.S. and the EU started to ease sanctions on Myanmar in 2012, more and more enterprises have moved to extend their reach into this high-growth economy in Southeast Asia. Among the most well-known examples are GAP and H&M, both working hard to help local factories upgrade production and improve

industrial environment since starting to invest in Myanmar a few years ago. Fuelled by a spate of expansionary macroeconomic policies, Myanmar's GDP is expected to receive a significant stimulus for robust growth.

With its promising economic outlook and competitive labor force, many internationally renowned textile and garment equipment brands are moving to explore better business opportunities in Myanmar by participating in the MTG. Among them were Juki Singapore Pte Ltd., Macpi Group SPA, Tajima Industries Ltd., Cixing (Myanmar) Co. Ltd., Truetzschler GmbH & Co., Itema S.P.A. etc. Their exhibits come in a wide variety, including sewing machines, pressing equipment, embroidery machines, flat knitting machines, spinning machines, weaving machines etc.

**Texprocil Information Booth:**

Along with 12 member participants the Council also participated at the event with a 9 sq mt stall to explore the possibility of increasing fabric and yarn trade with Myanmar. The TEXPROCIL stall at MTG was an effective platform to showcase and promote the various types of yarns and fabrics manufactured in India. Promotional brochures and catalogues of the Council and company profile booklet (printed in English as well as Burmese) of the Indian participants were freely distributed from the Texprocil stall.

There were three printed fabric exporters who had displayed their collection very uniquely and attractively in their respective stalls. The fabrics were displayed in the actual length and


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## COVER STORY

(CONTD FROM PAGE 3)

## Texprocil @ 5th Intl. Textile & Garment Industry Exhibition (Yangon, Myanmar June 24-27, 2016)

yardage of the traditional Burmese wear and that attracted many visitors to their stalls.

The Council received about 25 enquiries at the stall over the four days with most of the enquiries for cotton hank yarn viz. 40/1 and 80/2. A few enquiries were also received for cotton printed fabrics.

### Fringe Activities:

A seminar program was held on June 25, the second day of the show, when four experts serving at the SMART Myanmar and the Control Union shed some light on the topics "Introduction to SMART Myanmar's factory services." and "Certification demands on sustainability" respectively.

The SMART Myanmar is a four-year project funded by the European Union to support sustainable production of garments "Made in Myanmar" that embraces social and environmental compliance, while also working closely with companies and business supporting organizations to build and strengthen local capacity. As to the Control Union, it's an international organization from the Netherlands, specializing in inspections, certifications and collateral services related to different industries such as food, feed, textiles, timber, coal, oil & gas etc., with a well spread global presence of 72 countries. With respect to textile/apparel sector, Control Union is more visible as a prominent third party certification body, specialized in certification schemes more focused on sustainability.

### Meeting with Charge d'Affaires, Embassy of India:

The Vice Chairman Shri Ujwal Lahoti met the Charge d'Affaires at the Embassy of India Shri B Shyam as the new Ambassador has not assumed office there. Some of the points discussed during the meeting were

- a) The type of fabrics which are normally used for making local traditional apparel wear. Mostly printed fabrics are being used and are sold mainly at the wholesale markets. The Embassy gave addresses of two of the biggest wholesale markets in Yangon
- b) Payments through LCs were not

being accepted by nationalised banks, however Shri Shyam mentioned that SBI is now opening a branch in Yangon

- c) The labour cost is cheap approx. US\$ 90, however no compliance standards are being currently met. Power cost is about 8 cents/unit
- d) Loungis are the national wear for both men and women and presently they are also being made out of poly-cotton yarns. In some cases silk is also being used.
- e) Direct shipping is currently only from Chennai to Yangon through the Shipping Corporation of India (SCI) but for other centres in India it is normally done through a trans-shipment at Singapore
- f) Direct flights now operate from Yangon to Delhi and Kolkata three times a week.
- g) Myanmar now has a GSP status with EU thereby making most of the export items duty free. The agreement with US is also gaining good ground towards progress
- h) No recent negotiation rounds for reducing tariff between ASEAN and India as far as Myanmar is concerned

### Meeting with Chairman, MGMA:

The Vice Chairman also had a meeting with Shri Myint Soe, the Chairman of the Myanmar Garments Manufacturers Association. The meeting was to understand how India and Myanmar could cooperate with each other to enhance the textile industry through trade and technology.

The Vice Chairman gave a brief about the role of the Council and mentioned the strengths of the Indian textile industry. Mr Myint Soe gave a brief background of the MGMA and mentioned that currently almost all the garment factories are currently operating on the CMP model. They receive fabrics mostly from China Korea and Japan which are then made into garments and re-exported. However in future with the objective of increasing exports of garments, the units will also shift to FOB model.

In the current situation he mentioned that almost all the government textile companies are not operational but the

new government is making efforts to modernise the existing mills. Moreover there is also discussion of having an EPZ in Yangon to be developed on a land of 2000 acres but work is still in progress.

Mr Soe also said that both MGMA and Texprocil can work towards establishing an MoU wherein there can be exchange of information and technology, development of a marketing network. There was no comment offered in terms of impact of TPP or RCEP as Mr Soe was unaware of these FTAs.

### Conclusion:

As far as trade is concerned, under the Indo-ASEAN Agreement, India needs to request Myanmar to fast track many of the yarn and fabric items. The current duties on yarns and fabrics are about 1% and 4% respectively, however importers have to bear mandatory costs like the local custom tax (5%) and advance income tax (2%) which further increase costs. Myanmar benefits by 0% duty through ASEAN agreements with China, Japan, Korea and Australia & NZ.

The Myanmar government is looking at modernising the current old textile mills and are also planning an EPZ. Indian companies can either look at investing in new plants or JVs in modernising the current textile mills.

An MOU can be signed between the Myanmar Garments Manufacturers Association (MGMA) and Texprocil featuring exchange of information, developing a marketing network and delegation visits to and from Myanmar.

Printed fabrics produced in the design and colours which match Burmese taste have good potential in this market

Although the current garment business is mainly run on the cut-make-pack model, there is potential for Myanmar to move towards the FOB model to sustain the proposed high growth as well as to move from hanks to cone yarn. With regular participation annually in the exhibition, India will be able to successfully link up with the supply chain in Myanmar.

**:: TEXPROCIL ::**

## TRADE FACILITATION

## TEXPROCIL @ MEETING WITH IKEA New Delhi , July 2016

Mr. A. Madhukumar Reddy, Joint Secretary, Ministry of Textiles headed the delegation for discussion about IKEA's plan to grow business in India. Shri Ujwal Lahoti, Vice Chairman, TEXPROCIL represented the Council at the meeting in which the global retailer discussed their near future plans in India.

IKEA, well-known retailer for home products have a big plan to set up around 25 stores in India before 2025. IKEA have a sales volume of about 31.9 billion US dollars and 328 stores in 43 countries. They call themselves "Production Oriented Retailer".

At this moment they are procuring home textiles of about Rs. 2300 crores from India which they are looking to grow in a big way.

IKEA made a presentation giving the details of the following category :-

- 1) Retail Stores in India
- 2) Textile products
- 3) Carpets
- 4) Synthetics Textiles
- 5) Mattress
- 6) Filled Products
- 7) Next Gen business

As regards to Textiles, there is a wide scope to get associated with IKEA from raw materials to final product stage. IKEA displayed all the products in which they may be interested to procure.

Vice Chairman, Texprocil extended the idea to make such presentation in the form of workshop between IKEA and TEXPROCIL members, enable members to understand the required products, formalities, compliances etc. in detail and get mutually benefitted from the trade. IKEA welcomed the idea and they look forward to plan such event.

IKEA also pointed out required initiatives to be taken from the Government in following aspects :-

### I. *Immediate / Short term*

- ◆ All benefits extended in new policy for garment industry, we request the same for "Made-up" and textile industry.
- ◆ Skill development schemes
  - Penetration of skill development schemes is not visible in the industry. Especially Made-up's and Textiles.
- ◆ Key Retailers & brands should be engaged and represented in :
  - Textile institutional bodies – Membership on chair committees
  - Representation at events
  - Sourcing Meets, Exhibitions
- ◆ Sustainability as the key driver for business growth for Textile industry and IKEA can lead and support this initiative with the Ministry.
- ◆ Mattresses and Mattresses ticks to be classified as Made-up's product category.

### II. *Medium term*

- ◆ Policy Making Activities engagement
  - Recommendations – New Segments and securing related capacities – Specific Integrated textile parks



Avail of more detailed information on  
**EXIM POLICY**  
at TEXPROCIL GREIVANCE REDRESSAL CELL  
email: [ravikumar@texprocil.org](mailto:ravikumar@texprocil.org)

Join Us... Now! Avail info. on Membership Benefits on email : [info@texprocil.org](mailto:info@texprocil.org)

## TRADE FACILITATION

## TEXPROCIL @ Consultation Meeting with PAKISTAN Islamabad , July 2016

- Publication of business opportunity reports. And preparation of project concept notes. For e.g. Mattress ticking, Upholstery covers, Synthetic textiles etc.
- Special incentives programs for integrated setups in Textiles (for e.g. garmenting with processing in-house should be encouraged)
- Special incentives for promoting renewable energy and zero liquid discharge in textiles.
- Create an infrastructure to facilitate consolidation of small farmers into cooperative societies.
- Import duty exposure on Jute, Nylon and Polyester.

### III. Long term

- Integrated Textile Parks – Best case practices.

J.S. (Textiles) noted all the points and assured to consider with best possible attention.

Meeting concluded on positive note on the potential between IKEA and other trade bodies including TEXPROCIL have big potential to take this opportunity forward.

**:: TEXPROCIL ::**

### Government of India delegation hold consultation with Pakistan on Anti subsidy Investigation on Cotton Yarn

Pakistan has initiated an Anti Subsidy Investigation on the import of Cotton Yarn ( counts 55.5 and above). In its initiation Notice, the investigating body National Tariff Commission (NTC) has identified 26 schemes being extended by the Indian Government to the exporters of cotton yarn which they have treated as Subsidy. It includes schemes like the Duty Drawback Scheme, EPCG Scheme, Advance Licence Scheme, TUF Scheme, DFIA etc. The period of Subsidization is from July 1, 2014 to June 30, 2015 (One Year) and the period for determination of injury is July 1, 2012 to June 30, 2015 (3 years).

A Government of India delegation visited Pakistan and had consultation with the National Tariff Commission , Islamabad on June 21, 2016. The delegation consisted of Shri S.S.Das , Director, DGAD , Ministry of Commerce, Shri Neerav Mallick, Director, Ministry of Textiles and Shri A.Ravi Kumar, Joint Director, TEXPROCIL.

In the meeting, the delegation clarified on the different schemes pointed out by NTC in its Initiation notice. The delegation also brought to the notice of the NTC regarding some shortcomings in the facts and figures as stated in the Initiation notice.

**:: TEXPROCIL ::**



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# TRADE NOTIFICATION MEMBERSHIP SATISFACTION SURVEY

**Dear Member,**  
 The Council has recently obtained ISO-9001:2008 Certification. As part of the ISO documentation concerning 'Customer Satisfaction' we are seeking feedback from our Members on the services offered by the Council. Accordingly kindly fill in your complete information below and respond to the questions below by tick (✓) marking appropriate response in the space provided or with suggestions in brief wherever necessary. We value your association with us and prompt feedback.

COMPANY INFORMATION	
Name of the Company	:
Contact Person & Designation	:
TEXPROCIL Membership (RCMC) No.	:
Email Address & Website	:

1) Kindly rate the following services offered by Texprocil on rating of 5 to 1. in order to serve you still better.\*  
 5= Excellent, 4=Good, 3 = Satisfactory, 2 = Needs Improvement., 1 = Not Availed (N.A.)

Membership	Rate Here	Trade Development	Rate Here	Trade Promotion	Rate Here	Trade Services	Rate Here	Trade Intelligence	Rate Here
Procedure for New Membership	<input type="text"/>	Publication: E-Newsletter	<input type="text"/>	Intl. Fairs & Events	<input type="text"/>	Certificate of Origin	<input type="text"/>	Interactive Website	<input type="text"/>
Membership Renewal	<input type="text"/>	E-serve	<input type="text"/>	Seminars & Workshops	<input type="text"/>	Grievance Redressal Services	<input type="text"/>	E-News Clippings	<input type="text"/>
RCMC Amendment	<input type="text"/>	Circulation Trade Enquiries Award	<input type="text"/>	MDA/MAI Schemes	<input type="text"/>	Information on Exim policy/Amendment DBK	<input type="text"/>	Information Disseminated	<input type="text"/>

2) a. Are you generally satisfied with the services actively availed by your company and marked above? <b>Tick (✓)</b>	<b>YES</b>	<input type="text"/>	<b>NO</b>	<input type="text"/>
b. If you have replied 'no' above, please suggest how the Council can improve the services <i>(use additional sheet if required)</i>	<b>Suggestions:</b>			

3) How is your company benefitting from the Exhibitions / BSMs being organized by the Council? <b>Tick (✓)</b>	Accessing new Markets	<input type="text"/>	Generating additional business	<input type="text"/>
<i>Others (Pls. Specify):</i>	Making new Contacts (Trade Enquiries)	<input type="text"/>	Any Others	<input type="text"/>

4) How is your company benefitting from the Export Facilitation services being provided by the Council?	Information on Export Policy / Procedures	<input type="text"/>	Responses to various EXIM queries	<input type="text"/>
<i>Others (Pls. Specify):</i>	Redressal of Trade related grievances	<input type="text"/>	Any Others	<input type="text"/>

5) Have you recommended TEXPROCIL Membership to other companies? <b>Tick (✓)</b>	<b>YES</b>	<input type="text"/>	<b>NO</b>	<input type="text"/>
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6) Do you have any other suggestions to offer regarding TEXPROCIL Member Services? <i>(use additional sheet if required)</i>	<b>Suggestions:</b>			
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**\*Kindly ignore this feedback form, if you have already responded.**

**Join Us... Now! Avail info. on Membership Benefits on email : [info@texprocil.org](mailto:info@texprocil.org)**

# TRADE NOTIFICATION

# TEXPROCIL MEMBERSHIP ANNUAL RENEWAL SUBSCRIPTION

The annual renewal subscription amount for the financial year 2016-2017 (due from 1st April, 2016) is as follows: -

- 1) **MEMBER EXPORTER** - RS. 11,500/- ( MEM FEES 10,000 + S. TAX 1,500 )  
 2) **REGISTERED TEXTILE EXPORTERS (RTE)** - RS. 5,750/- ( MEM FEES 5,000 + S. TAX 750 )

**Special Discount:** Texprocil is announcing a special discount scheme for those who wish to renew their membership for a period of 3 or 5 years as follows:

Period	Membership Fees		Discount Slab	Discounted Fees		Benefit to Exporters	
	RTE	Member		RTE	Member	RTE	Member
For 3 years	15,000	30,000	10%	13,500	27,000	1,500	3,000
For 5 years	25,000	50,000	15%	21,250	42,500	3,750	7,500

[RTEs and Members have to pay service tax on the discounted amount at the rate of 15%.]

### Note for Members:

Members are also requested to submit the CA Certificate as per the format given below certifying the Export Turnover for the financial years 2014-2015 & 2015-2016 i.e. the amount of actual FOB value of exports of Cotton Textiles excluding Readymade Garments and Handloom Textiles.

Members may note that the eligibility criterion of annual export turnover is minimum Rs. 2 Crore. Those not fulfilling the criteria will automatically be renewed as RTE i.e. Registered Textile Exporter.

RTEs are not required to submit the CA certificate.

### Format of Chartered Accountant Certificate to be submitted by Members only:

#### CHARTERED ACCOUNTANT CERTIFICATE (on C.A.'s Letter Head)

#### TO WHOMSOEVER IT MAY CONCERN

This is to certify that M/s. \_\_\_\_\_ (Name and full address of the Member) having IE code No. \_\_\_\_\_ have exported Cotton / Cotton Yarn / Cotton Fabrics / Cotton Madeups (Excluding Handloom Items / Readymade Garments and Silks, etc.) during the financial year 2014-2015 & 2015-2016 as follows:

Sr. No.	Description	2015-2016 (Rs. FOB Value)	2014-2015 (Rs. FOB Value)
1	Cotton		
2	Cotton Yarn		
3	Cotton Fabrics		
4	Cotton Made-ups		
	<b>TOTAL</b>		

(Stamp & Signature of Chartered Accountant)  
 (Membership No. of Chartered Accountant)  
 (Firm Registration No. of Chartered Accountant)

PLACE:

DATE:

### Note to Members & RTEs whose RCMC is expiring on 31.03.2016:

Please apply immediately for renewal of RCMC with the following documents:

- [1] Copy of your Import-Exporter Code (IEC)
- [2] In case of Manufacturer Exporter, a copy of Manufacturing Licence
- [3] In case of changes in Partners, a copy of revised deed of partnership
- [4] In case of changes in Directors, a copy of Form 32/DIR-2 or Board Resolution for those who have resigned or newly appointed.

(For any further queries please write to Mrs. Smita Dalvi on email : [smita@texprocil.org](mailto:smita@texprocil.org))