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## TEXPROCIL AWARDS 2015-16



Hon'ble Minister of Textiles, Smt Smriti Zubin Irani (3rd from Left) being briefed by Shri R K Dalmia, Chairman, Texprocil (2nd from Left) during the Council's Award Function held in Mumbai on 21st Oct., 2016. Dr. Kavita Gupta, Textiles Commissioner, (3rd from right) presided over the function. Also seated on the dais are Council's Office Bearers Shri Ujwal Lahoti , Vice Chairman (2nd from right), Dr. K V Srinivasan, Deputy Vice Chairman (extreme left) and Shri Siddhartha Rajagopal, Executive Director, TEXPROCIL (extreme right).

## CHAIRMAN'S MESSAGE



Dear Friends,

In the current fiscal year exports are showing a downturn mainly due to a slowdown in demand globally. It is a matter of concern that the global trade volume would rise only by 1.7% this year as per a recent WTO forecast.

This would be the slowest increase since the 2008 financial crisis and the first time in 15 years that global trade has grown more slowly than world GDP. While we can only hope that the overseas demand picks up in the coming months, we should keep believing in ourselves and sustain the competitiveness we have acquired over the years.

Given the open mindedness of the

government and the keenness to support the industry, we should be confident of giving the necessary thrust to the growth of the entire industry.

### TEXPROCIL Awards function

The resilience shown by the industry to tide over the present trying times was much in evidence on 21 October, 2016 during the Council's Export Awards function, rewarding excellence in Export Performance in 2015-2016.

The grand function held at Hotel Trident in Mumbai saw the Hon'ble Minister of Textiles Smt Smriti Zubin Irani as the Chief Guest along with Dr Kavita Gupta, Textiles Commissioner as the Guest of Honour presiding over the event. We congratulate all the award winners for their sterling performance which

has earned them the richly deserved awards.

### Issues highlighted

I took the opportunity to highlight some of the important issues facing the Cotton Textiles sector to the Hon'ble Minister. This included extending the special package announced by the government for the garment sector to the Made-ups and Home Textile sector, the negotiation of Free Trade Agreements with EU, Australia and Canada, bilateral trade reforms with important markets like China and Turkey amongst others.

### Dealing with raw materials

An important issue which was highlighted is the manner in which the industry needs to deal with raw materials. The hardening of the cotton prices in the last few months is a matter of concern for the

## CHAIRMAN'S MESSAGE

## CONTINUED FROM PAGE 1

textile industry. It is necessary that a policy framework be put in place so that Indian manufacturers get raw materials at international prices or below at all times.

In this connection earlier during the day, a meeting with stakeholders of Cotton was organized under the Chairmanship of the Hon'ble Minister, which was attended by the captains of the textile industry. The efforts being undertaken by the Ministry of Textiles are noteworthy and we do hope that an amicable solution to the matter is found at an early date as the cotton season progresses in the coming months.

### Representing the stakeholders

I also requested the Hon'ble Minister that Made-ups and Home Textile sector need their due share of the special package already extended to the garment sector. I brought to her notice that the sector is equally, if not more labour intensive in comparison to the apparel sector, and has the capability of generating sizeable new employment. At the same time it will also act as a pull factor for increased consumption of fiber, yarns and fabric produced domestically.

The spinning sector also needs the care and attention of the Government as it is currently facing stressful times due to various factors. India has developed core competence in this sector, which we should try to preserve as a strength in order to support our large textile industry in the years to come.

Timely intervention by the Government by way of granting some benefits in the form of MIES

and interest subvention to export of cotton yarn even for a short period would help in reducing the stress levels in the Spinning sector.

At the same time, I also acknowledged the significant contribution of the merchant exporters to our export efforts and requested the extending of the interest equalization scheme to them also in order to help them manage their funds more effectively.

All present at the function drew inspiration from the special address by the Hon'ble Union Minister and her kind words provided them with the most required motivation and encouragement in the present challenging environment. She also stated that the special package given to the garment sector will also be extended to the Made-ups/ Home Textiles sector, hopefully after "Diwali". The awardees and the industry stake holders left with hopes that under the dynamic leadership of the new Union Textile Minister Smt Smriti Zubin Irani, the industry can look forward to achieving greater heights and prosperous growth.

### Intertextile Shanghai Apparel Fabrics and Yarn Expo

The month of October continued to pose challenges in some sectors of the industry like Yarn and Fabrics.

TEXPROCIL organised group participation at the concurrent fairs – Yarn Expo and Intertextile Shanghai Apparel Fabrics – held in Shanghai, China from 11th to 13th October 2016. The Indian contingent of over 61 companies included around 46 companies participating directly through TEXPROCIL.

Over the years these Fairs have become important sourcing points for all the Textile manufacturers and Traders globally. Many of the Buyers from not only across China but around the world visited the Fair and met with either their suppliers or new ones.

While exhibitors appreciated the diversity and quality of buyers to the fair, conversely these same buyers valued both the fairs for the ability to find quality exhibitors covering the entire supply chain under one roof.

### Summing Up

Friends, we are facing innumerable challenges as we try to increase our exports. Yet, we have committed to achieving an export target of US\$ 14 billion by the end of fiscal year 2016-2017.

According to quick estimates released by Ministry of Commerce, we seem to have reached approximately US\$ 4.6 billion during April-September 2016. Current trends will take us only to about US\$ 10-12 billion by the end of the fiscal year which is a shortfall of around 15% of the target.

Thus, despite all odds, we need to accelerate our pace of exports in the remaining six months of the current fiscal year i.e. upto March 2016, if we have to achieve the target.

Come let us all work together to make it happen as we celebrate the "Festival of Lights", DIWALI at the end of this month.

Wishing all our readers "A Very Happy & Prosperous DIWALI!!"

**R K Dalmia**  
**Chairman**

:: TEXPROCIL ::

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## COVER STORY

## TEXPROCIL AWARDS 2015-16



TEXPROCIL, the first Export Promotion Council set up in India in the year 1954, and responsible for promoting exports of cotton textile celebrated the achievements of its member exporters at the Annual Awards function held here today. The Council is the international face of Indian textiles, a one point stop for those who wish to source textiles from India. It has 3000 members who are engaged in the exports of cotton textiles including yarns, fabrics and home textiles including made ups.

For the period 2015-16, the Council members exported US\$ 10.95 billion

worth of cotton textiles and the Council has targeted US\$14 billion worth of exports for the current financial year i.e. 2016-17.

Delhi based troupe called the Ability Unlimited Foundation (AUF). AUF is a registered civil society, non-profit making social service organization for the benefit of differently abled people aimed at recognizing, nurturing, and enabling the hidden potential and talents within the differently abled youngsters. Interpretations of the Bhagwad Gita, a Bharat Natyam sequence and Vande Mataram were part of the group's rendition and repertoire.

Texprocil's new corporate film was then screened immediately after the cultural program. The film captures the essence of the textile industry as well as the quality of Indian textile products through the eyes of an international designer.

The traditional lamp was lit by Smt. Smriti Irani, Hon'ble Minister of Textiles who was also the Chief Guest at the event.

Shri R K Dalmia, Chairman, Texprocil in his opening remarks congratulated all the award winners for facing the challenges of a slow global demand and intense price pressures to emerge leaders in their respective line of businesses during the year 2015-16.



## TEXPROCIL E-NEWSLETTER

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(For private circulation only)

TEXPROCIL promotes exports through buyer seller meets, participation in trade fairs, in depth market studies and by leading delegations to explore potential of global markets. TEXPROCIL also assists the Ministry in formulating policies to promote textile exports.

## TEXPROCIL Award Function

Every year the Council recognizes the role played by exporters by giving out awards in different categories. This year the Council is distributing seventy three awards in thirty two different categories, including the coveted Gold trophy for the highest global exports.

TEXPROCIL's awards are recognized world over by textile importers and hence exporters attach high importance to these awards.

The Award function opened with the performance of a

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(CONTD FROM PAGE 3)

**TEXPROCIL AWARDS 2015-16**

He said that as per a recent WTO forecast, the global trade volumes would rise only by 1.7% this year. This would be the slowest increase since the 2008 financial crisis and the first time in 15 years that global trade has grown more slowly than world GDP, he added.

Chairman, Shri R K Dalmia complimented the government on the announcement of the special package of ` 6000 Cr. for the apparel sector which he said was bearing fruit as the September export figures for apparel showed a growth of 12% compared to a downward trend for most other sectors.

The Chairman stressed that this special package also needed to be extended to the Made-ups and Home Textile sector as that sector is equally, if not more labor intensive in comparison to the apparel sector. He also said that it will act as a pull factor for increased consumption of fiber, yarns and fabric produced domestically.

Another critical area where the Government needs to move with vigor is to expedite the negotiation



of Free Trade Agreements with EU, Australia and Canada, he said.

In countries like Turkey and China, high discriminatory tariff was posing a challenge in terms of market access into those countries. The Chairman pointed out that cotton textiles of HS Chapter 52 was the single largest contributor accounting for almost 20% of our exports to China and if duties were reduced they had the potential to reduce India's trade deficit with that country.

Besides complimenting the Government on the likely introduction of GST from April 2017, Shri R K Dalmia also highlighted the often repeated request of the industry that raw materials especially cotton should be available at international prices or lower.



Finally, Shri R K Dalmia mentioned that the spinning sector was going through rough times and the sector is looking up to the government for help and support. Inclusion of cotton yarn in the MEIS

and extending the interest equalization scheme to merchant exporters will go a long way in reducing the stress levels in the Spinning sector as well as increase in exports.

After the Chairman's speech, the Hon'ble Minister released Texprocil's newly designed corporate promotional literature including corporate brochures and flyers which are generally distributed freely at the Council's participation in international events.

Smt. Smriti Irani, Hon'ble Minister of Textiles later distributed the awards for excellence in exports of yarns, fabrics and home textiles. Leading textile companies like Welspun Global Brands Ltd, Vardhman Textiles, Trident Ltd., Alok Industries, Arvind Ltd, Loyal Textiles, GTN Textiles, Premier Mills, Paramount Textiles, SEL Group, Lahoti Overseas among others were some of the recipients of the awards.

In her speech, the Minister of Textiles, Smt. Smriti Irani stated that the special package given to the garment sector will also be extended to the Made-ups/ Home Textiles sector, hopefully after "Diwali". All present at the function drew inspiration from the special address by the Hon'ble Union Minister and her kind words provided them with the most required motivation and encouragement in the present challenging environment.

Shri Ujwal Lahoti, Vice Chairman of Texprocil then proposed a Vote of Thanks and invited the guests for dinner.

**:: TEXPROCIL ::**



**For more information on Global Textile Markets,  
Please contact us on Email : [info@texprocil.org](mailto:info@texprocil.org)**



## SPECIAL FEATURE

## TEXPROCIL @ ITSFA& Yarn Expo Fair Shanghai, China 11 to 13 October 2016

In order to showcase the presence of the Indian suppliers in the Chinese market and to facilitate increasing India's export of cotton Yarn and Fabrics, the Council organized a group participation of Members at Intertextile Shanghai Apparel Fabrics & Yarn Expo Fair, Shanghai, China from 11 to 13 October 2016. 43 companies exhibited at India Pavilion at 'Yarn Expo' and 15 exhibitors at India Pavilion in 'InterTextile Apparel Fabrics fair', held concurrently at different Halls in the National Exhibition and Convention Center (Shanghai), China. This was one of the events supported by the Ministry of Commerce with limited funding under MAI scheme.



Shri. Prakash Gupta, Consul General of India in Shanghai, (Centre) visiting India Pavilion at Yarn Expo, October 2016

**Exhibitors Profile:** 350 exhibitors from 12 countries / region participated in the October 2016 edition of Yarn Expo. Exhibitors include suppliers from Bangladesh, China, Hong Kong, India, Indonesia, Italy, Pakistan, Singapore, Uzbekistan and Vietnam presenting a variety of Yarns and Fibres.

**Visitor Profile:** It is reported that approximately 4000 visitors from 22 countries / regions visited the Fair to meet with their regular suppliers as well as to meet new suppliers of yarn and fibres. Manufacturers of knitwear / knitted fabrics, woven fabrics, socks, home textiles and Agents visited the event looking for Yarns to suit various end uses.

**Product groups:** Natural fibres (cotton, wool, silk & flax/ramie), Man-made fibres (regenerated & synthetic), Specialty fibres, regular carded and combed cotton yarns, fancy yarns, blended yarns etc were on display.

### India Pavilion at Yarn Expo

Most of the Indian exhibitors were focusing on the regular cotton yarns in the count range from 6s OE to super fine combed yarns and a few exhibiting blended and fancy yarns, attracting a large number of visitors to the India Pavilion.

### About Inter Textile Apparel Fabrics Fair

More than 4,500 exhibitors from 32 countries and regions partook while about 82,000 buyers from 96 countries and regions visited the Fair, which was held across 250,000 sqm. While the fair is well-attended by local buyers, it is also a key event for overseas brands who source from both Chinese and overseas suppliers. Premium fabrics and accessories from Europe continue to be popular in China.

### Foreign exhibitors / National pavilions at InterTextil Fair:

Country Pavilions from Germany, India, Indonesia, Japan, Korea, Portugal, Taiwan, Thailand and Turkey have showcased a wide variety of Fashion & Functional Fabrics at the Fair.

### India Pavilion at Inter Textile Apparel Fabrics Fair

The Council organized an India Pavilion at this Fair, in which 6 exhibitors participated showcasing all types of fabrics, including cotton grey, embroidery, prints, yarn dyed, shirting, suiting, dress material, blended fabrics and functional fabrics.

A large number of trade enquiries were received from importers as well as prospective importers from China and other countries.

### Fringe Programs

Not only is the fair an international event in terms of its exhibitor and buyer profiles, but the comprehensive fringe programme makes Intertextile Shanghai the only event in the industry that caters to both the Chinese and international markets concurrently. This year's fringe programme featured 28 seminars, six panel discussions and international and domestic Trend Forums, all of which offered the industry information and inspiration with both international and domestic focuses.

Mr Siddhartha Rajagopal, ED, Texprocil also made a presentation at a seminar on 'Shifting Production centres and opportunity to Invest in Indian Textile Industry'.

### Meetings alongside the Fair

- ❖ Shri Prakash Gupta, Consul General along with Shri Naveen Kumar, Consul (Commercial) Indian

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## SPECIAL FEATURE

## TEXPROCIL @ ITSAF & Yarn Expo Fair Shanghai, China 11 to 13 October 2016

Consulate visited the India pavilion on the 3rd day of the Fair and interacted with the Indian exhibitors. Mr Siddhartha Rajagopal, Executive Director explained to him the importance of Chinese market for Indian Yarn and Fabric exporters and the possibility of increasing export to China if the tariff issue is addressed at the earliest.

- ❖ Mr Wang Tian Kai, Immediate past Chairman and Mr Sun Rui Ze, President along with senior officials from China National Textile and Apparel Council (CNTAC) met the Indian delegation and during the discussion with the officials from the Council they explained the significance of increasing investment by the Chinese enterprises in Vietnam.

### Feedback from the Indian Exhibitors

- It is reported that quality and number of visitors to the Fair was good.
- Several Chinese weaving and knitting companies

(manufacturers) visited India pavilion looking for direct import.

- It was reported that prices of Indian suppliers are very close to the Chinese domestic prices and hence there is an increase in pressure on prices.

### Conclusion

- ❖ There is an increasing demand for cotton yarn as well as grey cotton fabrics in China. However, buyers were looking for very competitive price levels.
- ❖ China's cotton stock policy is a major concern for Indian suppliers as well as Chinese importers of yarns.
- ❖ As this Fair attracts importers of Yarn and Fabrics from China as well as other counties in the Far East, it is important to showcase continuous presence of Indian suppliers at this event.

::: TEXPROCIL :::

## PICTURE STORY

## TEXPROCIL AWARDS 2015-16



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# TRADE NOTIFICATION

# MEMBERSHIP SATISFACTION SURVEY

Dear Member,

The Council has recently obtained ISO-9001:2008 Certification. As part of the ISO documentation concerning 'Customer Satisfaction' we are seeking feedback from our Members on the services offered by the Council. Accordingly kindly fill in your complete information below and respond to the questions below by tick (✓) marking appropriate response in the space provided or with suggestions in brief wherever necessary. We value your association with us and prompt feedback.

### COMPANY INFORMATION

Name of the Company	:	
Contact Person & Designation	:	
TEXPROCIL Membership (RCMC) No.	:	
Email Address & Website	:	

1) Kindly rate the following services offered by Texprocil on rating of 5 to 1. in order to serve you still better.\*  
 5= Excellent, 4=Good, 3 = Satisfactory, 2 = Needs Improvement., 1 = Not Availed (N.A.)

Membership	Rate Here	Trade Development	Rate Here	Trade Promotion	Rate Here	Trade Services	Rate Here	Trade Intelligence	Rate Here
Procedure for New Membership	<input type="text"/>	Publication: E-Newsletter	<input type="text"/>	Intl. Fairs & Events	<input type="text"/>	Certificate of Origin	<input type="text"/>	Interactive Website	<input type="text"/>
Membership Renewal	<input type="text"/>	E-serve	<input type="text"/>	Seminars & Workshops	<input type="text"/>	Grievance Redressal Services	<input type="text"/>	E-News Clippings	<input type="text"/>
RCMC Amendment	<input type="text"/>	Circulation Trade Enquiries Award	<input type="text"/>	MDA/MAI Schemes	<input type="text"/>	Information on Exim policy/Amendment DBK	<input type="text"/>	Information Disseminated	<input type="text"/>

2) a. Are you generally satisfied with the services actively availed by your company and marked above? Tick (✓)	YES	<input type="text"/>	NO	<input type="text"/>
b. If you have replied 'no' above, please suggest how the Council can improve the services (use additional sheet if required)	Suggestions:			

3) How is your company benefitting from the Exhibitions / BSMs being organized by the Council? Tick (✓)	Accessing new Markets	<input type="text"/>	Generating additional business	<input type="text"/>
Others (Pls. Specify):	Making new Contacts (Trade Enquiries)	<input type="text"/>	Any Others	<input type="text"/>

4) How is your company benefitting from the Export Facilitation services being provided by the Council?	Information on Export Policy / Procedures	<input type="text"/>	Responses to various EXIM queries	<input type="text"/>
Others (Pls. Specify):	Redressal of Trade related grievances	<input type="text"/>	Any Others	<input type="text"/>

5) Have you recommended TEXPROCIL Membership to other companies? Tick (✓)	YES	<input type="text"/>	NO	<input type="text"/>
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6) Do you have any other suggestions to offer regarding TEXPROCIL Member Services? (use additional sheet if required)	Suggestions:			
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\*Kindly ignore this feedback form, if you have already responded.

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**TRADE  
NOTIFICATION****TEXPROCIL MEMBERSHIP  
ANNUAL RENEWAL SUBSCRIPTION**

The annual renewal subscription amount for the financial year 2016-2017 (due from 1st April, 2016) is as follows: -

- 1) **MEMBER EXPORTER** - **RS. 11,500/- ( MEM FEES 10,000 + S. TAX 1,500 )**  
 2) **REGISTERED TEXTILE EXPORTERS (RTE)** - **RS. 5,750/- ( MEM FEES 5,000 + S. TAX 750 )**

**Special Discount:** Texprocil is announcing a special discount scheme for those who wish to renew their membership for a period of 3 or 5 years as follows:

Period	Membership Fees		Discount Slab	Discounted Fees		Benefit to Exporters	
	RTE	Member		RTE	Member	RTE	Member
For 3 years	15,000	30,000	10%	13,500	27,000	1,500	3,000
For 5 years	25,000	50,000	15%	21,250	42,500	3,750	7,500

[RTEs and Members have to pay service tax on the discounted amount at the rate of 15%.]

**Note for Members:**

Members are also requested to submit the CA Certificate as per the format given below certifying the Export Turnover for the financial years 2014-2015 & 2015-2016 i.e. the amount of actual FOB value of exports of Cotton Textiles excluding Readymade Garments and Handloom Textiles.

Members may note that the eligibility criterion of annual export turnover is minimum Rs. 2 Crore. Those not fulfilling the criteria will automatically be renewed as RTE i.e. Registered Textile Exporter.

RTEs are not required to submit the CA certificate.

**Format of Chartered Accountant Certificate to be submitted by Members only:****CHARTERED ACCOUNTANT CERTIFICATE  
(on C.A.'s Letter Head)****TO WHOMSOEVER IT MAY CONCERN**

This is to certify that M/s. \_\_\_\_\_ (Name and full address of the Member) having IE code No. \_\_\_\_\_ have exported Cotton / Cotton Yarn / Cotton Fabrics / Cotton Madeups (Excluding Handloom Items / Readymade Garments and Silks, etc.) during the financial year 2014-2015 & 2015-2016 as follows:

Sr. No.	Description	2015-2016 (Rs. FOB Value)	2014-2015 (Rs. FOB Value)
1	Cotton		
2	Cotton Yarn		
3	Cotton Fabrics		
4	Cotton Made-ups		
	<b>TOTAL</b>		

(Stamp & Signature of Chartered Accountant)  
 (Membership No. of Chartered Accountant)  
 (Firm Registration No. of Chartered Accountant)

**PLACE:**

**DATE:**

**Note to Members & RTEs whose RCMC is expiring on 31.03.2016:**

Please apply immediately for renewal of RCMC with the following documents:

- [1] Copy of your Import-Exporter Code (IEC)
- [2] In case of Manufacturer Exporter, a copy of Manufacturing Licence
- [3] In case of changes in Partners, a copy of revised deed of partnership
- [4] In case of changes in Directors, a copy of Form 32/DIR-2 or Board Resolution for those who have resigned or newly appointed.

(For any further queries please write to Mrs. Smita Dalvi on email : [smita@texprocil.org](mailto:smita@texprocil.org))